

Operational & Financial Factsheet

Fourth Quarter 2023

Volumes (US\$ M, %)

GMV (FX-Neutral growth)	13,450	79.5%
Items Sold (units)	413	28.7%
Live Listings (units)	418	3.1%
Managed Network Penetration (%)	94.4%	73 bps
TPV (FX-Neutral growth)	56,514	153.2%
TPV ON (FX-Neutral growth)	14,185	80.6%
TPV OFF (FX-Neutral growth)	42,329	181.6%
TPV Acquiring (FX-Neutral growth)	34,742	103.6%
TPV Digital Account (FX-Neutral growth)	21,772	258.8%
TPN (units, mn)	2,955	76.2%
Assets Under Management² (US\$ growth)	4,625	65.2%
Credit Portfolio (US\$ growth)	3,778	33.0%
Merchant (US\$ growth)	761	15.1%
Consumer (US\$ growth)	1,808	15.3%
Credit Card (US\$ growth)	1,209	97.9%

Users (MM)

Unique MELI Active Users (units)	144.7	49.7%
Unique Marketplace Buyers (units)	54.4	18.3%
Unique Fintech Active Users (units)	53.1	21.5%
Unique Wallet Payers (units)	30.0	28.8%
Unique Asset Mgmt. Users (units)	30.4	93.6%

P&L (US\$ M, %)

Net Revenue (FX-Neutral growth)	4,261	83.2%
Commerce Revenues (FX-Neutral growth)	2,461	91.3%
Fintech Revenues (FX-Neutral growth)	1,800	73.2%
Gross Profit (FX-Neutral growth)	1,955	82.7%
Gross Profit Margin (%)	45.9%	-269 bps
Income from Operations (FX-Neutral growth)	240	30.9%
Operating Margin (%)	5.6%	-600 bps
Net Income (NI Margin %)	165	3.9%

Cons. Net Revs. per Country¹ (US\$ M, %)

Brazil	2,230	45.6%
Commerce	1,345	58.0%
Fintech	885	30.0%
Argentina	923	29.5%
Commerce	376	31.9%
Fintech	547	27.8%
México	919	51.4%
Commerce	607	44.9%
Fintech	312	66.0%
Other countries	189	26.0%
Commerce	133	25.5%
Fintech	56	27.3%
Consolidated	4,261	41.9%
Commerce	2,461	48.2%
Fintech	1,800	34.2%

Note: Growth rates presented on a yearly basis, except otherwise stated.

¹ Consolidated Net Revenues for the quarter ended December 31, 2023.

² Includes asset under management related to remunerated accounts, savings and investments, and non-invested balances.

