# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

□ QUARTERLY REPORT PURSUANT TO SECTION	ON 13 OR 15(d) OF THE SECU	JRITIES EXCHANGE ACT OF 1934
For the o	quarterly period ended Septembe	er 30, 2025
	-OR-	
☐ TRANSITION REPORT PURSUANT TO SECTI	ON 13 OR 15(d) OF THE SECU	JRITIES EXCHANGE ACT OF 1934
For the tra	ansition period from to	·
	Commission file number 001-336	47
Me	rcadoLibre,	Inc.
(Exact na	me of Registrant as specified in	its Charter)
Delaware		98-0212790
(State or other jurisdiction of incorporation or organization)	Id	(I.R.S. Employer entification Number)
Dr.	WTC Free Zone Luis Bonavita 1294, Of. 1733, To Montevideo, Uruguay, 11300	wer II
(Addres	s of principal executive offices) (	Zip Code)
	(+598) 2-927-2770	
(Registra	nt's telephone number, including	area code)
Securities r	egistered pursuant to Section 12	(b) of the Act:
Title of each class  Common Stock, \$0.001 par value per share	Trading Symbol(s)  MELI	Name of each exchange on which registered Nasdaq Global Select Market
2.375% Sustainability Notes due 2026 3.125% Notes due 2031	MELI26 MELI31	The Nasdaq Stock Market LLC The Nasdaq Stock Market LLC
Indicate by check mark whether the registrant (1) has filed and the preceding 12 months (or for such shorter period that the transfer of the past 90 days.		
Yes ⊠ No □		
Indicate by check mark whether the registrant has submitted ulation S-T (§232.405 of this chapter) during the preceding 1		
Yes ⊠ No □		

X

Accelerated filer

Smaller reporting company

Large accelerated filer

Non-accelerated filer

	Emerging growth company	
If an emerging growth company, indicate by check revised financial accounting standards provided pursual	mark if the registrant has elected not to use the extended transit nt to Section 13(a) of the Exchange Act. $\Box$	tion period for complying with any new or
Indicate by check mark whether the registrant is a	shell company (as defined in Rule 12b-2 of the Exchange Act).	
Yes □ No ⊠		
Indicate the number of shares outstanding of each	of the issuer's classes of common stock, as of the latest practical	able date.
50,697,182 shares of the issuer's common stock, \$	0.001 par value, outstanding as of October 29, 2025.	

# MERCADOLIBRE, INC. INDEX TO FORM 10-Q

_	Page
PART I. FINANCIAL INFORMATION	
ITEM 1 — UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS	1
Interim Condensed Consolidated Balance Sheets as of September 30, 2025 and December 31, 2024	1
Interim Condensed Consolidated Statements of Income for the nine and three-month periods ended September 30, 2025 and 2024	2
Interim Condensed Consolidated Statements of Comprehensive Income for the nine and three-month periods ended September 30, 2025 and 2024	3
Interim Condensed Consolidated Statements of Equity for the nine and three-month periods ended September 30, 2025 and 2024	4
Interim Condensed Consolidated Statements of Cash Flows for the nine-month periods ended September 30, 2025 and 2024	5
Notes to Interim Condensed Consolidated Financial Statements (unaudited)	7
ITEM 2 — MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	39
ITEM 3 — QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	60
ITEM 4 — CONTROLS AND PROCEDURES	63
PART II. OTHER INFORMATION	63
ITEM 1 — LEGAL PROCEEDINGS	63
ITEM 1A — RISK FACTORS	63
ITEM 2 — UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS	64
ITEM 5 — OTHER INFORMATION	64
ITEM 6 — EXHIBITS	64
INDEX TO EXHIBITS	65
SIGNATURES	66

	Sep	tember 30, 2025	Dec	ember 31, 2024
Assets		2025		2024
Current assets:				
Cash and cash equivalents	\$	2,582	\$	2,635
Restricted cash and cash equivalents		6,617		2,064
Short-term investments		3,715		4,485
Accounts receivable, net		298		255
Credit card receivables and other means of payments, net		6,648		5,288
Loans receivable, net of allowances of \$2,762 and \$1,630		7,810		4,716
Inventories		532		296
Other assets		593		403
Total current assets		28,795		20,142
Non-current assets:				_0,
Long-term investments		1,336		1,203
Loans receivable, net of allowances of \$68 and \$48		382		179
Property and equipment, net		2,058		1,380
Operating lease right-of-use assets		2,042		1,098
Goodwill		161		149
Intangible assets, net		38		12
Intangible assets at fair value		78		49
Deferred tax assets		1,376		802
Other assets		425		182
Total non-current assets		7,896	_	5,054
	<u> </u>		<u>c</u>	
Total assets	\$	36,691	\$	25,196
Liabilities				
Current liabilities:				
Accounts payable and accrued expenses	\$	4,053	\$	3,196
Funds payable to customers		10,567		6,954
Amounts payable due to credit and debit card transactions		2,943		1,923
Salaries and social security payable		840		727
Taxes payable		888		525
Loans payable and other financial liabilities		4,431		2,828
Operating lease liabilities		401		241
Other liabilities		399		209
Total current liabilities		24,522		16,603
Non-current liabilities:				
Amounts payable due to credit and debit card transactions		116		41
Loans payable and other financial liabilities		3,409		2,887
Operating lease liabilities		1,636		894
Deferred tax liabilities		341		204
Other liabilities		449		216
Total non-current liabilities		5,951		4,242
Total liabilities	\$	30,473	\$	20,845
Commitments and contingencies (Note 10)	<u> </u>	,	<del>-</del>	-,-
Equity				
Common stock, \$0.001 par value, 110,000,000 shares authorized, 50,697,182 and 50,697,375 shares issued and	\$	_	\$	_
outstanding Additional paid-in capital		1,771		1,770
Treasury stock, 225,931 and 225,474 shares				
·		(312)		(311)
Retained earnings Accumulated other comprehensive loss		5,250		3,812
·		(491)		(920)
Total equity		6,218	_	4,351
Total liabilities and equity	\$	36,691	\$	25,196

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

MercadoLibre, Inc. Interim Condensed Consolidated Statements of Income For the nine and three-month periods ended September 30, 2025 and 2024 (In millions of U.S. dollars, except for share data) (Unaudited)

	Nine Months Ended September 30,			nths Ended nber 30,
	2025	2024	2025	2024
Net service revenues and financial income	\$ 17,760	\$ 13,307	\$ 6,476	\$ 4,760
Net product revenues	2,374	1,411	933	552
Net revenues and financial income	 20,134	14,718	7,409	5,312
Cost of net revenues and financial expenses	(11,060)	(7,890)	(4,200)	(2,873)
Gross profit	 9,074	6,828	3,209	2,439
Operating expenses:				
Product and technology development	(1,685)	(1,422)	(567)	(504)
Sales and marketing	(2,183)	(1,555)	(833)	(566)
Provision for doubtful accounts	(2,108)	(1,331)	(815)	(507)
General and administrative	 (786)	(709)	(270)	(305)
Total operating expenses	(6,762)	(5,017)	(2,485)	(1,882)
Income from operations	2,312	1,811	724	557
Other income (expenses):				
Interest income and other financial gains	130	107	49	43
Interest expense and other financial losses	(110)	(117)	(35)	(40)
Foreign currency losses, net	(274)	(132)	(102)	(40)
Net income before income tax expense	2,058	1,669	636	520
Income tax expense	(620)	(397)	(215)	(123)
Net income	\$ 1,438	\$ 1,272	\$ 421	\$ 397

	Nine Mon Septen				Ended 30,		
	2025	2024		2025			2024
Basic earnings per share							
Basic net income available to shareholders per common share	\$ 28.37	\$	25.09	\$	8.32	\$	7.83
Weighted average of outstanding common shares	50,697,338		50,697,442		50,697,265		50,697,438
Diluted earnings per share							
Diluted net income available to shareholders per common share	\$ 28.37	\$	25.09	\$	8.32	\$	7.83
Weighted average of outstanding common shares	50,697,344		50,697,442		50,697,284		50,697,438

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

2 | MercadoLibre, Inc.

MercadoLibre, Inc. Interim Condensed Consolidated Statements of Comprehensive Income For the nine and three-month periods ended September 30, 2025 and 2024 (In millions of U.S. dollars) (Unaudited)

	Nine Months Ended September 30,			Thr	ed		
	2025		2024	2025		20	)24
Net income	\$ 1,438	\$	1,272	\$	421	\$	397
Other comprehensive income (loss), net of income tax:							
Currency translation adjustment	464		(350)		93		(52)
Unrealized gains on investments	5		5		1		5
Tax expense on unrealized gains on investments	(1)		(1)		_		(1)
Unrealized (losses) gains on hedging activities	(68)		9		(26)		(3)
Tax benefit (expense) on unrealized (losses) gains on hedging activities	17		(3)		6		1
Less: Reclassification adjustment for (losses) gains on hedging activities included in cost of net revenues and financial expenses, Product and technology development expenses, interest expense and other financial losses and foreign currency losses, net	(15)		1		(12)		3
Less: Reclassification adjustment for estimated tax benefit on unrealized gains (losses)	3		(1)		2		(2)
Total other comprehensive income (loss), net of income tax	429		(340)		84		(51)
Total comprehensive income	\$ 1,867	\$	932	\$	505	\$	346

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

3 | MercadoLibre, Inc.

MercadoLibre, Inc. Interim Condensed Consolidated Statements of Equity For the nine and three-month periods ended September 30, 2025 and 2024 (In millions of U.S. dollars and share data) (Unaudited)

	Commo	on s	Stock Amount	Additional paid-in capital	Treasury Stock	Retained Earnings	Accumulated other omprehensive loss	Total Equity
Balance as of December 31, 2024	50	\$	_	\$ 1,770	\$ (311)	\$ 3,812	\$ (920)	\$ 4,351
Net income	_		_	_	_	494	 _	494
Other comprehensive income	_		_	_	_	_	159	159
Balance as of March 31, 2025	50	\$	_	\$ 1,770	\$ (311)	\$ 4,306	\$ (761)	\$ 5,004
Net income	_	_	_	_	_	523	 	523
Other comprehensive income	_		_	_	_	_	186	186
Balance as of June 30, 2025	50	\$	_	\$ 1,770	\$ (311)	\$ 4,829	\$ (575)	\$ 5,713
Stock-based compensation — restricted shares issued				1	_	_	 	1
Common Stock repurchased	<del>_</del>		_	_	(1)	_	_	(1)
Net income	_		_	_	_	421	_	421
Other comprehensive income			_	_	_	_	84	84
Balance as of September 30, 2025	50	\$		\$ 1,771	\$ (312)	\$ 5,250	\$ (491)	\$ 6,218

	Commo	on stock		Additional paid-in			Treasury Stock	Retained Earnings		Accumulated other comprehensive		Total Equity
	Shares		Amount		capital	ı					loss	
Balance as of December 31, 2023	50	\$	_	\$	1,770	\$	(310)	\$	1,901	\$	(290)	\$ 3,071
Net income	_		_		_		_		344		_	344
Other comprehensive loss	_		_		_		_		_		(25)	(25)
Balance as of March 31, 2024	50	\$	_	\$	1,770	\$	(310)	\$	2,245	\$	(315)	\$ 3,390
Common Stock repurchased			_		_		(1)	_	_	_		(1)
Net income	_		_		_		_		531		_	531
Other comprehensive loss	_		_		_		_		_		(264)	(264)
Balance as of June 30, 2024	50	\$	_	\$	1,770	\$	(311)	\$	2,776	\$	(579)	\$ 3,656
Net income			_		_		_		397		_	397
Other comprehensive loss			_		_		_		_		(51)	 (51)
Balance as of September 30, 2024	50	\$	_	\$	1,770	\$	(311)	\$	3,173	\$	(630)	\$ 4,002

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

MercadoLibre, Inc. - Interim Condensed Consolidated Statements of Cash Flows For the nine-month periods ended September 30, 2025 and 2024 (In millions of U.S. dollars) (Unaudited)

	2025	iea Se <sub>l</sub>	ptember 30, 2024
Cash flows from operations:			
Net income	\$ 1,438	\$	1,272
Adjustments to reconcile net income to net cash provided by operating activities:			
Unrealized foreign currency losses, net	297		176
Depreciation and amortization	580		465
Accrued interest and financial income	(850)		(287)
Non cash interest expense and amortization of debt issuance costs and other charges	271		(33)
Provision for doubtful accounts	2,108		1,331
Provision for contingencies	71		111
Results on derivative instruments	96		(18)
Results on digital assets at fair value	(13)		(10)
Long term retention program ("LTRP") accrued compensation	252		210
Deferred income taxes	(310)		(167)
Changes in assets and liabilities:			
Accounts receivable	(44)		(94)
Credit card receivables and other means of payments	(1,059)		(1,421)
Inventories	(187)		(110)
Other assets	(234)		(270)
Payables and accrued expenses	718		957
Funds payable to customers	2,607		1,880
Amounts payable due to credit and debit card transactions	766		761
Other liabilities	256		202
Operating lease liabilities	(276)		(131)
Interest received from investments	420		170
Net cash provided by operating activities	 6,907		4,994
Cash flows from investing activities:			
Purchases of investments	(9,883)		(12,383)
Proceeds from sale and maturity of investments	11,242		10,089
Receipts from settlements of derivative instruments	3		18
Payments from settlements of derivative instruments	(38)		(12)
Changes in loans receivable, net	(4,586)		(3,316)
Investments in property and equipment, intangible assets and intangible assets at fair value	(916)		(555)
Net cash used in investing activities	(4,178)		(6,159)
Cash flows from financing activities:	( , ,		
Proceeds from loans payable and other financial liabilities	30,703		12,575
Payments on loans payable and other financing liabilities	(29,140)		(11,334)
Payments of finance lease liabilities	(40)		(38)
Common Stock repurchased	(1)		(1)
Net cash provided by financing activities	 1,522		1,202
Effect of exchange rate changes on cash, cash equivalents, restricted cash and cash equivalents	249		(407)
Net increase (decrease) in cash, cash equivalents, restricted cash and cash equivalents	 4,500		(370)
Cash, cash equivalents, restricted cash and cash equivalents, beginning of the period	4,699		3,848
Cash, cash equivalents, restricted cash and cash equivalents, end of the period	\$ 9,199	\$	3,478

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

MercadoLibre, Inc. - Interim Condensed Consolidated Statements of Cash Flows For the nine-month periods ended September 30, 2025 and 2024 (In millions of U.S. dollars) (Unaudited)

Non-cook transportions	Nine Mo		September 30, 2024
Non-cash transactions:			
Right-of-use assets obtained under operating leases	\$	974 \$	257
Property and equipment obtained under finance leases		9	13
Investments in intangible assets not paid		23	_
		6   Mer	cadoLibre, Inc.

## **NOTE 1. NATURE OF BUSINESS**

MercadoLibre, Inc. ("MercadoLibre," and together with its consolidated entities, the "Company") was incorporated in the state of Delaware, in the United States of America ("U.S."), in October 1999. MercadoLibre is the largest online commerce and fintech ecosystem in Latin America. The Company's ecosystem provides consumers and merchants with a complete portfolio of services to enable buying and selling online and processing payments online and offline, as well as offers a wide array of simple day-to-day financial services.

The Company enables commerce through its marketplace platform, which allows users to buy and sell in most of Latin America. Through Mercado Pago, the fintech platform, MercadoLibre offers a comprehensive set of financial technology services to users of its e-commerce platform, and to users outside of its e-commerce platform. These services include loans and credit cards, yield on funds deposited into accounts, payments, savings, investments, insurtech, crypto buy, hold & sell and processing services for online, in-store and QR payments. Through Mercado Envios, MercadoLibre facilitates the shipping of goods from the Company and sellers to buyers. Mercado Ads facilitates advertising services for sellers and brands to promote their products and services within and outside the Company's ecosystem. Mercado Shops allows users to set-up, manage, and promote their own online web-stores under a subscription-based business model.

As of September 30, 2025, MercadoLibre, through its wholly-owned subsidiaries, operated online e-commerce platforms directed towards Argentina, Brazil, Chile, Colombia, Costa Rica, Dominican Republic, Ecuador, Peru, Mexico, Panama, Honduras, Nicaragua, El Salvador, Uruguay, Bolivia, Guatemala, Paraguay and Venezuela. Additionally, MercadoLibre's fintech platform, Mercado Pago, is present in Argentina, Brazil, Mexico, Colombia, Chile, Peru, Uruguay and Ecuador.

# NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of presentation

The accompanying unaudited interim condensed consolidated financial statements are prepared in conformity with accounting principles generally accepted in the U.S. ("U.S. GAAP") and include the accounts of the Company, its wholly-owned subsidiaries and consolidated Variable Interest Entities ("VIEs"). These unaudited interim condensed consolidated financial statements are stated in U.S. dollars, except for where otherwise indicated. Intercompany transactions and balances have been eliminated for consolidation purposes.

Substantially all net revenues and financial income, cost of net revenues and financial expenses and operating expenses, are generated in the Company's foreign operations. Long-lived assets, intangible assets and goodwill and operating lease right-of-use assets located in the foreign jurisdictions totaled \$4,293 million and \$2,632 million as of September 30, 2025 and December 31, 2024, respectively.

These unaudited interim condensed consolidated financial statements reflect the Company's consolidated financial position as of September 30, 2025 and December 31, 2024. These unaudited interim condensed consolidated financial statements include the Company's consolidated statements of income, comprehensive income and equity for the nine and three-month periods ended September 30, 2025 and 2024 and statements of cash flows for the nine-month periods ended September 30, 2025 and 2025 and 2024. These unaudited interim condensed consolidated financial statements include all normal recurring adjustments that Management believes are necessary to fairly state the Company's financial position, operating results and cash flows.

Because all of the disclosures required by U.S. GAAP for annual consolidated financial statements are not included herein, these unaudited interim condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto for the year ended December 31, 2024, contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2024 filed with the Securities and Exchange Commission ("SEC") (the "Company's 2024 10-K"). The Company has evaluated all subsequent events through the date these unaudited interim condensed consolidated financial statements were issued. The interim condensed consolidated statements of income, comprehensive income, equity and cash flows for the periods presented herein are not necessarily indicative of results expected for any future period. For a more detailed discussion of the Company's significant accounting policies, see Note 2 to the financial statements in the Company's 2024 10-K. During the nine-month period ended September 30, 2025, there were no material updates made to the Company's significant accounting policies.

#### Use of estimates

The preparation of these unaudited interim condensed consolidated financial statements in conformity with U.S. GAAP requires Management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Estimates are used for, but not limited to, accounting and disclosures for allowance for doubtful accounts and chargeback provisions, inventories valuation reserves, recoverability of goodwill, intangible assets with indefinite useful lives and deferred tax assets, impairment of cash and cash equivalents, short-term and long-term investments, impairment of long-lived assets, separation of lease and non lease components for aircraft leases, asset retirement obligation, compensation costs relating to the Company's long term retention program, fair value of certain loans payable and other financial liabilities, fair value of loans receivable, fair value of derivative instruments, income taxes, contingencies and determination of the incremental borrowing rate at commencement date of lease operating agreements. Actual results could differ from those estimates.

## Supplier finance programs

The Company and certain financial institutions participate in a supplier finance program that enables certain of the Company's suppliers, at their own election, to request the payment of their invoices to the financial institutions earlier than the terms stated in the Company's payment policy. As of September 30, 2025 and December 31, 2024, the obligations outstanding that the Company has confirmed as valid to the financial institutions amounted to \$568 million and \$425 million, respectively.

For further information related to Supplier Finance Programs please refer to Note 6 to the consolidated financial statements in the Company's 2024 10-K.

#### Revenue recognition

Revenue recognition criteria for the services provided and goods sold by the Company are described in Note 2 to the consolidated financial statements in the Company's 2024 10-K.

The aggregate gain included in "Financial services and income" revenues arising from financing transactions and sales of financial assets, net of the costs recognized on sale of credit card receivables, is \$1,641 million and \$572 million for the nine and three-month periods ended September 30, 2025, respectively, and \$1,274 million and \$439 million for the nine and three-month periods ended September 30, 2024, respectively.

Revenues recognized under ASC 606, Revenue from contracts with customers, amounted to \$14,199 million and \$5,205 million for the nine and three-month periods ended September 30, 2025, respectively, and \$10,701 million and \$3,895 million for the nine and three-month periods ended September 30, 2024, respectively. Revenues not recognized under ASC 606 amounted to \$5,935 million and \$2,204 million for the nine and three-month periods ended September 30, 2025, respectively, and \$4,017 million and \$1,417 million for the nine and three-month periods ended September 30, 2024, respectively.

## Contract balances

Timing of revenue recognition may differ from the timing of invoicing to customers. Receivables represent amounts invoiced and revenue recognized prior to invoicing when the Company has satisfied the performance obligation and has the unconditional right to payment. Accounts receivable and credit card receivables and other means of payments are presented net of allowance for doubtful accounts and chargebacks of \$63 million and \$42 million as of September 30, 2025 and December 31, 2024, respectively. See Note 5 – Loans receivable, Net of these unaudited interim condensed consolidated financial statements for information related to the allowance for doubtful accounts with respect to the Company's loans receivable.

Contract liabilities from contracts with customers consist of fees received related to unsatisfied performance obligations at the end of the period in accordance with ASC 606. Due to the generally short-term duration of contracts, the majority of the performance obligations are satisfied in the following months. Contract liabilities from contracts with customers as of December 31, 2024 was \$77 million, of which \$75 million was recognized as revenue during the ninemonth period ended September 30, 2025.

As of September 30, 2025, total contract liabilities from contracts with customers recognized within current other liabilities was \$101 million, mainly due to fees related to classified advertising services billed, subscriptions and loyalty programs, shipping services and inventory sales that are expected to be recognized as revenue in the coming months.

# Foreign currency translation

All of the Company's foreign operations have determined the local currency to be their functional currency, except for Argentina, which has used the U.S. dollar as its functional currency since July 1, 2018. Accordingly, the foreign subsidiaries with local currency as functional currency translate assets and liabilities from their local currencies into U.S. dollars by using period-end exchange rates while income and expense accounts are translated at the average monthly rates in effect during the period, unless exchange rates fluctuate significantly during the period, in which case the exchange rates at the date of the transaction are used. The resulting translation adjustment is recorded as a component of other comprehensive income (loss). Gains and losses resulting from transactions denominated in non-functional currencies are recognized in earnings. Net foreign currency transaction results are included in the interim condensed consolidated statements of income under the caption "Foreign currency losses, net."

## Argentine currency status and macroeconomic outlook

As of July 1, 2018, the Company transitioned its Argentine operations to highly inflationary status in accordance with U.S. GAAP, and changed the functional currency for Argentine subsidiaries from Argentine Pesos to U.S. dollars, which is the functional currency of their immediate parent company. Argentina's inflation rate for the nine and three-month periods ended September 30, 2025 and 2024 was 22.0% and 6.0%, and 101.6% and 12.1%, respectively. Additionally, Argentina's average inter-annual inflation rate for the nine and three-month periods ended September 30, 2025 was 48.8% and 34.0%.

The Company uses Argentina's official exchange rate to account for transactions in the Argentine segment, which as of September 30, 2025 and December 31, 2024 was 1,380.00 and 1,032.00 Argentine Pesos, respectively, against the U.S. dollar. During the nine-month periods ended September 30, 2025 and 2024, Argentina's official exchange rate against the U.S. dollar increased 33.7% and 20.0%, respectively. The average exchange rate for the three-month periods ended September 30, 2025 and 2024 was 1,333.04 and 942.67, respectively, resulting in an increase of 41.4%. The average exchange rate for the nine-month periods ended September 30, 2025 and 2024 was 1,180.36 and 887.76, respectively, resulting in an increase of 33.0%.

## Argentine exchange regulations

In the second half of 2019, the Argentine government instituted exchange controls restricting the ability of companies and individuals to exchange Argentine Pesos for foreign currencies and their ability to remit foreign currency out of Argentina. An entity's authorization request to the Central Bank of Argentina ("CBA") to access the official exchange market to make foreign currency payments may be denied depending on the circumstances. As a result of these exchange controls, markets in Argentina developed trading mechanisms, in which an entity or individual buys U.S. dollar denominated securities in Argentina (i.e. shares, sovereign debt) using Argentine Pesos, and subsequently sells the securities for U.S. dollars, in Argentina, to access U.S. dollars locally, or outside Argentina, by transferring the securities abroad, prior to being sold (the latter commonly known as "Blue Chip Swap Rate"). The Blue Chip Swap Rate diverged from Argentina's official exchange rate (commonly known as the exchange spread). As of December 31, 2024, the exchange spread was 14.7%.

On April 11, 2025, the Argentine government announced a series of measures aimed at easing regulations related to access to the foreign exchange market. Among other modifications, these measures include the establishment of floating bands (between 1,000 and 1,400 Argentine Pesos), which diverge 1% per month, within which the dollar exchange rate in the foreign exchange market may fluctuate, the elimination of foreign exchange restrictions applicable to individuals, the ability of companies to transfer dividends abroad to non-resident shareholders related to fiscal years beginning on or after January 1, 2025 and provide greater flexibility to make payments abroad for imports of goods and services.

On September 26, 2025, the CBA imposed a restriction that prohibits purchasing securities on the Argentina Stock Market that are to be settled in foreign currency for a period of 90 days following the purchase of foreign currency in the official exchange market. As of September 30, 2025, the spread between the official exchange rate and the Blue Chip Swap Rate was 11.7%.

## Income taxes

Income taxes' accounting policy is described in Note 2 to the consolidated financial statements in the Company's 2024 10-K.

The Company's consolidated estimated effective tax rate for the nine and three-month periods ended September 30, 2025, as compared to the same periods in 2024, increased from 23.8% and 23.7% to 30.1% and 33.8%, respectively, mainly as a result of lower deductions related to tax inflation adjustments in Argentina.

A valuation allowance is recorded when, based on the available evidence, it is more likely than not that all or a portion of the Company's deferred tax assets will not be realized. In accordance with ASC 740, Management periodically assesses the need to either establish or reverse a valuation allowance for deferred tax assets considering positive and negative objective evidence related to the realization of the deferred tax assets. In its assessment, Management considers, among other factors, the nature, frequency and magnitude of current and cumulative losses on an individual subsidiary basis, projections of future taxable income, the duration of statutory carryforward periods, as well as feasible tax planning strategies, which would be employed by the Company to prevent tax loss carry-forwards from expiring unutilized.

## Knowledge-based economy promotional regime in Argentina

In August 2021, the Under Secretariat of Knowledge Economy issued the Disposition 316/2021 approving MercadoLibre S.R.L.'s application for eligibility under the knowledge-based economy promotional regime, established by the Law No. 27,506 and complemented by Argentina's Executive Power Decree No. 1034/2020, Argentina's Ministry of Productive Development's Resolution No. 4/2021 and the Under Secretariat of Knowledge Economy's Disposition No. 11/2021. Based on the promotional regime, companies that meet specified criteria shall be entitled to: i) a reduction of the income tax burden over the promoted activities for each fiscal year, ii) stability of the benefits established by the knowledge-based economy promotional regime, and iii) a tax credit bond on the Company's contribution to the social security regime of every employee whose job is related to the promoted activities. On September 13, 2024, Argentina's Secretariat of Entrepreneurs and Small and Medium Enterprises and Knowledge-Based Economy issued Resolution No. 267/2024, reducing the aggregate cap on base salaries used to calculate the tax credit bond to which companies that qualify for the regime are entitled; the tax credit bond represents 70% of the Company's social security contributions for those employees whose jobs are related to the promoted activities, with a salary cap. MercadoLibre S.R.L. uses the tax credit bond to offset federal taxes.

As a result, the Company recorded an income tax benefit of \$50 million and \$13 million, and \$6 million and \$1 million, during the nine and three-month periods ended September 30, 2025 and 2024, respectively. The aggregate per share effect of the income tax benefit amounted to \$0.99 and \$0.27, and \$0.13 and \$0.03, for the nine and three-month periods ended September 30, 2025 and 2024, respectively. Furthermore, the Company recorded a social security benefit of \$17 million and \$3 million during the nine and three-month periods ended September 30, 2025, respectively, and \$31 million during the nine-month period ended September 30, 2024, the Company recorded a social security benefit of \$11 million and a negative adjustment of \$12 million due to the retrospective impact of the aforementioned Resolution 267/2024.

## One Big Beautiful Bill Act

On July 4, 2025, the One Big Beautiful Bill Act ("OBBBA") was signed into law. The OBBBA permanently establishes key elements of the Tax Cuts and Jobs Act, and also introduces modifications to certain international tax provisions. These provisions have various effective dates, some of which extend into 2027. The Company has completed its preliminary assessment and has determined that the OBBBA will not have a material impact on the Company's consolidated financial statements.

## Fair value option applied to certain financial instruments

Under ASC 825, U.S. GAAP provides an option to elect fair value with impact on the statement of income as an alternative measurement for certain financial instruments and other items on the balance sheet.

The Company has elected to measure certain financial assets at fair value with impact on the statement of income for several reasons including to avoid the mismatch generated by the recognition of certain linked instruments / transactions, separately, in the interim condensed consolidated statements of income and interim condensed consolidated statements of comprehensive income and to better reflect the financial model applied for selected instruments. The Company's election of the fair value option applies to: i) foreign government debt securities and ii) U.S. government debt securities.

Additionally, the Company has elected to measure the liability related to the Meli Dólar program, which corresponds to the holding by third-parties of the Company's stablecoin, at fair value.

# Earnings per share

For the nine and three-month periods ended September 30, 2025, the weighted average of outstanding common shares for the diluted earnings per share includes the effect of 6 and 19 incremental shares related to the Independent Director Restricted Stock Unit Award Agreement, respectively.

## **Recently Adopted Accounting Standards**

As of the date of issuance of these unaudited interim condensed consolidated financial statements there were no accounting pronouncements recently adopted by the Company.

## Recently issued accounting pronouncements not yet adopted

On December 14, 2023, the FASB issued the Accounting Standard Update ("ASU") 2023-09 "Income Taxes (Topic 740): Improvements to Income Tax Disclosures." The amendments in this update provide more transparency about income tax information through improvements to income tax disclosures primarily related to the rate reconciliation and income taxes paid information, requiring consistent categories and greater disaggregation of information in the rate reconciliation and income taxes paid disaggregated by jurisdiction. The other amendments in this update improve the effectiveness and comparability of disclosures by adding disclosures of pretax income (or loss) and income tax expense (or benefit) and removing disclosures that no longer are considered cost beneficial or relevant. The amendments are effective for annual periods beginning after December 15, 2024. Early adoption is permitted for annual financial statements that have not yet been issued or made available for issuance. The guidance should be applied on a prospective basis while retrospective application is permitted. The Company will adopt this guidance in the fourth quarter of 2025 and provide the new disclosures that the adoption of this accounting pronouncement requires.

On November 4, 2024, the FASB issued the ASU 2024-03 "Income Statement—Reporting Comprehensive Income—Expense Disaggregation Disclosures (Subtopic 220-40): Disaggregation of Income Statement Expenses." The amendments in this update improve financial reporting by requiring disclosure of additional information about certain costs and expenses in the notes to financial statements at interim and annual reporting, such as the amounts of purchases of inventory, employee compensation, depreciation and intangible asset amortization included in each relevant expense caption; a qualitative description of the amounts remaining in relevant expense captions that are not separately disaggregated quantitatively; the total amount of selling expenses and, in annual reporting periods, an entity's definition of selling expenses. The amendments are effective for annual reporting periods beginning after December 15, 2026, and interim reporting periods within annual reporting periods beginning after December 15, 2027 (as clarified by ASU 2025-01). Early adoption is permitted. The amendments should be applied either prospectively to financial statements issued for reporting periods after the effective date of this update or retrospectively to any or all prior periods presented in the financial statements. The Company is assessing the effects that the adoption of this accounting pronouncement may have on its consolidated financial statements.

On July 30, 2025, the FASB issued the ASU 2025-05 "Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses for Accounts Receivable and Contract Assets." The amendments in this update provide entities with a practical expedient when estimating expected credit losses on current accounts receivable and/or current contract assets arising from transactions under Topic 606, including those assets acquired in a transaction accounted for under Topic 805, Business Combinations. In developing reasonable and supportable forecasts as part of estimating expected credit losses, all entities may elect a practical expedient that assumes that current conditions as of the balance sheet date do not change for the remaining life of the asset. The amendments are effective for annual reporting periods beginning after December 15, 2025, and interim reporting periods within those annual reporting periods. Early adoption is permitted in both interim and annual reporting periods in which financial statements have not yet been issued or made available for issuance. The practical expedient, if elected, should be applied prospectively. The Company is assessing the effects that the adoption of this accounting pronouncement may have on its consolidated financial statements.

On September 18, 2025, the FASB issued the ASU 2025-06 "Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Targeted Improvements to the Accounting for Internal-Use Software." The amendments in this update remove all references to software development methods (prescriptive and sequential software development stages (referred to as "project stages")) throughout Subtopic 350-40. Therefore, an entity is required to start capitalizing software costs when management has authorized and committed to funding the software project, and it is probable that the project will be completed and the software will be used to perform the function intended. The amendment specifies that the property, plant and equipment disclosure requirements under ASC 360-10 apply to all capitalized software costs accounted for under ASC 350-40, regardless of how the costs are presented in the financial statements. The amendments are effective for annual reporting periods beginning after December 15, 2027, and interim reporting periods within those annual reporting periods. Early adoption is permitted as of the beginning of an annual reporting period. The amendments can be applied on a prospective transition approach, a modified transition approach (based on the status of the project and whether software costs were capitalized before the date of adoption), or a retrospective transition approach. The Company is assessing the effects that the adoption of this accounting pronouncement may have on its consolidated financial statements.

#### **NOTE 3. FINTECH REGULATIONS**

Regulations issued by the central banks and other regulators of the countries where the Company operates applicable to its fintech business are described in Note 3 to the consolidated financial statements in the Company's 2024 10-K.

#### Mexico

On March 27, 2025, MPFS, S. de R.L. de C.V. submitted to the National Banking and Securities Commission ("CNBV" according to its Spanish acronym) an authorization request to organize and operate as an investment funds management company through Mercado Pago Fondos, S.A. de C.V., Sociedad Operadora de Fondos de Inversión (a new subsidiary to be legally formed when the authorization request is approved). As of the date of this filing, this authorization is pending approval.

## Argentina

On February 25, 2025, the Argentinian National Securities Commission ("CNV" according to its Spanish acronym) approved the registration of Mercado Pago Inversiones S.R.L. ("MPY") as a Comprehensive Investment Fund Placement and Distribution Agent (ACDI). In addition, on the same day, the CNV approved the request made by Mercado Pago Asset Management S.A. ("MPA") to replace Industrial Asset Management S.A. as management agent of "Mercado Fondo."

Starting June 1, 2025, MPA took over from Industrial Asset Management S.A. as the management agent of "Mercado Fondo" mutual fund. In addition, starting June 2025, users who previously invested in "Mercado Fondo" investment fund through Banco Industrial S.A. started to invest through MPY. As of September 30, 2025, the assets under administration of MPA related to mutual funds amount to \$3,477 million.

On September 30, 2025, MPA obtained the authorization of the CNV to convert its mutual fund "Mercado Fondo Ahorro" from a money market fund into a fixed income fund. Furthermore, on October 14, 2025, MPA was authorized to launch three new mutual funds, broadening its range of investment products: Mercado Fondo Acciones (variable income), Mercado Fondo Performance (mixed income) and Mercado Fondo International (fixed income in USD).

On June 17, 2025, Meli Participaciones, S.L. and Marketplace Investments, LLC filed an application with the CBA to obtain a banking license in Argentina. The application is currently under review, and the Company is actively engaged with the CBA to address its inquiries and provide requested clarifications.

In April 2025, Mercado Pago Servicios de Procesamiento S.R.L. ("MPSP") created a global program for the issuance of debt securities. The maximum principal amount of the debt securities permitted to be outstanding at any one time under the program is \$500 million (or its equivalent in other currencies and/or units of value or measure). In July 2025, MPSP was authorized by the CNV to issue debt securities under Argentina's public offering regime, and as result, is now regulated by the CNV.

# Chile

In June 2025, Mercado Pago Operadora S.A. submitted an application to the Chilean Commission for the Financial Market ("CMF" according to its Spanish acronym) for registration to execute cross-border transactions. As of the date of this filing, this application is pending approval by the CMF.

On August 6, 2025, Mercado Pago Operadora S.A. submitted an additional request to the CMF for approval of the enhancement of the existing Prepaid Card Issuer License. The proposed upgrade entails the conversion of the current license into a consolidated Prepaid Card and Credit Card Issuer License. As of the date of this filing, this additional request is pending approval.

## Uruguay

In August 2025, Mercado Pago Uruguay S.R.L. filed an application with the Central Bank of Uruguay to offer interest-bearing accounts, through a partner. As of the date of this filing, Mercado Pago Uruguay S.R.L. has provided all requested information. The authorization is pending approval by the Central Bank of Uruguay.

# Bermuda

On July 17, 2025, the Bermuda Monetary Authority ("BMA") granted Meli ISAC Ltd. and Meli ISA Ltd., two Bermudian subsidiaries of the Company, a Digital Asset Business license application to issue the Company's stablecoin, Meli Dólar, which was conditional upon satisfying certain pre-commencement requirements that were completed in August 2025. Therefore, on August 18, 2025, the BMA issued the corresponding Class M Digital Asset Business licenses, thus authorizing Meli ISAC Ltd. to issue, sell or redeem digital assets, and authorizing Meli ISA Ltd. to operate as a digital assets service vendor.

On September 22, 2025, the migration of the Meli Dólar business from Uruguay to Bermuda was successfully completed under the Class M Digital Asset Business licenses and operations under this new regulatory framework commenced.

12 | MercadoLibre, Inc.

# NOTE 4. CASH, CASH EQUIVALENTS, RESTRICTED CASH AND CASH EQUIVALENTS AND INVESTMENTS

The composition of cash, cash equivalents, restricted cash and cash equivalents, short-term and long-term investments is as follows:

	Sep	September 30, 2025		cember 31, 2024
		(In mi	llions	)
Cash in bank accounts	\$	1,320	\$	1,725
Money market		684		572
Time deposits		578		334
Foreign government debt securities		_		4
Total cash and cash equivalents		2,582		2,635
Securitization transactions (1)		408		492
Foreign government debt securities (Central Bank of Brazil mandatory guarantee)		_		469
Cash in bank accounts (Central Bank of Brazil mandatory guarantee)		4,964		_
Cash in bank accounts (Argentine Central Bank mandatory guarantee)		308		471
Cash in bank accounts (Mexican National Banking and Securities Commission mandatory guarantee)		19		149
Time deposits (Mexican National Banking and Securities Commission mandatory guarantee)		591		297
Cash in bank accounts (Chilean Commission for the Financial Market mandatory guarantee)		222		130
Time deposits (Chilean Commission for the Financial Market mandatory guarantee)		35		39
Money market (Secured lines of credit guarantee)		_		14
Time deposits (Central Bank of Uruguay mandatory guarantee)		_		3
Money market (Central Bank of Uruguay mandatory guarantee)		1		
Foreign government debt securities (Central Bank of Uruguay mandatory guarantee)		4		_
Money market (held for Meli Dólar holders)		65		
Total restricted cash and cash equivalents		6,617		2,064
Total cash, cash equivalents, restricted cash and cash equivalents (2)	\$	9,199	\$	4,699
U.S. government debt securities	\$	1,169	\$	619
Foreign government debt securities (3)		2,165		3,619
Time deposits (4)		316		160
Corporate debt securities (5)		65		87
Total short-term investments	\$	3,715	\$	4,485
U.S. government debt securities	\$	333	\$	468
Foreign government debt securities (5) (6)		695		483
Securitization transactions (1) (7)		8		12
Corporate debt securities		228		175
Equity securities held at cost		72		65
Total long-term investments	\$	1,336	\$	1,203

- (1) Cash, cash equivalents and investments from securitization transactions are restricted to the payment of amounts due to third-party investors.
- (2) Cash, cash equivalents, restricted cash and cash equivalents as reported in the interim condensed consolidated statements of cash flows.

<sup>(3)</sup> As of September 30, 2025 and December 31, 2024, includes \$2,128 million and \$3,370 million, respectively, considered restricted due to the Central Bank of Brazil's mandatory guarantee. Also, December 31, 2024, includes \$5 million considered restricted, that guarantees a line of credit. As of September 30, 2025 and December 31, 2024, includes \$14 million and \$17 million, respectively, considered restricted due to the Central Bank of Uruguay's mandatory guarantee.

<sup>(4)</sup> As of September 30, 2025 and December 31, 2024, includes \$77 million and \$42 million, respectively, of collateral as part of credit card scheme arrangement rules in Brazil, and is considered restricted.

<sup>(5)</sup> Includes investments held by a consolidated VIE, in which the Company has determined that it has both the power to direct the activities that most significantly impact the VIE's performance and the obligation to absorb losses or the right to receive benefits. As of September 30, 2025 and December 31, 2024, includes \$400 million and \$337 million of foreign government debt securities, respectively. Also, as of December 31, 2024, includes \$1 million of corporate debt securities.

<sup>(6)</sup> As of September 30, 2025 and December 31, 2024, includes \$7 million and \$2 million, respectively, of foreign government debt securities considered restricted due to the Brazilian stock market's mandatory guarantee to operate with futures contracts.

<sup>(7)</sup> Corresponds to foreign government debt securities.

# NOTE 5. LOANS RECEIVABLE, NET

The Company classifies loans receivable as "Merchant," "Consumer," "Credit cards" and "Asset-backed." As of September 30, 2025 and December 31, 2024, the components of current and non-current Loans receivable, net were as follows:

	September 30, 2025							
	_oans ceivable	Allowance for doubtful accounts	Loans receivable, net					
		(In millions)						
Merchant	\$ 1,877	\$ (668)	\$ 1,209					
Consumer	4,088	(1,114)	2,974					
Credit cards	4,803	(1,032)	3,771					
Asset-backed	254	(16)	238					
Total	\$ 11,022	\$ (2,830)	\$ 8,192					

	December 31, 2024						
	oans. eivable	Allowance for doubtful accounts	Loans receivable, net				
		(In millions)					
Merchant	\$ 1,205	\$ (417)	\$ 788				
Consumer	2,591	(696)	1,895				
Credit cards	2,639	(557)	2,082				
Asset-backed	138	(8)	130				
Total	\$ 6,573	\$ (1,678)	\$ 4,895				

The allowance for doubtful accounts with respect to the Company's loans receivable amounts to \$2,859 million and \$1,708 million as of September 30, 2025 and December 31, 2024, respectively, which includes \$29 million and \$30 million related to unused agreed loan commitment on credit cards portfolio presented in Other liabilities of the interim condensed consolidated balance sheets as of September 30, 2025 and December 31, 2024, respectively.

As of September 30, 2025 and December 31, 2024, the Company is exposed to off-balance sheet unused agreed loan commitment on credit cards portfolio which expose the Company to credit risks for \$6,595 million and \$2,872 million, respectively. For the nine and three-month periods ended September 30, 2025, the Company recognized in Provision for doubtful accounts a gain of \$5 million and a loss of \$7 million as expected credit losses, and a loss of \$9 million and \$5 million for the nine and three-month periods ended September 30, 2024, respectively.

From time to time, the Company sells loans receivable related to its lending solution. In this regard, during 2024, the Company signed a contract with a third party to sell an amount up to \$100 million of its loans receivable, as part of its funding strategy. These loans were originated by its Mexican subsidiary and provided to local users. This transaction was accounted for as a true sale and the Company has a continuing involvement related to a servicing fee charged to the purchaser for collection services and regarding a beneficial interest retained by the Company over the transferred assets. Such involvements did not preclude the fact that this operation qualified as a true sale because the purchaser had full control over the transferred assets. During the nine-month period ended September 30, 2025 the Company sold \$52 million of loans receivable and recorded a gain of \$1 million, related to the aforementioned contract. As of December 31, 2024, the Company sold \$44 million of loans receivable and no gains or losses were recorded in the nine and three-month periods ended September 30, 2024.

The following tables summarize the allowance for doubtful accounts activity during the nine-month periods ended September 30, 2025 and 2024:

	September 30, 2025									
	Merchant		Consumer		Credit cards	Asset-backed			Total	
				(	(In millions)					
Balance at beginning of year	\$ 417	\$	696	\$	557	\$	8	\$	1,678	
Net charged to Net Income	502		847		733		10		2,092	
Currency translation adjustments	64		88		111		2		265	
Write-offs (1)	(315)		(517)		(369)		(4)		(1,205)	
Balance at end of period	\$ 668	\$	1,114	\$	1,032	\$	16	\$	2,830	

	September 30, 2024									
	Merchant		Consumer		Credit cards	Asset-backed		Total		
					(In millions)					
Balance at beginning of year	\$ 256	\$	591	\$	236	\$ 1	\$	1,084		
Net charged to Net Income	328		569		406	6		1,309		
Currency translation adjustments	(20)		(37)		(39)	_		(96)		
Write-offs (1)	(171)		(398)		(116)	_		(685)		
Balance at end of period	\$ 393	\$	725	\$	487	\$ 7	\$	1,612		
	\$ 	\$		\$		\$ 7	\$	· /		

(1) The Company writes off loans when customer balance becomes 360 days past due.

The Company closely monitors credit quality for all loans receivable on a recurring basis to assess and manage its exposure to credit risk. To assess merchants and consumers seeking a loan under the lending solution, the Company uses, among other indicators, risk models internally developed, as a credit quality indicator to help predict the merchant's and consumer's ability to repay the principal balance and interest related to the credit. The risk model uses multiple variables as predictors of the merchant's and consumer's ability to repay the credit, including external and internal indicators. Internal indicators consider user behavior related to credit/payment history, and with lower weight in the risk models, the Company uses number of transactions in the Company's ecosystem and merchant's annual sales volume, among other indicators. In addition, the Company considers external bureau information to enhance the model and the decision making process.

The amortized cost of the loans receivable classified by the Company's credit quality internal indicator was as follows:

	Sept	ember 30, 2025	December 31, 2024
		(ln mi	llions)
1-14 days past due	\$	319	\$ 125
15-30 days past due		217	146
31-60 days past due		281	175
61-90 days past due		254	167
91-120 days past due		259	178
121-150 days past due		227	155
151-180 days past due		236	138
181-210 days past due		222	129
211-240 days past due		238	118
241-270 days past due		211	121
271-300 days past due		183	109
301-330 days past due		191	112
331-360 days past due		168	90
Total past due	, <u> </u>	3,006	1,763
To become due		8,016	4,810
Total	\$	11,022	\$ 6,573

As of September 30, 2025 and December 31, 2024, renegotiations represented 1.7% and 1.4% of the loans receivable portfolio, respectively.

# NOTE 6. GOODWILL AND INTANGIBLE ASSETS

# Goodwill and intangible assets

The composition of goodwill and intangible assets is as follows:

	mber 30, 2025	Decembe 2024	
	(In mi	llions)	
Goodwill	\$ 161	\$	149
Intangible assets with indefinite lives			
Trademarks	4		4
Amortizable intangible assets			
Naming rights	31		_
Licenses and others	19		18
Non-compete agreements	3		3
Customer lists	15		14
Trademarks	7		7
Hubs network	4		3
Others	 3		3
Total intangible assets	86		52
Accumulated amortization	(48)		(40)
Total intangible assets, net	\$ 38	\$	12

# Goodwill

The changes in the carrying amount of goodwill for the nine-month period ended September 30, 2025 and the year ended December 31, 2024 are as follows:

				1	Nine Months	Er	nded Septei	nb	er 30, 2025			
	Brazil		Mexico	,	Argentina		Chile		Colombia		Other countries	Total
						(I	n millions)					
Balance, beginning of the year	\$ 56	\$	39	\$	14	\$	33	\$	5	\$	2	\$ 149
Currency translation adjustments	8		4		_		_		_		_	12
Balance, end of the period	\$ 64	\$	43	\$	14	\$	33	\$	5	\$	2	\$ 161
		_		_		_				_		
					Year En	dec	d December	· 31	, 2024			
	Brazil		Mexico		Argentina		Chile		Colombia		Other countries	Total
						(1	n millions)					
Balance, beginning of the year	\$ 64	\$	44	\$	10	\$	37	\$	6	\$	2	\$ 163
Business acquisitions	6		2		4		_		_		_	12
Currency translation adjustments	(14)		(7)		_		(4)		(1)		_	(26)

## Intangible assets with finite useful life

Intangible assets with finite useful life are comprised of naming rights, customer lists, non-compete and non-solicitation agreements, hubs network, acquired software licenses and other acquired intangible assets including developed technologies and trademarks. Aggregate amortization expense for intangible assets for the nine-month periods ended September 30, 2025 and 2024 amounted to \$6 million and \$4 million, respectively, while aggregate amortization expense for intangible assets totaled \$2 million and \$2 million for the three-month periods ended September 30, 2025 and 2024, respectively.

The following table summarizes the remaining amortization of intangible assets (in millions) with finite useful life as of September 30, 2025:

For year to be ended December 31, 2025	\$ 4
For year to be ended December 31, 2026	8
For year to be ended December 31, 2027	7
For year to be ended December 31, 2028	7
Thereafter	8
	\$ 34

## NOTE 7. INTANGIBLE ASSETS AT FAIR VALUE

The following tables present the digital assets name, cost basis, fair value, and number of units for each significant digital asset holding as of September 30, 2025 and December 31, 2024:

Digital asset name		September 30, 2025								
		Cost basis (1)	Fair value	Number of units held						
		(In millio	ons, except for number of uni	its held)						
Bitcoin	\$	22	\$ 65	570.4						
Ether		3	13	3,050.3						

Divited agest name	December 31, 2024								
Digital asset name	Cost basis (1)	Fair value	Number of units held						
	(In millions, except for number of units held)								
Bitcoin	\$ 6	\$ 39	412.7						
Ether	3	10	3,049.8						

(1) Cost basis of the digital assets is net of \$21 million of impairment losses recognized prior to the adoption of ASU 2023-08.

As of October 30, 2025, the Company sold all of its holding of Bitcoin and 3,021.55 units of Ether for a total amount of \$74 million.

## **NOTE 8. SEGMENTS**

The Company manages the business country-by-country to understand and focus on the specific needs and opportunities in those markets. The Company's chief executive officer is responsible for allocating resources and assessing performance and is therefore its chief operating decision maker ("CODM"). The Company's segments include Brazil, Mexico, Argentina and other countries (which includes Bermuda, Chile, China, Colombia, Costa Rica, Ecuador, Peru, Uruguay and the U.S.).

The CODM makes decisions considering all business lines within a country as whole, taking into account the synergies between the different lines in each of the countries' integrated digital ecosystems.

The CODM evaluates the performance of the Company's operating segments based on their direct contribution.

Direct contribution consists of net revenues and financial income from external customers less segment costs, which include expenses, such as shipping operation costs (including warehousing costs), carrier and other operating costs, provision for doubtful accounts, cost of goods sold, collection fees, funding cost, salaries and wages, marketing expenses and hosting expenses. All corporate related costs have been excluded from the segment's direct contribution.

The following tables summarize the financial performance of the Company's reporting segments:

	Nine Months Ended September 30, 2025								
		Brazil		Mexico		Argentina	<b>Other Countries</b>		Total
						(In millions)			
Net service revenues and financial income	\$	9,006	\$	3,878	\$	4,130	\$ 746	\$	17,760
Net product revenues		1,558		501		220	95		2,374
Net revenues and financial income		10,564		4,379		4,350	841		20,134
Local operating expenses		(8,730)		(3,417)		(2,409)	(690)		(15,246)
Depreciation and amortization		(276)		(172)		(60)	(35)		(543)
Total segment costs		(9,006)		(3,589)		(2,469)	(725)		(15,789)
Direct contribution		1,558		790		1,881	116		4,345
Operating expenses and indirect costs of net revenues and financial expenses									(2,033)
Income from operations									2,312
Other income (expenses):									
Interest income and other financial gains									130
Interest expense and other financial losses									(110)
Foreign currency losses, net									(274)
Net income before income tax expense								\$	2,058

		Nine Mont	hs	Ended Septeml	per 30, 2024	
	Brazil	Mexico		Argentina	Other Countries	Total
				(In millions)	·	
Net service revenues and financial income	\$ 7,353	\$ 3,000	\$	2,385	\$ 569	\$ 13,307
Net product revenues	917	317		126	51	1,411
Net revenues and financial income	8,270	3,317		2,511	620	14,718
Local operating expenses	(6,310)	(2,581)		(1,395)	(511)	(10,797)
Depreciation and amortization	(218)	(126)		(54)	(32)	(430)
Total segment costs	(6,528)	(2,707)	·	(1,449)	(543)	(11,227)
Direct contribution	1,742	610		1,062	77	3,491
Operating expenses and indirect costs of net revenues and financial expenses						(1,680)
Income from operations						1,811
Other income (expenses):						
Interest income and other financial gains						107
Interest expense and other financial losses						(117)
Foreign currency losses, net						(132)
Net income before income tax expense						\$ 1,669

	Three Months Ended September 30, 2025									
		Brazil		Mexico		Argentina	<b>Other Countries</b>		Total	
						(In millions)				
Net service revenues and financial income	\$	3,374	\$	1,460	\$	1,371	\$ 271	\$	6,476	
Net product revenues		635		191		70	37		933	
Net revenues and financial income	'	4,009		1,651		1,441	308		7,409	
Local operating expenses		(3,439)		(1,279)		(848)	(252)		(5,818)	
Depreciation and amortization		(95)		(67)		(21)	(13)		(196)	
Total segment costs		(3,534)		(1,346)		(869)	(265)		(6,014)	
Direct contribution		475		305		572	43		1,395	
Operating expenses and indirect costs of net revenues and financial expenses									(671)	
Income from operations									724	
Other income (expenses):										
Interest income and other financial gains									49	
Interest expense and other financial losses									(35)	
Foreign currency losses, net									(102)	
Net income before income tax expense								\$	636	

		Thurs Man	41	Foods d October	h - 11 00 0004	
		Inree Mon	tns	Ended Septem		
	Brazil	Mexico		Argentina	Other Countries	Total
				(In millions)		
Net service revenues and financial income	\$ 2,548	\$ 1,030	\$	979	\$ 203	\$ 4,760
Net product revenues	365	115		54	18	552
Net revenues and financial income	2,913	1,145		1,033	221	5,312
Local operating expenses	(2,334)	(914)		(557)	(179)	(3,984)
Depreciation and amortization	(74)	(39)		(19)	(12)	(144)
Total segment costs	(2,408)	(953)		(576)	(191)	(4,128)
Direct contribution	505	192		457	30	1,184
Operating expenses and indirect costs of net revenues and financial expenses						(627)
Income from operations						557
Other income (expenses):						
Interest income and other financial gains						43
Interest expense and other financial losses						(40)
Foreign currency losses, net						(40)
Net income before income tax expense						\$ 520

The following table summarizes net revenues and financial income per reporting segment, which have been disaggregated by similar products and services for the nine and three-month periods ended September 30, 2025 and 2024:

	Nine Months Ended September 30,															
		Bra	zil		Т	Mexi		Ī	Argenti			Other Cou	ıntries <sup>(6</sup>	)	Tota	
		2025 2024				2025	2024	Ī	2025	2024		2025	2024		2025	2024
									(In millio	ns)	Т	-				
Commerce services (1)	\$	4,876	\$	4,176	\$	2,334 \$	1,864	\$	1,272 \$	795	\$	505 9	390	3	\$ 8,987 \$	7,231
Commerce product sales (2)		1,536		897		485	306		217	123		91	48	3	2,329	1,374
Total commerce revenues		6,412		5,073		2,819	2,170		1,489	918		596	44	ļ	11,316	8,605
Financial services and income (3)		1,997		1,793		599	398		1,938	1,165		232	16	5	4,766	3,521
Credit revenues (4)		2,133		1,384		945	738		920	425		9	;	3	4,007	2,555
Fintech product sales (5)		22		20		16	11		3	3		4	;	3	45	37
Total fintech revenues		4,152		3,197		1,560	1,147		2,861	1,593		245	170	;	8,818	6,113
Total net revenues and financial income	\$	10,564	\$	8,270	\$	4,379 \$	3,317	\$	4,350 \$	2,511	\$	841 \$	620	)	\$ 20,134 \$	14,718

	Three Months Ended September 30,																
	Brazil					Mex	ico			Argenti	na	0	ther Cou	ıntries	(6)	Tota	I
		2025	20	024		2025	2024			2025	2024		2025	2024		2025	2024
										(In millio	ns)						
Commerce services (1)	\$	1,789	\$	1,452	\$	864	\$ 64	7	\$	426 \$	358	\$	179 \$	5 1	44	\$ 3,258 \$	2,601
Commerce product sales (2)		627		357		185	11	1		69	53		35		17	916	538
Total commerce revenues		2,416		1,809		1,049	75	8		495	411		214	1	61	4,174	3,139
Financial services and income (3)		746		597		233	13	7		616	458		88		57	1,683	1,249
Credit revenues (4)		839		499		363	24	6		329	163		4		2	1,535	910
Fintech product sales (5)		8		8		6		4		1	1		2		1	17	14
Total fintech revenues		1,593		1,104		602	38	7		946	622		94		60	3,235	2,173
Total net revenues and financial income	\$	4,009	\$ 2	2,913	\$	1,651	\$ 1,14	5	\$	1,441 \$	1,033	\$	308 \$	2	21	\$ 7,409 \$	5,312

<sup>(1)</sup> Includes final value fees and flat fees paid by sellers derived from intermediation services and related shipping and storage fees, classified fees derived from classified advertising services and ad sales.

<sup>(2)</sup> Includes revenues from inventory sales and related shipping fees.

<sup>(3)</sup> Includes revenues from commissions the Company charges for transactions off-platform derived from use of the Company's payment solution and asset management product, revenues as a result of offering installments for the payment to its Mercado Pago users, either when the Company finances the transactions directly or when the Company sells the corresponding financial assets, interest earned on cash and investments as part of Mercado Pago activities, including those required due to fintech regulations, net of interest gains pass through our Brazilian users in connection with our asset management product, Mercado Pago debit card commissions and insurtech fees.

<sup>(4)</sup> Includes interest earned on loans and advances granted to merchants and consumers, and interest and commissions earned on Mercado Pago credit card transactions.

<sup>(5)</sup> Includes sales of mobile point of sales devices.

<sup>(6)</sup> Revenues from external customers in the U.S. amounted to \$33 million and \$13 million for the nine and three-month periods ended September 30, 2025, respectively, and \$24 million and \$11 million for the nine and three-month periods ended September 30, 2024, respectively.

The following table summarizes the allocation of property and equipment, net based on geography:

	September 30, 2025												
	Brazil		Mexico		Argentina		U.S.	Oth	ner Countries		Total		
					(In mi	llions	)						
Property and equipment	\$ 1,486	\$	1,145	\$	521	\$	10	\$	220	\$	3,382		
Accumulated depreciation	 (614)		(356)		(237)		(7)		(110)		(1,324)		
Total property and equipment, net	\$ 872	\$	789	\$	284	\$	3	\$	110	\$	2,058		

	December 31, 2024												
	Brazil		Mexico		Argentina		U.S.	Ot	her Countries		Total		
					(In mi	llior	าร)						
Property and equipment	\$ 1,078	\$	713	\$	434	\$	10	\$	178	\$	2,413		
Accumulated depreciation	 (497)		(239)		(199)		(6)		(92)		(1,033)		
Total property and equipment, net	\$ 581	\$	474	\$	235	\$	4	\$	86	\$	1,380		

The following table summarizes the allocation of the operating lease right-of-use assets based on geography:

	September 30, 2025													
	Brazil	Brazil Mexico			Argentina		U.S.	Ot	ther Countries		Total			
					(In mi	llio	ns)							
Right of use asset	\$ 1,091	\$	1,194	\$	133	\$	4	\$	145	\$	2,567			
Accumulated amortization	(231)		(206)		(41)		(1)		(46)		(525)			
Total right of use asset, net	\$ 860	\$	988	\$	92	\$	3	\$	99	\$	2,042			

	December 31, 2024												
	Brazil		Mexico		Argentina		U.S.	Oth	er Countries		Total		
	 				(In mi	llions	5)						
Right of use asset	\$ 618	\$	616	\$	76	\$	4	\$	115	\$	1,429		
Accumulated amortization	(139)		(116)		(36)		(1)		(39)		(331)		
Total right of use asset, net	\$ 479	\$	500	\$	40	\$	3	\$	76	\$	1,098		

The following table summarizes the allocation of the goodwill and intangible assets based on geography:

	September 30, 2025												
		Brazil		Mexico		Argentina		U.S.	Other Countries	;	Total		
						(In mi	llions)	)					
Intangible assets at fair value	\$	_	\$	_	\$	_	\$	78	\$ —	\$	78		
Goodwill and intangible assets		105		48		23		_	71		247		
Accumulated amortization		(10)		(5)	)	(8)		_	(25	)	(48)		
Total goodwill and intangible assets, net	\$	95	\$	43	\$	15	\$	78	\$ 46	\$	277		

	_										
						Decembe	r 31, :	2024			
		Brazil	zil N			Argentina		U.S.	Othe	er Countries	Total
						(In mi	llions)	1			
Intangible assets at fair value	\$	_	\$	_	\$	\$ —	\$	49	\$	_	\$ 49
Goodwill and intangible assets		64		43		23		_		71	201
Accumulated amortization		(6)		(4)	)	(7)		_		(23)	(40)
Total goodwill and intangible assets, net	\$	58	\$	39	\$	\$ 16	\$	49	\$	48	\$ 210

22 | MercadoLibre, Inc.

# NOTE 9. FAIR VALUE MEASUREMENT OF ASSETS AND LIABILITIES

# Assets and liabilities measured and recorded at fair value on a recurring basis

The following table summarizes the Company's assets and liabilities measured at fair value on a recurring basis as of September 30, 2025 and December 31, 2024:

	Balances as of September 30, 2025	active markets for	or	Significant other observable inputs (Level 2)	Unobservable inputs (Level 3)		alances as of December 31, 2024	Quoted Prices in active markets for identical Assets (Level 1)	Significant other observable inputs (Level 2)	Unobservable inputs (Level 3)
Cash and Cash Equivalents:					(111 111		,,,,,			
Money Market	\$ 684	\$ 684	4 \$	s —	\$ —	\$	572	\$ 572	\$ —	\$ —
Foreign government debt securities (1)	_	_	-	_	_	<u> </u>	4	4	_	_
Restricted Cash and Cash Equivalents:										
Money Market (2)	355	35	5	_	_		297	297	_	_
Foreign government debt securities (1)	4		4	_	_		469	469	_	_
Investments:										
U.S. government debt securities	1,502	1,50	2	_	_		1,087	1,087	_	_
Foreign government debt securities (1) (3)	2,868	2,86	8	_	_		4,114	4,114	_	_
Corporate debt securities	293	29	3	_	_		262	262	_	_
Other Assets:										
Derivative Instruments	39	_	_	39	_		58	_	58	_
Intangible assets at fair value	78	78	8	_	_		49	49	_	_
Total Assets	\$ 5,823	\$ 5,784	4 \$	39	<del>\$</del> —	\$	6,912	\$ 6,854	\$ 58	<del>\$</del> —
Salaries and social security payable:										
Long-term retention program	\$ 151	\$ -	- \$	151	\$ —	\$	163	\$ —	\$ 163	\$ —
Other Liabilities:										
Meli Dólar liability (1)	60	_	-	60	_		31	_	31	_
Derivative Instruments	129	_	-	129	_		31	_	31	_
Contingent consideration	4		_		4		4			4
Total Liabilities	\$ 344	<u> </u>	- \$	340	\$ 4	\$	229	<u> </u>	\$ 225	\$ 4

<sup>(1)</sup> Measured at fair value with impact on the statement of income for the application of the fair value option. (See Note 2 – Summary of significant accounting policies – Fair value option applied to certain financial instruments).

<sup>(2)</sup> As of September 30, 2025 and December 31, 2024, includes \$289 million and \$283 million, respectively, of money market funds from securitization transactions. (See Note 4 – Cash, cash equivalents, restricted cash and cash equivalents and investments).

<sup>(3)</sup> As of September 30, 2025 and December 31, 2024, includes \$8 million and \$12 million, respectively, of investments from securitization transactions. (See Note 4 – Cash, cash equivalents, restricted cash and cash equivalents and investments).

The Company's assets and liabilities measured and recorded at fair value on a recurring basis were valued using i) Level 1 inputs: unadjusted quoted prices in active markets (Level 1 instrument valuations are obtained from observable inputs that reflect quoted prices (unadjusted) for identical assets in active markets); ii) Level 2 inputs: obtained from readily-available pricing sources for comparable instruments as well as instruments with inactive markets at the measurement date; and iii) Level 3 inputs: valuations based on unobservable inputs reflecting Company's assumptions. The unobservable inputs of the fair value of contingent considerations classified as Level 3 refer to the amounts to be paid according to the agreement of an acquisition, the likelihood of achievement of the targets included in that arrangement (expected to be 100%), and the Company's historical experience with similar arrangements. Reasonable variation on those unobservable inputs would not significantly change the fair value of those instruments. As of September 30, 2025 and December 31, 2024, the Company had not changed the methodology nor the assumptions used to estimate the fair value of the financial instruments.

There were no transfers to and from Levels 1, 2 and 3 during the nine-month period ended September 30, 2025, nor during the year ended December 31, 2024.

The Company's election of the fair value option applies to: i) foreign government debt securities, ii) U.S. government debt securities and iii) Meli Dólar liability. The Company recognized fair value changes of foreign and U.S. government debt securities, which include the related interest income of those instruments, in net service revenues and financial income if it is related to Mercado Pago's operations or in interest income and other financial gains if not. Such fair value changes and interest income amount to gains of \$381 million and \$120 million, and \$224 million and \$83 million in net service revenues and financial income for the nine and three-month periods ended September 30, 2025 and 2024, respectively, and \$64 million and \$22 million, and \$40 million and \$18 million in interest income and other financial gains for the nine and three-month periods ended September 30, 2025 and 2024, respectively. The Meli Dólar liability has not presented changes in its fair value for the nine-month periods ended September 30, 2025 and 2024.

As of September 30, 2025 and December 31, 2024, the cost of the Company's investment in corporate debt securities classified as available for sale amounted to \$288 million and \$259 million, respectively, and the estimated fair value amounted to \$293 million and \$262 million, respectively. The cost of these securities is determined under a specific identification basis. As of September 30, 2025 and December 31, 2024 the gross unrealized gains accumulated amounted to \$5 million and \$3 million, respectively. For the nine and three-month periods ended September 30, 2025 and 2024, the proceeds from sales of corporate debt securities amounted to \$43 million, \$6 million and \$12 million and \$9 million, respectively.

The following table summarizes the net carrying amount of the corporate debt securities classified as available for sale, classified by its contractual maturities:

	Septe	mber 30, 2025		nber 31, 024
		(In mil	llions)	
One year or less	\$	65	\$	87
One year to two years		46		45
Two years to three years		76		21
Three years to four years		85		63
Four years to five years		21		46
Total available for sale investments	\$	293	\$	262

The following table summarizes the net carrying amount of the debt securities not classified as available for sale (U.S. and foreign government debt securities), classified by its contractual maturities or Management's expectation to convert the investments into cash:

	Sep	September 30, 2025		ember 31, 2024
		(In mi	llions)	
One year or less	\$	3,338	\$	4,711
One year to two years		361		475
Two years to three years		115		152
Three years to four years		377		231
Four years to five years		85		104
More than five years		98		1
Total debt securities not classified as available for sale	\$	4,374	\$	5,674

## Financial assets and liabilities not measured and recorded at fair value

The following table summarizes the estimated fair value of the financial assets and liabilities of the Company not measured at fair value as of September 30, 2025 and December 31, 2024:

	nces as of tember 30, 2025	Estimated fair value as of September 30, 2025	Balances as of December 31, 2024	stimated fair value as of December 31, 2024
		(In mi	illions)	
Cash and cash equivalents	\$ 1,898	\$ 1,898	\$ 2,059	\$ 2,059
Restricted cash and cash equivalents	6,258	6,258	1,298	1,298
Investments	316	316	160	160
Accounts receivables, net	298	298	255	255
Credit card receivables and other means of payment, net	6,648	6,648	5,288	5,288
Loans receivable, net	8,192	8,054	4,895	4,840
Other assets	201	201	114	114
Total Assets	\$ 23,811	\$ 23,673	\$ 14,069	\$ 14,014
Accounts payable and accrued expenses	\$ 4,053	\$ 4,053	\$ 3,196	\$ 3,196
Funds payable to customers	10,567	10,567	6,954	6,954
Amounts payable due to credit and debit card transactions	3,059	3,059	1,964	1,964
Salaries and social security payable	689	689	564	564
Loans payable and other financial liabilities	7,728	7,687	5,593	5,499
Other liabilities	4	4	356	356
Total Liabilities	\$ 26,100	\$ 26,059	\$ 18,627	\$ 18,533

As of September 30, 2025 and December 31, 2024, the carrying value of the Company's financial assets with determinable fair value (except for loans receivable) not measured at fair value approximated their fair value mainly because of their short-term maturity or because the effective interest rates are not materially different from market interest rates. If these financial assets were measured at fair value in the financial statements, cash and cash equivalents and restricted cash and cash equivalents would be classified as Level 1 (where cost and fair value are aligned) and the remaining financial assets would be classified as Level 2. The estimated fair value of the loans receivable would be classified as Level 3 based on the Company's assumptions.

As of September 30, 2025 and December 31, 2024, the carrying value of the Company's financial liabilities (except for the 3.125% Notes due 2031 (the "2031 Notes") and the 2.375% Sustainability Senior Notes Due 2026 (the "2026 Notes") as of December 31, 2024) not measured at fair value approximated their fair value mainly because of their short-term maturity or because the effective interest rates are not materially different from market interest rates. If these financial liabilities were measured at fair value in the financial statements, these would be classified as Level 2. As of September 30, 2025 and December 31, 2024, the estimated fair value of the 2031 Notes would be \$496 million and \$475 million, respectively, which is based on Level 2 inputs. As of December 31, 2024, the estimated fair value of the 2026 Notes would have been \$351 million, which is based on Level 2 inputs.

## **NOTE 10. COMMITMENTS AND CONTINGENCIES**

# **Litigation and Other Legal Matters**

The Company is subject to certain contingent liabilities with respect to existing or potential claims, lawsuits and other proceedings. The Company accrues liabilities when it considers that future costs will probably be incurred and such costs can be reasonably estimated. Proceeding-related liabilities are based on developments to date and historical information related to actions filed against the Company. As of September 30, 2025, the Company had accounted for estimated liabilities involving proceeding-related contingencies and other estimated contingencies of \$177 million (net of judicial deposits) within non current other liabilities to cover legal actions against the Company for which Management has assessed the likelihood of a final adverse outcome as probable. Expected legal costs related to litigations are accrued when the legal service is actually provided.

In addition, as of September 30, 2025, the Company and its subsidiaries are subject to certain legal actions considered by the Company's Management and its legal counsels to be reasonably possible of resulting in a loss for an estimated aggregate amount up to \$413 million. No loss amounts have been accrued for such reasonably possible legal actions.

For further information related to contingent liabilities please refer to Note 16 to the consolidated financial statements in the Company's 2024 10-K.

#### Tax Claims

Withholding Tax in the Brazil-Argentina Double Taxation Treaty

The tax claim related to the withholding income tax ("IRRF") over payments remitted by certain Brazilian subsidiaries to MercadoLibre S.R.L. for the provision of information technology support and assistance services is described in Note 16 to the consolidated financial statements in the Company's 2024 10-K

On September 6, 2025, the first instance of the Federal Justice rendered a judgment revoking the previously granted injunction that had recognized the right of collecting the withholding tax at a 10% rate (instead of 15%), and denying the requested writ of mandamus. The Company appealed this decision to the Federal Regional Court of the 3rd Region and submitted a request for interim relief on appeal aiming to maintain the suspension of tax enforceability. The Federal Regional Court of the 3rd Region denied the Company's request. Therefore, on October 10, 2025, the Company deposited into court the amount arising from the difference in the withholding tax rate for \$25 million from September 2024 onwards.

Management's opinion, based on the opinion of external legal counsel, is that the risk of losing the case is probable based on the technical merits of the Company's tax position and the existence of adverse decisions issued by the Superior Court of Justice. For that reason, the Company has recorded a provision for the disputed amounts, which was \$501 million as of September 30, 2025, and which was recorded in non-current other liabilities in the consolidated balance sheets, net of the corresponding judicial deposits for \$450 million (which includes \$102 million of interest income).

Interstate rate of ICMS-DIFAL on interstate sales

Interstate rate of ICMS-DIFAL on interstate sales without Complementary Law

The writ of mandamus related to the interstate rate of ICMS-DIFAL (Imposto sobre Circulação de Mercadorias, Serviços de Transporte Interestadual, Intermunicipal e Comunicação on interstate sales at a differential rate) without the existence of a complementary law is described in Note 16 to the consolidated financial statements in the Company's 2024 10-K.

In June 2025, the Superior Court of Justice ruled against the Company on the Special Appeal relating to one of the cases related to the Distrito Federal (where the risk of losing had been considered probable). In August 2025, the case became final and unappealable in favor of the State.

In July 2025, the case related to Goiás (where the risk of losing had been considered probable) became final and unappealable in favor of the Company. The case will be closed following withdrawal by the Company of the funds previously required to be deposited by the Company (which amount to less than \$1 million as of September 30, 2025).

In September 2025, in the case related to Rio de Janeiro (where the risk of losing had been considered remote) the Company obtained a partially favorable second instance decision and filed a motion for clarification, which is still pending judgment.

The other cases pending as of December 31, 2024 had no updates during the nine-month period ended September 30, 2025. The Company maintains a \$2 million provision as of September 30, 2025 for the disputed amounts related to the 3 ongoing cases where the risk of losing is considered by Management to be probable, based on the opinion of external legal counsel, which are presented net of the corresponding judicial deposits of \$2 million.

Interstate rate of ICMS-DIFAL on interstate sales under Law No. 190/22

The writ of mandamus related to the interstate rate of ICMS-DIFAL under Supplementary Law No. 190/22 is described in Note 16 to the consolidated financial statements in the Company's 2024 10-K. In 2022, the Company filed writs of mandamus in all 27 Federation States to prevent DIFAL collection by the Brazilian tax authorities. On November 29, 2023, the Brazilian Supreme Court ("STF") ruled that Supplementary Law No. 190/22 was constitutional, making ICMS-DIFAL payable from of April 5, 2022 onwards (ninety days after the law came into effect). This decision was reached in a Direct Action of Unconstitutionality (ADI 7066) but is not yet final, as a motion for clarification filed on May 13, 2024 is still pending.

Management's opinion as of September 30, 2025, based on the opinion of external legal counsel, is that the risk of losing the case is remote for the period between January 1, 2022 to April 4, 2022, and probable for the period between April 5, 2022 to December 31, 2022 based on the technical merits of the Company's tax position. For that reason, the Company has not recorded any liability for the amounts in controversy related to the period through April 4, 2022, but has recorded liabilities for the amounts in controversy related to the period from April 5, 2022 to December 31, 2022 in an amount of \$33 million as of September 30, 2025, which are presented net of the corresponding judicial deposits of \$31 million.

On October 21, 2025, in a leading case (Case 1266), the STF reaffirmed the ADI 7066 ruling but clarified that, exclusively for fiscal year 2022, DIFAL cannot be collected from taxpayers who had filed lawsuits challenging the tax by November 29, 2023 (as the Company did), and had not paid the tax that year. This decision from STF led to an update in the Company's risk assessment for these cases, whose risk of losing had been considered probable and is now considered remote. Therefore, the Company will recognize a reversal on the \$33 million provision during the three-month period ended December 31, 2025. The deposits will be withdrawn to the extent that the Courts provide authorization.

Exclusion of ICMS tax benefits from federal taxes base

The tax claims related to the exclusion of ICMS tax benefits from the tax base of the Corporate Income Tax ("IRPJ") and of the Social Contribution on Net Profits ("CSLL") and the federal contributions PIS and COFINS is described in Note 16 to the consolidated financial statements in the Company's 2024 10-K.

On April 4, 2025, the case related to the exclusion of ICMS tax benefits in the tax base of IRPJ and CSLL prior to the enactment of Law 14,789 (up to December 2023), whose risk of losing was deemed not more likely than not, became final and unappealable in favor of the Company. The Company had recorded a corresponding income tax benefit arising from the ICMS tax incentives from September 2021 up to December 2023, which amounted to \$39 million considering the exchange rate as of September 30, 2025.

Regarding the writ of mandamus filed to set aside the federal contributions IRPJ and CSLL under Law 14,789 (from January 2024 onwards), on September 8, 2025, a decision was rendered granting a preliminary injunction, ensuring the Company's right not to include presumed ICMS credits in the calculation basis of IRPJ and CSLL, disregarding the effects of Law No. 14,789/2023, and suspending the enforceability of the tax credits under discussion in these proceedings. On September 22, 2025, the Federal Government filed an appeal against the injunction. Management's opinion, based on the opinion of external legal counsel, is that the risk of losing the case is not more likely than not based on the technical merits of the Company's tax position. Accordingly, the Company has not recorded any expense or liability for the disputed amounts. As of September 30, 2025, the total disputed amount was \$77 million.

In June 2025, regarding the writ of mandamus filed to set aside the federal contributions PIS and COFINS under Law 14,789 (from January 2024 onwards), the Company was granted an injunction to suspend the inclusion of presumed ICMS credits in the PIS and COFINS calculation basis, setting aside the effects of Law 14,789/2023. On July 29, 2025, the Federal Government appealed the decision that granted the preliminary injunction requested by the Company. On July 31, 2025, a decision was rendered upholding the injunction. On August 21, 2025, the proceedings were stayed until the Supreme Federal Court rules on the matter (Topic 843). Management's opinion, based on the opinion of external legal counsel, is that the risk of losing the case is possible but not probable based on the technical merits of the Company's tax position. Accordingly, the Company has not recorded any expense or liability for the disputed amounts. As of September 30, 2025, the total disputed amount was \$21 million.

## Buyer protection program

The buyer protection program ("BPP") is designed to protect buyers in the Marketplace from losses due primarily to fraud or counterparty non-performance for all transactions completed through the Company's online payment solution Mercado Pago (except for certain excluded categories). The Company's BPP provides protection to consumers by reimbursing them for the total value of a purchased item and the value of any shipping service paid if it does not arrive, arrives incomplete or damaged, does not match the seller's description or if the buyer regrets the purchase. The Company is entitled to recover from the third-party carrier companies performing the shipping service certain amounts paid under the BPP. Furthermore, in some specific circumstances, the Company enters into insurance contracts with third-party insurance companies in order to cover contingencies that may arise from the BPP.

The maximum potential exposure under this program is estimated to be the volume of payments on the Marketplace, for which claims may be made under the terms and conditions of the Company's BPP. Based on historical losses to date, the Company does not believe that the maximum potential exposure is representative of the actual potential exposure. The Company records a liability with respect to losses under this program when they are probable and the amount can be reasonably estimated.

As of September 30, 2025 and December 31, 2024, Management's estimate of the maximum potential exposure related to the Company's buyer protection program is \$6,533 million and \$5,769 million, respectively, for which the Company recorded a provision of \$15 million and \$14 million, respectively.

## Commitments

The Company has committed to purchase cloud platform and other technology services for a total minimum aggregate purchase commitment of \$3,167 million. As of September 30, 2025, the remaining purchase commitment is \$2,544 million.

The Company has signed a 10-year agreement with Gol Linhas Aereas S.A. under which the Company is committed to contract a minimum amount of air logistics services for a total cost of \$378 million (portion allocated to the services component of the agreement). As of September 30, 2025, the remaining purchase commitment is \$301 million.

Since October 2023, the Company has signed 3-year agreements with certain shipping companies in Brazil, under which the Company committed to contract a minimum amount of logistics services for a total cost of \$59 million. As of September 30, 2025, the remaining commitment amounted to \$33 million.

As of September 30, 2025, the Company has lease agreements for new warehouses in Brazil, Mexico, Argentina and Chile, for a total amount of \$1,200 million, that have not yet commenced. Lease terms under the agreements are between 3 to 15 years.

The Company has unconditional purchase obligations related to capital expenditures for a total amount of \$34 million. As of September 30, 2025, the remaining purchase commitment is \$6 million.

# **NOTE 11. LONG TERM RETENTION PROGRAM**

The following table summarizes the long term retention program accrued compensation expense for the nine and three-month periods ended September 30, 2025 and 2024, which are payable in cash according to the decisions made by the Board of Directors (the "Board"):

	Nine Months Ended September 30,		Three Months Ended September 30,			
		2025	2024	2025		2024
			(In mi	llions)		
LTRP 2019	\$	2	\$ 22	\$	_	\$ 9
LTRP 2020		24	22		5	9
LTRP 2021		21	20		5	7
LTRP 2022		37	36		10	14
LTRP 2023		62	61		15	23
LTRP 2024		53	49		13	21
LTRP 2025		53	 _		16	
Total LTRP	\$	252	\$ 210	\$	64	\$ 83

28 | MercadoLibre, Inc.

# NOTE 12. LOANS PAYABLE AND OTHER FINANCIAL LIABILITIES

The following tables summarize the Company's Loans payable and other financial liabilities as of September 30, 2025 and December 31, 2024:

	September 30, 2025	December 31, 2024	
	(In m	Ilions)	
Loans from banks	\$ 729	\$ 946	
Bank overdrafts	26	26	
Secured lines of credit	156	110	
Financial Bills	210	7	
Deposit Certificates	1,542	1,068	
Commercial Notes	2	5	
Finance lease liabilities	42	41	
Collateralized debt	1,311	610	
2026 Sustainability Notes	365	4	
2031 Notes	4	8	
Debt securities	41	_	
Other lines of credit	3	3	
Current loans payable and other financial liabilities	\$ 4,431	\$ 2,828	
Loans from banks	\$ 770	\$ 217	
Secured lines of credit	2	6	
Financial Bills	378	271	
Deposit Certificates	2	2	
Commercial Notes	204	170	
Finance lease liabilities	70	81	
Collateralized debt	1,449	1,232	
2026 Sustainability Notes	_	362	
2031 Notes	533	546	
Other lines of credit	1		
Non-Current loans payable and other financial liabilities	\$ 3,409	\$ 2,887	

29 | MercadoLibre, Inc.

Type of instrument	Currency	Interest	Weighted Average Interest Rate	Maturity	September 30, 2025	December 31, 2024
					(In mi	llions)
Loans from banks						
Chilean Subsidiaries	Chilean Pesos	Fixed	5.96%	October 2025 - September 2026	\$ 179	\$ 134
Brazilian Subsidiary	Brazilian Reais	_	_	_	_	44
Brazilian Subsidiary (1)	US Dollar	Fixed	5.30%	October 2025 - October 2026	449	211
Brazilian Subsidiary (1)	Euros	Fixed	3.99%	November 2025 - November 2026	83	190
Brazilian Subsidiary	Brazilian Reais	Variable	TJLP + 0.80%	October 2025 - May 2031	21	20
Mexican Subsidiaries	Mexican Pesos	Variable	TIIE + 1.80% - 2.60%	October 2025 - March 2030	678	512
Uruguayan Subsidiary	Uruguayan Pesos	Fixed	8.74%	October - November 2025	89	52
Bank overdrafts						
Uruguayan Subsidiary	Uruguayan Pesos	Fixed	9.19%	October 2025	26	15
Chilean Subsidiary	Chilean Pesos	_	_		_	11
Secured lines of credit						
Argentine Subsidiaries (2)	Argentine Pesos	Fixed	52.49%	October 2025	148	102
Mexican Subsidiary	Mexican Pesos	Fixed	11.08%	October 2025 - July 2027	10	14
Wexican oubsidiary	WEXICALL 1 6303	Tixeu	11.00%	October 2020 - July 2027	10	17
Financial Bills						
Brazilian Subsidiary	Brazilian Reais	Variable	CDI + 0.45% - 0.95%	March 2026 - April 2028	588	278
Deposit Certificates						
Brazilian Subsidiary	Brazilian Reais	Variable	CDI + 0.19% - 0.55%	October 2025 - September 2026	900	331
Brazilian Subsidiary	Brazilian Reais	Variable	95.5% to 130.0% of CDI	October 2025 - June 2027	612	703
Brazilian Subsidiary	Brazilian Reais	Fixed	14.34% - 15.36%	October 2025 - March 2026	32	36
Commercial Notes						
Brazilian Subsidiary	Brazilian Reais	Variable	DI + 0.88%	October 2025 - August 2027	69	60
Brazilian Subsidiary	Brazilian Reais	Variable	IPCA + 6.41%	October 2025 - August 2029	137	115
Finance lease liabilities					112	122
Collateralized debt					2,760	1,842
2026 Sustainability Notes	US Dollar	Fixed	2.375%	January 2026	365	366
2031 Notes	US Dollar	Fixed	3.125%	January 2026 - January 2031	537	554
Debt securities	Argentine Pesos	Variable	TAMAR + 2.85%	October 2025 - July 2026	41	
Other lines of credit	<u> </u>				4	3
					\$ 7,840	\$ 5,715

<sup>(1)</sup> The carrying amount includes the effect of the derivative instruments that qualified for fair value hedge accounting. See Note 15 – Derivative instruments for further detail.

<sup>(2)</sup> As of September 30, 2025, includes \$9 million secured by a compensating balance agreement signed by MercadoLibre S.R.L.

See Note 13 – Securitization transactions and Note 14 – Leases to these unaudited interim condensed consolidated financial statements for details regarding the Company's collateralized debt securitization transactions and finance lease obligations, respectively.

# 2.375% Sustainability Senior Notes Due 2026 and 3.125% Senior Notes Due 2031

On January 14, 2021, the Company closed a public offering of \$400 million aggregate principal amount of 2.375% Sustainability Notes due 2026 (the "2026 Sustainability Notes") and \$700 million aggregate principal amount of 3.125% Notes due 2031 (the "2031 Notes" and collectively, the "Notes").

During 2024, the Company repurchased \$27 million and \$81 million in principal amount of the outstanding 2026 Sustainability Notes and 2031 Notes, respectively. The total amount paid during 2024 for those repurchases amounted to \$98 million. For the nine and three-month periods ended September 30, 2024, the Company recognized \$8 million and \$3 million as a gain in Interest income and other financial gains in the interim condensed consolidated statements of income, respectively. During the nine-month period ended September 30, 2025, the Company repurchased \$13 million in principal amount of the outstanding 2031 Notes. The total amount paid amounted to \$12 million. For the nine-month period ended September 30, 2025, the Company recognized \$1 million as a gain in Interest income and other financial gains in the interim condensed consolidated statements of income. During the three-month period ended September 30, 2025, the Company did not repurchase Notes.

Certain of the Company's subsidiaries (the "Subsidiary Guarantors") fully and unconditionally guarantee the payment of principal, premium, if any, interest, and all other amounts in respect of each of the Notes (the "Subsidiary Guarantees"). The initial Subsidiary Guarantors were MercadoLibre S.R.L., Ibazar.com Atividades de Internet Ltda., eBazar.com.br Ltda., Mercado Envios Servicos de Logistica Ltda., Mercado Pago Instituição de Pagamento Ltda. (formerly known as "MercadoPago.com Representações Ltda."), MercadoLibre Chile Ltda., MercadoLibre, S.A. de C.V., Institución de Fondos de Pago Electrónico (formerly known as "MercadoLibre, S. de R.L. de C.V."), DeRemate.com de México, S. de R.L. de C.V. and MercadoLibre Colombia Ltda. On October 27, 2021, MercadoLibre, S.A. de C.V., Institución de Fondos de Pago Electrónico became an excluded subsidiary pursuant to the terms of the Notes and it was released from its Subsidiary Guaranto. On October 27, 2021, MP Agregador, S. de R.L. de C.V. became a Subsidiary Guarantor under the Notes. On July 1 and October 1, 2022, Ibazar.com Atividades de Internet Ltda. and Mercado Envios Servicos de Logistica Ltda. were merged into eBazar.com.br Ltda, respectively. On May 2, 2025, as a result of the spin-off of DeRemate.com de México, S. de R.L. de C.V. completed in January 2025 (the "DeRemate Spinoff"), MPFS, S. de R.L. de C.V. became a Subsidiary Guarantor under the Notes.

For additional information regarding the 2026 Sustainability Notes and the 2031 Notes please refer to Note 18 to the audited consolidated financial statements for the year ended December 31, 2024, contained in the Company's 2024 10-K.

## **Revolving Credit Agreement**

On September 27, 2024, the Company entered into a \$400 million amended and restated revolving credit agreement (the "Amended and Restated Credit Agreement") with the lenders party thereto and the Company's subsidiaries MercadoLibre S.R.L., Ebazar.com.br Ltda., Mercado Pago Instituição de Pagamento Ltda., DeRemate.com de Mexico S. de R.L. de C.V., MP Agregador, S. de R.L. de C.V., MercadoLibre Chile Ltda., and MercadoLibre Colombia Ltda. as initial guarantors. On July 23, 2025, as a result of the DeRemate Spinoff, MPFS, S. de R.L. de C.V. became a guarantor under the Amended and Restated Credit Agreement in accordance with its terms. The Company's obligations under the Amended and Restated Credit Agreement are guaranteed by the guarantors, as stated before.

On September 12, 2025, the Company entered into Amendment No. 1 (the "First Amendment") to the Amended and Restated Revolving Credit Agreement (as amended by the First Amendment, the "Amended Credit Agreement") with the lenders party thereto and the guarantors. The First Amendment permits the Company to request, at one or more times, that existing and/or new lenders provide, at their election, up to \$400 million of additional commitments, for an aggregate principal amount of credit commitments of up to \$800 million. The Company's obligations under the Amended Credit Agreement remain guaranteed on an unsecured basis by the guarantors. All other obligations of the Company under the Amended Credit Agreement remain unchanged.

The interest rates under the Amended Credit Agreement are based on Term SOFR ("Secured Overnight Funding Rate") plus an interest margin of 1.00% per annum, which may be decreased to 0.90% per annum or increased to 1.15% per annum depending on the Company's debt rating, as further provided under the Amended Credit Agreement. Any loans drawn from the Amended Credit Agreement must be repaid on or prior to September 27, 2028, which will be automatically extended to September 27, 2029 upon satisfaction, on or prior to August 28, 2027, of the Maturity Extension Conditions (as defined in the Amended Credit Agreement), as further provided in the Amended Credit Agreement. The Company is also obligated to pay a commitment fee on the unused amounts of the facility at a rate per annum equal to 25% of the then Applicable Margin, depending on the Company's debt rating, as further provided under the Amended Credit Agreement.

As of September 30, 2025, no amounts have been borrowed under the facility.

## **NOTE 13. SECURITIZATION TRANSACTIONS**

The process of securitization consists of the issuance of securities collateralized by a pool of assets through a special purpose entity ("SPEs"), often under a VIE.

The Company securitizes financial assets associated with its credit card receivables and loans receivable portfolio. The Company's securitization transactions typically involve the legal transfer of financial assets to bankruptcy remote SPEs. The Company generally retains economic interests in the collateralized securitization transactions, which are retained in the form of subordinated interests. For accounting purposes, the Company is generally precluded from recording the transfers of assets in securitization transactions as sales and is required to consolidate the SPE.

The Company securitizes certain credit card receivables related to users' purchases through a Chilean SPE. Under this SPE contract, the Company has determined that it has no obligation to absorb losses or the right to receive benefits of the SPE that could be significant because it does not retain any equity certificate of participation or subordinated interest in the SPE. As the Company does not control the vehicle, its assets, liabilities and related results are not consolidated in the Company's financial statements.

Additionally, the Company securitizes certain credit card receivables related to users' purchases through Brazilian SPEs. Under these SPE contracts, the Company has determined that it has the obligation to absorb losses or the right to receive benefits of the SPEs that could be significant because it retains subordinated interest in the SPEs. As the Company controls the vehicles, the assets, liabilities and related results are consolidated in its financial statements.

The Company securitizes certain loans receivable through Brazilian, Argentine, Mexican and Chilean SPEs, formed to securitize loans receivable provided by the Company to its users or purchased from financial institutions that grant loans to the Company's users through Mercado Pago. According to the SPE contracts, the Company has determined that it has both the power to direct the activities of the entity that most significantly impact the entity's performance and the obligation to absorb losses or the right to receive benefits of the entity that could be significant because it retains the equity certificates of participation and would therefore also be consolidated.

When the Company controls the vehicle, it accounts for the securitization transactions as if they were secured financing and therefore the assets, liabilities and related results are consolidated in its financial statements. The secured debt is issued by the SPEs and includes collateralized securities used to fund the Company's fintech business. The third-party investors in the securitization transactions have legal recourse only to the assets securing the debt and do not have recourse to the Company. Additionally, the cash flows generated by the SPEs are restricted to the payment of amounts due to third-party investors, but the Company retains the right to residual cash flows.

The following table summarizes the Company's collateralized debt under securitization transactions, as of September 30, 2025:

SPEs	Collateralized debt (In millions)	Interest rate	Currency	Maturity
Mercado Crédito I Brasil Fundo de Investimento Em Direitos Creditórios Não Padronizados	\$ 95	CDI + 2.25%	Brazilian Reais	March 2027
Mercado Crédito I Brasil Fundo de Investimento Em Direitos Creditórios Não Padronizados	19	CDI + 5.25%	Brazilian Reais	June 2029
Mercado Crédito Fundo de Investimento Em Direitos Creditórios Não Padronizado	58	CDI + 3.00%	Brazilian Reais	April 2028
Mercado Crédito II Brasil Fundo De Investimento Em Direitos Creditórios Nao Padronizados	198	CDI + 1.75%	Brazilian Reais	October 2031
Mercado Crédito II Brasil Fundo De Investimento Em Direitos Creditórios Nao Padronizados	62	CDI + 5.25%	Brazilian Reais	July 2028
Seller Fundo De Investimento Em Direitos Creditórios	199	CDI + 1.60%	Brazilian Reais	March 2026
Seller Fundo De Investimento Em Direitos Creditórios	100	CDI + 1.80%	Brazilian Reais	May 2026
Seller Fundo De Investimento Em Direitos Creditórios	40	CDI + 1.40%	Brazilian Reais	September 2026
Seller Fundo De Investimento Em Direitos Creditórios	20	CDI + 1.60%	Brazilian Reais	November 2026
Seller Fundo De Investimento Em Direitos Creditórios	296	CDI + 0.85%	Brazilian Reais	May 2028
Seller II Fundo De Investimento Em Direitos Creditórios Segmento Meios De Pagamento De Resp Ltda	189	CDI + 0.85%	Brazilian Reais	July 2027
Mercado Crédito XXVIII	1	Badlar rates plus 200 basis points with a min 15% and a max 60%	Argentine Pesos	September - November 2025 (1)

SPEs	Collateralized debt (In millions)	Interest rate	Currency	Maturity
Mercado Crédito XXIX	2	Badlar rates plus 200 basis points with a min 15% and a max 60%	Argentine Pesos	September - November 2025 (1)
Mercado Crédito XXX	8	Badlar rates plus 200 basis points with a min 15% and a max 60%	Argentine Pesos	October - December 2025 (1)
Mercado Crédito XXXI	8	Badlar rates plus 200 basis points with a min 15% and a max 60%	Argentine Pesos	October - December 2025 (1)
Mercado Crédito XXXII	19	Badlar rates plus 200 basis points with a min 15% and a max 60%	Argentine Pesos	November 2025 - January 2026 (1)
Mercado Crédito XXXIII	18	Badlar rates plus 200 basis points with a min 15% and a max 60%	Argentine Pesos	November 2025 - February 2026 (1)
Mercado Crédito XXXIV	31	Badlar rates plus 200 basis points with a min 10% and a max 50%	Argentine Pesos	January - March 2026 (1)
Mercado Crédito XXXV	59	Badlar rates plus 200 basis points with a min 10% and a max 40%	Argentine Pesos	February - March 2026 (1)
Mercado Crédito XXXVI	59	TAMAR rates plus 100 basis points with a min 15% and a max 50%	Argentine Pesos	March - July 2026 (1)
Mercado Crédito XXXVII	65	TAMAR rates plus 100 basis points with a min 15% and a max 50%	Argentine Pesos	April - August 2026 (1)
Mercado Crédito XXXVIII	64	TAMAR rates plus 100 basis points with a min 15% and a max 50%	Argentine Pesos	May - August 2026 (1)
Mercado Crédito XXXIX	64	TAMAR rates plus 100 basis points with a min 25% and a max 50%	Argentine Pesos	July - October 2026 (1)
Mercado Crédito XL	59	TAMAR rates plus 100 basis points with a min 20% and a max 75%	Argentine Pesos	July - November 2026 (1)
Mercado Crédito XLI (2)	48	TAMAR rates plus 100 basis points with a min 20% and a max 75%	Argentine Pesos	August - December 2026 (1)
Mercado Crédito XLII (2)	51	TAMAR rates plus 100 basis points with a min 20% and a max 75%	Argentine Pesos	September - December 2026 (1)
Fideicomiso Irrevocable de Administración y Fuente de Pago 6203	282	The equilibrium interbank interest rate published by Banco de Mexico in the Diario Oficial plus 2.20%	Mexican Pesos	November 2029
Fideicomiso Irrevocable de Administración y Fuente de Pago 6189	247	The equilibrium interbank interest rate published by Banco de Mexico in the Diario Oficial plus 2.8%	Mexican Pesos	April 2027
Fideicomiso Irrevocable de Administración y Fuente de Pago Número 6279	246	The equilibrium interbank interest rate published by Banco de Mexico in the Diario Oficial plus 2.50%	Mexican Pesos	August 2027
Fideicomiso Irrevocable de Administración y Fuente de Pago F/6191	131	The equilibrium interbank interest rate published by Banco de Mexico in the Diario Oficial plus 2.20%	Mexican Pesos	April 2026
Frontal Trust Mercado Pago Créditos Fondo de Inversión	11	TAB 30 + 2.10%	Chilean Pesos	November 2027

SPEs	Collateralized debt (In millions)	Interest rate	Currency	Maturity
Frontal Trust Mercado Pago Créditos Fondo de Inversión	2	TAB 30 + 3.90%	Chilean Pesos	November 2027
Frontal Trust Mercado Pago Créditos Fondo de Inversión	9	TAB 30 + 4.25%	Chilean Pesos	November 2027
	\$ 2,760			

(1) Minimum and maximum maturity depending on the applicable interest rate within the range.

(2) As of September 30, 2025, Loans payables owned by this trust were obtained through private placements. Mercado Crédito XLI trust made the public debt issuance in the Argentine stock market on October 13, 2025.

In June 2025, the Company renegotiated key terms of several collateralized debt structures in Brazil to reduce funding costs and increase flexibility in asset eligibility. As a result, the Company achieved interest rate reductions across three SPEs in Brazil: Mercado Crédito I Brasil Fundo de Investimento Em Direitos Creditórios Não Padronizados reduced its interest rate spread from 2.50% to 2.25%, Mercado Crédito Fundo de Investimento Em Direitos Creditórios Não Padronizado from 3.50% to 3.00% (and extended its maturity from August 2025 to April 2028), and Mercado Crédito II Brasil Fundo De Investimento Em Direitos Creditórios Não Padronizado from 2.35% to 1.75% (while also extending its maturity from January 2030 to October 2031).

The assets and liabilities of the SPEs through which the Company securitizes financial assets as of September 30, 2025 and December 31, 2024 are as follows:

	September 30, 2025	December 31, 2024
Assets		illions)
Current assets:		
Restricted cash and cash equivalents (1)	\$ 487	\$ 492
Loans receivable, net of allowances	2,284	1,410
Intercompany receivables	1,446	743
Other assets	_	1
Total current assets	4,217	2,646
Non-current assets:		
Long-term investments	8	12
Loans receivable, net of allowances	198	102
Total non-current assets	206	114
Total assets	\$ 4,423	\$ 2,760
Liabilities		
Current liabilities:		
Accounts payable and accrued expenses	\$ —	\$ 1
Loans payable and other financial liabilities	1,311	610
Intercompany liabilities	113	24
Other liabilities		1
Total current liabilities	1,424	636
Non-current liabilities:		
Loans payable and other financial liabilities	1,449	1,232
Total non-current liabilities	1,449	1,232
Total liabilities	\$ 2,873	\$ 1,868

(1) Restricted cash and cash equivalents from the SPEs include balances maintained in digital wallets that are eliminated for consolidation purposes.

# **NOTE 14. LEASES**

The Company leases certain fulfillment, cross-docking and services centers, office space, aircraft, aircraft hangars, machines, and vehicles in the various countries in which it operates. The lease agreements do not contain any residual value guarantees or material restrictive covenants.

Supplemental balance sheet information related to leases was as follows:

		ember 31, 2024
 (In mi	llions)	
\$ 2,042	\$	1,098
\$ 2,037	\$	1,135
\$ 228	\$	200
(115)		(77)
\$ 113	\$	123
 		<u> </u>
\$ 112	\$	122
\$	\$ 2,042 \$ 2,037 \$ 228 (115) \$ 113	\$ 2,042 \$ \$ \$ 2,037 \$ \$ \$ 228 \$ (115)

The following table summarizes the weighted average remaining lease term and the weighted average incremental borrowing rate for operating leases and the weighted average discount rate for finance leases as of September 30, 2025 and December 31, 2024:

	September 30, 2025	December 31, 2024
Weighted average remaining lease term		
Operating leases	8 Years	8 Years
Finance leases	3 Years	3 Years
Weighted average discount rate (1)		
Operating leases	10 %	10 %
Finance leases	15 %	10 %

(1) Includes discount rates of leases in local currency and U.S. dollar.

The components of lease expense were as follows:

2	025	2	024
			724
	(In mi	llions)	
\$	308	\$	147
\$	32	\$	25
	9		12
\$	41	\$	37
	\$ \$ \$	\$ 32 9	\$ 32 \$ 9

35 | MercadoLibre, Inc.

The following table summarizes the fixed, future minimum rental payments, excluding variable costs, which are discounted by the Company's incremental borrowing rates and internal rates of return to calculate the lease liabilities for the operating and finance leases, respectively:

Period Ending	erating eases	Finance Leases
	(In mill	lions)
One year or less	\$ 424	\$ 48
One year to two years	401	47
Two years to three years	382	29
Three years to four years	348	7
Four years to five years	298	_
Thereafter	1,152	_
Total lease payments	3,005	131
Less imputed interest	(968)	(19)
Total	\$ 2,037	\$ 112

#### **NOTE 15. DERIVATIVE INSTRUMENTS**

#### Cash flow hedges

As of September 30, 2025, the Company used foreign currency exchange contracts to hedge the foreign currency effects related to the forecasted purchase of MPOs devices in U.S. dollars owed by a Brazilian subsidiary and hosting, licenses and fraud prevention expenses payable in U.S. dollars (or in local currency linked to the U.S. dollar exchange rate) owed by Brazilian and Mexican subsidiaries, whose functional currencies are the Brazilian Real and the Mexican Peso, respectively. The Company designated the foreign currency exchange contracts as cash flow hedges, the derivatives' gain or loss is initially reported as a component of accumulated other comprehensive loss and subsequently reclassified into the interim condensed consolidated statements of income in the "Cost of net revenues and financial expenses," "Product and technology development" expenses and "Foreign currency losses, net" line items, in the same period the forecasted transaction affects earnings. As of September 30, 2025, the Company estimated that the whole amount of net derivative gains or losses related to its cash flow hedges included in accumulated other comprehensive loss will be reclassified into the interim condensed consolidated statements of income within the next 12 months.

#### Fair value hedges

The Company has entered into swap contracts to hedge the interest rate and the foreign currency exposure of its fixed-rate, foreign currency financial debt held by its Brazilian subsidiaries. The Company designated the swap contracts as fair value hedges. The derivatives' gain or loss is reported in the interim condensed consolidated statements of income in the same line items as the change in the value of the financial debt due to the hedged risks. Since the terms of the interest rate swaps match the terms of the hedged debts, changes in the fair value of the interest rate swaps are offset by changes in the fair value of the hedged debts attributable to changes in interest rates. Accordingly, the net impact in current earnings is that the interest expense associated with the hedged debts is recorded at the floating rates.

The Company also uses future contracts to hedge the interest rate exposure of its asset-backed loan portfolio originated in Brazil. In these cases, where the assets included in the portfolio shared the same risk exposure, the Company designated the future contracts as fair value hedges under the portfolio layer method. The derivatives' gain or loss is reported in the interim condensed consolidated statements of income in the same line items as the change in the value of the financial assets due to the hedged risks. Accordingly, the Company unlocks its portfolio's fixed-rate to mitigate the effect of interest rate fluctuations.

#### Net investment hedge

The Company used cross currency swap contracts to reduce the foreign currency exchange risk related to its investment in its Brazilian foreign subsidiaries and the interest rate risk. This derivative was designated as a net investment hedge and, accordingly, gains and losses are reported as a component of accumulated other comprehensive loss. The derivatives' gain or loss is initially reported as a component of accumulated other comprehensive loss and subsequently reclassified into the interim condensed consolidated statements of income in the "Interest expense and other financial losses" and "Foreign currency losses, net" line items, in the same period that the interest expense affects earnings. As of September 30, 2025, there are no outstanding derivatives designated as net investment cash flow hedges.

Notional Amount as of

# Derivative instruments not designated as hedging instruments

The Company entered into certain foreign currency exchange contracts to hedge the foreign currency fluctuations related to certain transactions denominated in U.S. dollars of certain of its Brazilian subsidiaries, whose functional currencies are the Brazilian Real. These transactions were not designated as hedges for accounting purposes. As of September 30, 2025, there are no outstanding derivatives hedging the foreign currency fluctuation not designated as hedging instruments.

Finally, as of September 30, 2025, the Company entered into swap contracts to hedge the interest rate fluctuation of a certain portion of its financial debt in its Brazilian subsidiaries and VIEs. These transactions were not designated as hedges for accounting purposes.

The following table presents the notional amounts of the Company's outstanding derivative instruments:

	NOLIONA	Notional Amount as of		
	September 3 2025	September 30, December 2025 2024		
	(Ir	(In millions)		
Designated as hedging instrument				
Foreign exchange contracts	\$ 6	82 \$	85	
Cross currency swap contracts	5	15	400	
Future contracts	2	74	86	
Not designated as hedging instrument				
Interest rate swap contracts	\$ 1	20 \$	103	

#### **Derivative instrument contracts**

The fair values of the Company's outstanding derivative instruments as of September 30, 2025 and December 31, 2024 were as follows:

Derivative instruments	Balance sheet location	tember 30, 2025	December 31, 2024
		(In millio	ons)
Foreign exchange contracts designated as cash flow hedges	Other current assets	\$ 2 \$	6
Interest rate swap contracts not designated as hedging instruments	Other current assets	16	9
Cross currency swap contracts designated as fair value hedge	Other current assets	1	23
Interest rate swap contracts not designated as hedging instruments	Other non-current assets	20	20
Cross currency swap contracts designated as fair value hedge	Other current liabilities	47	2
Interest rate swap contracts not designated as hedging instruments	Other current liabilities	23	15
Foreign exchange contracts designated as cash flow hedges	Other current liabilities	54	_
Interest rate swap contracts not designated as hedging instruments	Other non-current liabilities	5	14

The effects of derivative contracts on the interim condensed consolidated statement of comprehensive income for the nine-month periods ended September 30, 2025 and 2024 were as follows:

	December 31 2024	Other		Amount of loss reclassified from accumulated other comprehensive loss	September 30, 2025
			(In n	nillions)	
Foreign exchange contracts designated as cash flow hedges	\$	5	\$ (68)	\$ 15	\$ (48)
	\$	5	\$ (68)	\$ 15	\$ (48)

	mber 31, 023	Amount of gain recognized in other comprehensive loss	Amount of (gain) loss reclassified from accumulated other comprehensive loss	September 30, 2024
Foreign exchange contracts designated as cash flow hedges	\$ (4)	`	, ,	\$ 1
Cross currency swap contracts designated as net investment hedge	(3)	2	1	_
	\$ (7)	\$ 9	\$ (1)	\$ 1

The effect of the Company's fair value hedge relationships over its fixed-rate financial debt on the interim condensed consolidated statements of income for the nine and three-month periods ended September 30, 2025 is a net loss of \$78 million and \$29 million, respectively, and affected Cost of net revenues and financial expenses and Foreign exchange losses, net. For the nine and three-month periods ended September 30, 2024, the Company recognized a net gain of \$24 million and a net loss of \$2 million, respectively, that affected Cost of net revenues and financial expenses and Foreign exchange losses, net.

The carrying amount of the hedged items for fair value hedges over its fixed-rate financial debt included in the "Loans payable and other financial liabilities" line items of the interim condensed consolidated balance sheets as of September 30, 2025 and December 31, 2024 was \$532 million and \$401 million, respectively.

The effects of the Company's fair value hedge relationships over its fixed-rate financial debt on the interim condensed consolidated balance sheets related to cumulative basis adjustments for fair value hedges as of September 30, 2025 and December 31, 2024 are \$1 million and \$2 million, respectively, increasing the carrying value of the hedged debt as of September 30, 2025 and reducing the carrying value of the hedged debt as of December 31, 2024.

The effects of derivative contracts not designated as hedging instruments on the interim condensed consolidated statements of income for the nine and three-month periods ended September 30, 2025 and 2024 were as follows:

	Nine Months Ended September 30,			Three Months Ended September 30,		
	2025 2024			2025	2024	
		(In milli	ons)	(In mi	llions)	
Interest rate contracts not designated as hedging instruments recognized in Interest expense and other financial losses	\$	(1) \$	(7)	\$ (2)	\$ (1)	
Foreign exchange contracts not designated as hedging instruments recognized in Interest expense and other financial losses		(2)	_	(1)	_	
	\$	(3)	(7)	\$ (3)	\$ (1)	

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Cautionary Statement Regarding Forward-Looking Statements**

Any statements made or implied in this report that are not statements of historical fact, including statements about our beliefs and expectations, are forwardlooking statements within the meaning of Section 27 A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and should be evaluated as such. The words "anticipate," "believe," "expect," "intend," "plan," "estimate," "target," "project," "should," "may," "could," "will" and similar words and expressions are intended to identify forward-looking statements. These forward-looking statements are contained throughout this report. Our forward looking statements, and the risks and uncertainties related to them, include, but are not limited to, statements regarding MercadoLibre, Inc.'s expectations, objectives and progress against strategic priorities; initiatives and strategies related to our products and services; our inability to successfully deliver new products and services; business and market outlook, opportunities, strategies and trends; impacts of foreign exchange; the potential impact of the uncertain macroeconomic and geopolitical environment on our financial results; customer preferences and demand and market expansion; our planned product and services releases and capabilities; industry growth rates; inflation; future stock repurchases; our expected tax rate and tax strategies; and the likelihood, impact and result of pending legal, administrative and tax proceedings or government investigations. Such forward-looking statements are subject to known and unknown risks, uncertainties and other important factors (in addition to those discussed elsewhere in this report) that may cause our actual results to differ materially from those expressed or implied by these forward-looking statements. Some of the material risks and uncertainties that could cause actual results to differ materially from our expectations and projections are described in "Item 1A-Risk Factors" in Part I of the Company's 2024 10-K filed with the Securities and Exchange Commission ("SEC") on February 21, 2025. You should read that information in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Item 2 of Part I of this report, our unaudited interim condensed consolidated financial statements and related notes in Item 1 of Part I of this report and our audited consolidated financial statements and related notes in Item 8 of Part II of the Company's 2024 10-K, as well as the factors discussed in the other reports and documents we file from time to time with the SEC.

We note such information for investors as permitted by the Private Securities Litigation Reform Act of 1995. There also may be other factors that we cannot anticipate or that are not described in this report, generally because they are unknown to us or we do not perceive them to be material that could cause results to differ materially from our expectations. Forward-looking statements speak only as of the date they are made, and we do not undertake to update these forward-looking statements except as may be required by law. You are advised, however, to review any further disclosures we make on related subjects in our periodic filings with the SEC.

Many of these risks are beyond our ability to control or predict. New risk factors emerge from time to time and it is not possible for Management to predict all such risk factors, nor can it assess the impact of all such risk factors on our Company's business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

These statements are based on currently available information and our current assumptions, expectations and projections about future events. While we believe that our assumptions, expectations and projections are reasonable in view of the currently available information, you are cautioned not to place undue reliance on our forward-looking statements. These statements are not guarantees of future performance.

The discussion and analysis of our financial condition and results of operations has been organized to present the following:

- a brief overview of our Company;
- a review of our critical accounting policies and estimates;
- a discussion of our principal trends and results of operations for the nine and three-month periods ended September 30, 2025 and 2024;
- a discussion of the principal factors that influence our results of operations, financial condition and liquidity;
- a discussion of our liquidity and capital resources and a discussion of our capital expenditures;
- a description of our key performance indicators; and
- a description of our non-GAAP financial measures.

Certain monetary amounts included elsewhere in this document have been subject to rounding adjustments. Accordingly, figures shown as totals in certain tables may not be the arithmetic aggregation of the figures that precede them.

#### Other Information

MercadoLibre, Inc. (together with its subsidiaries "us," "we," "our" or the "Company") routinely post important information for investors on our Investor Relations website, investor.mercadolibre.com. We use this website as a means of disclosing material, non-public information and for complying with our disclosure obligations under SEC Regulation FD (Fair Disclosure). Accordingly, investors should monitor our Investor Relations website, in addition to following our press releases, SEC filings, public conference calls and webcasts. The information contained on, or that may be accessed through, our website is not incorporated by reference into, and is not a part of, this report.

#### **Business Overview**

We are the leading online commerce and fintech ecosystem in Latin America. Our e-commerce platform is the leader in the region based on gross merchandise volume ("GMV"), and our fintech platform is the leader in monthly active users ("MAUs") among fintech companies in Mexico, Argentina and Chile, and the second largest in Brazil. Mercado Libre's e-commerce platform is present in 18 countries (Argentina, Brazil, Mexico, Chile, Colombia, Peru, Uruguay, Venezuela (deconsolidated since December 1, 2017), Bolivia, Costa Rica, Dominican Republic, Ecuador, Guatemala, Honduras, Nicaragua, Panama, Paraguay and El Salvador) and our fintech platform, Mercado Pago, is present in eight countries (Argentina, Brazil, Mexico, Chile, Colombia, Peru, Uruguay and Ecuador). Our ecosystem provides consumers and merchants with a complete portfolio of services to enable buying and selling online and the processing of payments online and offline, as well as offering a wide array of simple day-to-day financial services.

We offer our users an ecosystem of integrated e-commerce and digital financial services, which includes: the Mercado Libre Marketplace, the Mercado Pago fintech platform, the Mercado Envios logistics service, the Mercado Ads solution and the Mercado Libre Classifieds service.

Our e-commerce platform provides buyers and sellers with a robust and safe environment that fosters the development of a large e-commerce community in Latin America, a region with a population of over 650 million people where penetration of e-commerce over total retail significantly lags benchmarks such as the United States of America ("U.S."), the United Kingdom ("U.K.") and China. We believe that we offer world-class technological and commercial solutions that address the distinctive cultural and geographic challenges of operating a digital commerce platform in Latin America.

The Mercado Libre Marketplace is a user-friendly online commerce platform that can be accessed through our mobile app or website. Third-party sellers ("3P") account for most of the GMV transacted on the Marketplace. We complement this by selling directly to consumers on a first-party basis ("1P") in selected categories where we can enhance price competitiveness and assortment; this accounts for less than 10% of GMV. The Marketplace has an extensive assortment of products, with a wide range of categories including consumer electronics, apparel and beauty, home goods, automotive accessories, toys, books and entertainment and consumer packaged goods. We also have a selection of international products available, primarily from sellers in China and the U.S., through our cross-border trade ("CBT") operations. Our users can also list vehicles, properties and services they are looking to sell via Mercado Libre Classifieds. These listings differ from our Marketplace listings because we charge placing fees only, not final value fees.

Mercado Envios is a logistics solution that is one of the value-added services that we offer to our sellers and buyers on our platform. The logistics services we offer are an integral and crucial part of our value proposition as they reduce friction between buyers and sellers, allow us to have greater control over the full user experience and enable faster deliveries at a more competitive cost than would otherwise be available with third-party carriers. Sellers that use Mercado Envios are eligible to access shipping subsidies that enable free or discounted shipping for consumers that buy sellers' goods on our Marketplace. Our logistics network is built around fulfillment centers (which account for more than half of shipments), where sellers place their inventory in our warehouses, and cross-docking, where we collect items sold from sellers directly or via a network of thousands of partner stores ("MELI Places") where sellers drop off sold items that need to be fed into our logistics network. MELI Places are also enabled for pick up of items purchased and processing of returns. Our transportation network includes dedicated aircraft, trucks and thousands of last-mile delivery vans, the vast majority of which are owned and operated by our third-party carriers.

Our advertising platform, Mercado Ads, is another value-added service that we offer to sellers on our platform and brands both on- and off-platform. The platform enables sellers and brands to access the millions of consumers who browse and purchase on our Marketplace, as well as the first-party data that all of these engagements generate. This enables advertisers to target highly granular audiences. The products we offer are Product Ads (sponsored listings), Brands Ads (product carrousels), Display Ads (banners) and Video Ads, the last two of which we are able to offer inventory off-platform as well as on our own Marketplace and fintech platform.

Mercado Shops is a service we offer to sellers to complement their business on our Marketplace. It is a digital storefront solution that allows sellers to set up, manage and promote their own digital stores, while using Mercado Libre's logistics, advertising and payments services. In January 2025, we announced the migration of Mercado Shops to "Mi Página," which offers similar functionalities but is fully embedded within our Marketplace (without an external storefront). Mercado Shops will be discontinued as of December 31, 2025.

Mercado Pago was initially designed to facilitate transactions on Mercado Libre's Marketplace by providing a mechanism that allowed our users to securely, easily and promptly send and receive payments. This brought trust to the merchant-consumer relationship. In the countries in which Mercado Pago operates, it processes and settles all transactions on our Marketplace.

Beyond facilitating Marketplace transactions, over the years we have expanded our array of Mercado Pago services to third parties outside Mercado Libre's Marketplace. We began first by satisfying the growing demand for online-based payment solutions by providing merchants the necessary digital payment infrastructure for e-commerce to flourish in Latin America.

Our lending solution is available in Argentina, Brazil, Mexico and Chile. We offer loans mostly to merchants and consumers that already form part of our user base, many of whom have historically been underserved or overlooked by financial institutions and therefore suffer from a lack of access to credit. Facilitating credit is a key service overlay that enables us to further strengthen the engagement and lock-in rate of our users, while also generating additional touchpoints and incentives to use Mercado Pago as an end-to-end financial solution. As part of the expansion of our lending solution, during August 2025 we launched the Mercado Pago credit card in Argentina.

Our asset management product, which is available in Argentina, Brazil, Mexico and Chile, is a critical pillar of our financial services offering that enables us to compete with large banks. This product offers remuneration on balances held in the Mercado Pago digital account that is greater than traditional checking and savings accounts. This enables our users to earn a return with funds remaining available for withdrawal or to make payments without their funds being tied up in a time deposit.

As an extension of our asset management and savings solutions for users, we launched a digital assets feature as part of the Mercado Pago account in Brazil, Mexico and Chile, in 2021, 2022 and 2023, respectively. This service allows our millions of users to purchase, hold and sell selected digital assets through our interface without leaving the Mercado Pago application, while a partner acts as the custodian and offers the blockchain infrastructure platform. This feature is available for all users through their Mercado Pago account. In 2024 and 2025 we launched "Meli Dólar," a stablecoin that is pegged to the US dollar, in Brazil, Mexico and Chile. Members of our loyalty program receive their cashback in Meli Dólar and all Mercado Pago users can buy, hold and sell the stablecoin without charging any fees.

#### **Reporting Segments and Geographic Information**

Our segment reporting is based on geography, which is the criterion our Management currently uses to evaluate our segment performance. Our geographic segments are Brazil, Mexico, Argentina and Other Countries (including Bermuda, Chile, China, Colombia, Costa Rica, Ecuador, Peru, Uruguay and the U.S.). Although we discuss long-term trends in our business, it is our policy not to provide earnings guidance in the traditional sense. We believe that uncertain conditions make the forecasting of near-term results difficult. Further, we seek to make decisions focused primarily on the long-term welfare of our Company and believe focusing on short-term earnings does not best serve the interests of our stockholders. We believe that execution of key strategic initiatives as well as our expectations for long-term growth in our markets will best create stockholder value. A long-term focus may make it more difficult for industry analysts and the market to evaluate the value of our Company, which could reduce the value of our common stock or permit competitors with short-term tactics to grow more rapidly than us. We, therefore, encourage potential investors to consider this strategy before making an investment in our common stock.

The following table sets forth the percentage of our consolidated net revenues and financial income by segment for the nine and three-month periods ended September 30, 2025 and 2024:

	Nine Months Septembe		Three Mont Septemb	
(% of total consolidated net revenues and financial income)	2025	2024	2025	2024
Brazil	52.5 %	56.2 %	54.1 %	54.8 %
Mexico	21.7	22.5	22.3	21.6
Argentina	21.6	17.1	19.4	19.4
Other Countries	4.2	4.2	4.2	4.2

Net revenues and financial income for the nine and three-month periods ended September 30, 2025 as compared to the same periods in 2024 are described in "Item 2 — Management's Discussion and Analysis of Financial Condition and Results of Operations—Principal trends in results of operations— Net revenues and financial income.

#### **Critical Accounting Policies and Estimates**

There have been no significant changes in our critical accounting policies, Management estimates or accounting policies since the year ended December 31, 2024 and disclosed in the Company's 2024 10-K under the heading "Critical Accounting Policies and Estimates."

# Results of operations for the nine and three-month periods ended September 30, 2025 compared to the nine and three-month periods ended September 30, 2024

The selected financial data for the nine and three-month periods ended September 30, 2025 and 2024 discussed herein is derived from our unaudited interim condensed consolidated financial statements included in Item 1 of Part I of this report. The results of operations for the nine and three-month periods ended September 30, 2025, are not necessarily indicative of the results that may be expected for the full year ending December 31, 2025 or for any other period.

#### Principal trends in results of operations

# Net revenues and financial income

We disaggregate revenues into four geographical reporting segments. Within each of our segments, the services we provide and the products we sell generally fall into two distinct revenue streams: "Commerce" and "Fintech."

Commerce revenues are mainly generated from:

- marketplace fees that include final value fees and flat fees. Final value fees represent a percentage of the sale value that is charged to the seller once an item is successfully sold and flat fees represent a fixed charge for certain transactions below a certain merchandise value;
- first party sales, which are generated when control of the good is transferred, upon delivery to our customers;
- shipping fees, which are generated when an item is delivered through our shipping service. When we act as an agent, revenues derived from the shipping services are recognized at the time the transaction is successfully concluded for third-party sales, and presented net of the transportation costs charged by third-party carriers. When we act as principal, revenues derived from shipping services are recognized upon delivery of the good to the customer, and presented on a gross basis. In addition, the Company generates storage fees, which are charged to the seller for the utilization of the Company's fulfillment facilities;

- ad sales fees due to advertising services provided to sellers, vendors, brands and others, through product searches (product ads and brand ads) and display formats (including video ads and display programmatic), which are recognized based on the number of clicks and impressions, respectively;
- classifieds fees due to offerings in vehicles, real estate and services, which are charged to sellers who opt to give their listings greater exposure throughout our websites; and
- fees from other ancillary businesses.

Fintech revenues and financial income are attributable to:

- commissions representing a percentage of the payment volume processed that are charged to sellers in connection with off-Marketplace platform transactions;
- commissions from additional fees we charge when a buyer elects to pay in installments through our Mercado Pago platform, for transactions that occur
  either on or off our Marketplace platform;
- interest, cash advances and fees from credit cards, merchant and consumer loans granted under our lending solution;
- revenues from our asset management product;
- interest earned on investments as part of Mercado Pago activities, including those required due to fintech regulations, net of interest gains passed through to our Brazilian users in connection with our asset management product;
- commissions that we charge from transactions carried out with Mercado Pago credit and debit cards;
- revenues from the sale of mobile points of sale products;
- revenues from insurtech fees;
- commissions from additional fees we charge when our sellers elect to withdraw cash; and
- fees from other ancillary services.

Although we also process payments on the Marketplace, we do not charge sellers an added commission for this service, as it is already included in the Marketplace final value fee that we charge.

We have a highly fragmented customer revenue base given the large numbers of sellers and buyers who use our platforms. For the nine and three-month periods ended September 30, 2025 and 2024, no single customer accounted for more than 5.0% of our net revenues and financial income.

Our net revenues and financial income are generated in multiple foreign currencies and then translated into U.S. dollars at the average monthly exchange rate. The functional currency for each country's operations is the country's local currency, except for Argentina, where the functional currency is the U.S. dollar due to Argentina's status as a highly inflationary economy. Please refer to Note 2 – Summary of significant accounting policies to our unaudited interim condensed consolidated financial statements for further detail on foreign currency translation.

Our net revenues and financial income grew during the nine and three-month periods ended September 30, 2025 as compared to the same periods in 2024, boosted by the growth of credit originations from our lending solution, an increase in total payment volume and fees due to payment in installments in our Mercado Pago platform, and the growth in gross merchandise volume.

The following table summarizes our consolidated net revenues and financial income for the nine and three-month periods ended September 30, 2025 and 2024:

	Nine Mon Septem			Ch	nange from	n 2024 i	to 2025	1	Three Mon Septen			Cha	nge from	2024 to 2025
	2025	20	024	in	Dollars	ir	ı %		2025	2	2024	in C	ollars	in %
	(lı	n millio	ons, exc	ept	percentag	es)			(I	n mill	ions, exc	ept p	ercentag	es)
Net revenues and financial income	\$ 20,134	\$	14,718	\$	5,416		36.8 %	\$	7,409	\$	5,312	\$	2,097	39.5 %

The following table summarizes our consolidated net revenues and financial income by revenue stream and geographic segment for the nine and three-month periods ended September 30, 2025 and 2024:

Consolidated net revenues and financial income	Nine Months Ended September 30,				Cł	hange from	n 2024 to 2025	Three Mor Septen			Ch	ange from	2024 to 2025
illianciai ilicome	2025		2	024	in	n Dollars	in %	2025		2024	in	Dollars	in %
		(I	n milli	ons, exc	cept	percentag	es)	(1	n m	nillions, exc	ept	percentage	es)
Brazil													
Commerce	\$ 6,4	412	\$	5,073	\$	1,339	26.4 %	\$ 2,416	\$	1,809	\$	607	33.6 %
Fintech	4,	152		3,197		955	29.9	1,593		1,104		489	44.3
	10,	564		8,270		2,294	27.7	 4,009		2,913		1,096	37.6
Mexico													
Commerce	2,8	819		2,170		649	29.9	1,049		758		291	38.4
Fintech	1,	560		1,147		413	36.0	602		387		215	55.6
	4,3	379		3,317	_	1,062	32.0	1,651		1,145		506	44.2
Argentina													
Commerce	1,4	489		918		571	62.2	495		411		84	20.4
Fintech	2,8	861		1,593		1,268	79.6	946		622		324	52.1
	4,3	350		2,511		1,839	73.2	1,441		1,033		408	39.5
Other countries													
Commerce	;	596		444		152	34.2	214		161		53	32.9
Fintech	2	245		176		69	39.2	94		60		34	56.7
		841		620		221	35.6	308		221		87	39.4
Consolidated													
Commerce	11,	316		8,605		2,711	31.5	4,174		3,139		1,035	33.0
Fintech	8,8	818		6,113		2,705	44.2	3,235		2,173		1,062	48.9
Total	\$ 20,	134	\$	14,718	\$	5,416	36.8 %	\$ 7,409	\$	5,312	\$	2,097	39.5 %

See Note 8 – Segments of our unaudited interim condensed consolidated financial statements for further information regarding our net revenues and financial income disaggregated by similar products and services for the nine and three-month periods ended September 30, 2025 and 2024.

Our Commerce revenues grew \$2,711 million and \$1,035 million, or 31.5% and 33.0%, for the nine and three-month periods ended September 30, 2025, respectively, as compared to the same periods in 2024. This increase in Commerce revenues was primarily attributable to:

- an increase of \$1,756 million and \$657 million in our Commerce services revenues for the nine and three-month periods ended September 30, 2025, respectively, mainly related to (i) a 22% and 28% increase in gross merchandise volume, and (ii) higher flat fee contributions for low gross merchandise volume transactions. Shipping carrier costs netted against revenues decreased \$88 million, from \$794 million for the nine-month period ended September 30, 2024, to \$706 million for the nine-month period ended September 30, 2025, mainly due to an increase in the share of shipping services where we act as principal, as opposed to agent during the first quarter of 2025. For the three-month period ended September 30, 2025 as compared to the same period in 2024, shipping carrier costs netted against revenues increased \$49 million, from \$213 million for the three-month period ended September 30, 2025; and
- an increase of \$955 million and \$378 million in our revenues from Commerce product sales for the nine and three-month periods ended September 30, 2025, respectively, as compared to the same periods in 2024, mainly in Brazil, Mexico and Argentina.

Our Fintech revenues grew 44.2% and 48.9%, from \$6,113 million and \$2,173 million for the nine and three-month periods ended September 30, 2024, respectively, to \$8,818 million and \$3,235 million for the nine and three-month periods ended September 30, 2025, respectively. This increase was mainly generated by:

- an increase of \$1,452 million and \$625 million in our Credit revenues for the nine and three-month periods ended September 30, 2025, respectively, mainly as a consequence of higher originations; and
- an increase of \$1,245 million and \$434 million in our revenues from Financial services and income for the nine and three-month periods ended September 30, 2025, respectively, mainly related to our off-platform transactional fees and financing transactions, as a result of a 41% increase in our total payment volume for both periods.

#### Brazil

Commerce revenues in Brazil increased 26.4% in the nine-month period ended September 30, 2025 as compared to the same period in 2024. This increase was generated by an increase of \$700 million in our Commerce services revenues and an increase of \$639 million in our revenues from Commerce product sales. Fintech revenues grew by 29.9%, a \$955 million increase during the nine-month period ended September 30, 2025 as compared to the same period in 2024, mainly driven by an increase of \$749 million in our Credit revenues and an increase of \$204 million in our revenues from Financial services and income.

Commerce revenues in Brazil increased 33.6% in the three-month period ended September 30, 2025 as compared to the same period in 2024. This increase was driven by an increase of \$337 million in our Commerce services revenues and an increase of \$270 million in our revenues from Commerce product sales. Fintech revenues grew by 44.3%, a \$489 million increase, during the three-month period ended September 30, 2025 as compared to the same period in 2024, mainly driven by an increase of \$340 million in our Credit revenues and an increase of \$149 million in our revenues from Financial services and income.

Net revenues growth during the nine-month period ended September 30, 2025, as compared to the same period in 2024, were offset by the average increase of Brazil's exchange rate against U.S. dollar of 7.9%. During the three-month period ended September 30, 2025, as compared to the same period in 2024, there was an average decrease of Brazil's exchange rate against U.S. dollar of 1.8%.

#### Mexico

Commerce revenues in Mexico increased 29.9% in the nine-month period ended September 30, 2025 as compared to the same period in 2024. This increase was driven by an increase of \$470 million in our Commerce services revenues and an increase of \$179 million in our revenues from Commerce product sales. Fintech revenues grew 36.0%, a \$413 million increase, during the nine-month period ended September 30, 2025 as compared to the same period in 2024, mainly driven by an increase of \$207 million in our Credit revenues and an increase of \$201 million in our revenues from Financial services and income.

Commerce revenues in Mexico increased 38.4% in the three-month period ended September 30, 2025 as compared to the same period in 2024. This increase was generated by an increase of \$217 million in our Commerce services revenues and an increase of \$74 million in our revenues from Commerce product sales. Fintech revenues grew 55.6%, a \$215 million increase, during the three-month period ended September 30, 2025 as compared to the same period in 2024, mainly driven by an increase of \$117 million in our Credit revenues and an increase of \$96 million in our revenues from Financial services and income.

Net revenues growth during the nine-month period ended September 30, 2025, as compared to the same period in 2024, were offset by the average increase of Mexico's exchange rate against U.S. dollar of 10.0%. During the three-month period ended September 30, 2025, as compared to the same period in 2024, there was an average decrease of Mexico's exchange rate against U.S. dollar of 1.8%.

#### Argentina

Commerce revenues in Argentina increased 62.2% in the nine-month period ended September 30, 2025 as compared to the same period in 2024. This increase was driven by an increase of \$477 million in our Commerce services revenues and an increase of \$94 million in our revenues from Commerce product sales. Fintech revenues increased 79.6%, a \$1,268 million increase, during the nine-month period ended September 30, 2025 as compared to the same period in 2024, mainly driven by an increase of \$773 million in our revenues from Financial services and income and an increase of \$495 million in our Credit revenues.

Commerce revenues in Argentina increased 20.4% in the three-month period ended September 30, 2025 as compared to the same period in 2024. This increase was generated by an increase of \$68 million in our Commerce services revenues and an increase of \$16 million in our revenues from Commerce product sales. Fintech revenues increased 52.1%, a \$324 million increase, during the three-month period ended September 30, 2025 as compared to the same period in 2024, mainly driven by an increase of \$166 million in our Credit revenues and an increase of \$158 million in our revenues from Financial services and increase

The following table sets forth our total net revenues and financial income and the sequential quarterly variation of these net revenues and financial income for the periods described below:

		Quarter Ended										
	IV	March 31,		June 30,	S	eptember 30,		December 31,				
				(In millions, exc	ept	percentages)						
2025												
Net revenues and financial income	\$	5,935	\$	6,790	\$	7,409		n/a				
Percent change from prior quarter		(2)%		14 %		9 %						
2024												
Net revenues and financial income	\$	4,333	\$	5,073	\$	5,312	\$	6,059				
Percent change from prior quarter		(2)%		17 %		5 %		14 %				

The following table sets forth the growth in net revenues and financial income in local currencies, for the nine and three-month periods ended September 30, 2025 as compared to the same periods in 2024:

	Change from 2	2024 to 2025
(% of net revenues and financial income growth in Local Currency) (1)	Nine-month period	Three-month period
Brazil	37.2 %	35.1 %
Mexico	44.4	41.8
Argentina (2)	129.7	97.2
Other countries	38.9	40.7
Total consolidated	54.7 %	48.9 %

- (1) The local currency revenue growth was calculated by using the average monthly exchange rates for each month during 2024 and applying them to the corresponding months in 2025, so as to calculate what our financial results would have been if exchange rates had remained stable from one year to the next. See also "Non-GAAP Financial Measures" section below for details on FX neutral measures.
- (2) For the nine-month period ended September 30, 2025, the average inter-annual inflation rate in our Argentine segment of 48.8% was higher than the average inter-annual increase of Argentina's official exchange rate against U.S. dollar of 33.0%, while for the three-month period ended September 30, 2025, the average inter-annual inflation rate in our Argentine segment of 34.0%, was lower than the average inter-annual increase of Argentina's official exchange rate against U.S. dollar of 41.4%.

#### Cost of net revenues and financial expenses

Cost of net revenues and financial expenses primarily includes shipping operation costs (including warehousing costs), carrier and other operating costs, cost of goods sold, collection fees, sales taxes, funding costs related to our fintech business, fraud prevention expenses, hosting and site operation fees, certain tax withholding related to export duties, compensation for customer support personnel and depreciation and amortization. The following table presents cost of net revenues and financial expenses for the periods indicated:

	Nine Months Ended September 30,				Change fro 202		Three Mor Septen			Cha	ange from	2024 to 2025
	2025		2024	ir	n Dollars	in %	2025		2024	in	Dollars	in %
	 (In	milli	ions, exce	pt p	ercentages	<b>(</b> )	(Ir	mi	llions, exc	ept p	percentage	s)
Cost of net revenues and financial expenses	\$ 11,060	\$	7,890	\$	3,170	40.2%	\$ 4,200	\$	2,873	\$	1,327	46.2%
As a percentage of net revenues and financial income	 54.9 %		53.6%				 56.7%		54.1%			

For the nine-month period ended September 30, 2025 as compared to the same period in 2024, the increase in cost of net revenues and financial expenses was primarily attributable to a: i) \$1,204 million increase in shipping operating and carrier costs; ii) \$734 million increase in cost of sales of goods mainly in Brazil, Mexico and Argentina; iii) \$359 million increase in collection fees across all of our main segments, as a result of the higher total payment volume of Mercado Pago in those countries; iv) \$355 million increase in other fintech costs mainly related to higher funding costs in connection with our lending business; v) \$340 million increase in sales taxes; and vi) \$141 million increase in hosting and site operation fees.

For the three-month period ended September 30, 2025 as compared to the same period in 2024, the increase in cost of net revenues and financial expenses was primarily attributable to a: i) \$506 million increase in shipping operating and carrier costs; ii) \$296 million increase in cost of sales of goods across all of our main segments; iii) \$170 million increase in other fintech costs, mainly related to higher funding costs in connection with our lending business; iv) \$149 million increase in collection fees across all of our main segments, as a result of the growth of total payment volume of Mercado Pago in those countries; v) \$119 million increase in sales taxes; and vi) \$61 million increase in hosting and site operation fees.

Our subsidiaries in Brazil, Argentina and Colombia are subject to certain taxes on revenues and financial income, which are classified as a cost of net revenues and financial expenses. These taxes represented 6.6% and 6.4% of net revenues and financial income for the nine and three-month periods ended September 30, 2025, and 6.7% for the same periods in 2024, respectively.

# Gross profit margins

Our gross profit margin is defined as total net revenues and financial income minus total cost of net revenues and financial expenses, as a percentage of net revenues and financial income.

Our cost structure is directly affected by the level of operations of our services, and our strategic plan on gross profit is built on factors such as an ample liquidity to fund expenses and investments and a cost-effective capital structure.

For the nine and three-month periods ended September 30, 2025 and 2024, our gross profit margins were 45.1% and 43.3%, and 46.4% and 45.9%, respectively.

For the nine-month period ended September 30, 2025, as compared to the same period in 2024, our gross profit margin decreased mainly due to the reduction of our free shipping threshold in Brazil, together with an increase in our cost of sales of goods, funding costs related to our fintech business and shipping carrier costs, as a percentage of net revenues and financial income, partially offset by a decrease of our shipping operating costs, collection fees and customer support expenses, as a percentage of net revenues and financial income.

For the three-month period ended September 30, 2025, as compared to the same period in 2024, our gross profit margin decreased mainly due to the reduction of our free shipping threshold in Brazil, together with an increase in our cost of sales of goods and funding costs related to our fintech business, as a percentage of net revenues and financial income.

In the future, our gross profit margin could continue declining if we maintain the growth of our sales of goods business, which has a lower pure product margin, building up our logistics network and if we fail to maintain an appropriate relationship between our cost of revenue structure and our net revenues and financial income trend.

## Product and technology development expenses

Our product and technology development related expenses consist primarily of compensation for our engineering and web-development staff (including long term retention program compensation), depreciation and amortization expenses related to product and technology development, certain tax withholding related to export duties, telecommunications costs and payments to third-party suppliers who provide technology maintenance services to us. The following table presents product and technology development expenses for the periods indicated:

	Nine Mont Septem				Change fro	om 2024 to 25	Three Mon Septem				Change fro	
	2025		2024	ir	n Dollars	in %	2025		2024	ir	n Dollars	in %
	(In	lions, excep	ercentages	)	(In	n mil	lions, exc	ept	percentage	es)		
Product and technology development	\$ 1,685	\$	1,422	\$	263	18.5%	\$ 567	\$	504	\$	63	12.5%
As a percentage of net revenues and financial income	8.4 %		9.7 %				7.7%		9.5%			

For the nine-month period ended September 30, 2025, the increase in product and technology development expenses as compared to the same period in 2024 was primarily attributable to a: i) \$152 million increase in salaries and wages mainly related to the increase of 15% in our product and technology development headcount and increases in amounts accrued under the LTRPs as a consequence of the increase in our common stock price; ii) \$70 million increase in technology maintenance expenses; and iii) \$53 million increase in other product and technology development expenses mainly related to higher tax withholding in connection with intercompany export services billing duties.

For the three-month period ended September 30, 2025, the increase in product and technology development expenses as compared to the same period in 2024 was primarily attributable to a: i) \$31 million increase in technology maintenance expenses; and ii) \$28 million increase in salaries and wages mainly related to the increase of 16% in our product and technology development headcount.

We believe that product and technology development is one of our key competitive advantages and we intend to continue to invest in technology to meet the increasingly sophisticated product expectations of our customer base.

# Sales and marketing expenses

Our sales and marketing expenses consist primarily of costs related to marketing our platforms through online and offline advertising and agreements with portals, search engines and other sales expenses related to strategic marketing initiatives, charges related to our buyer protection program, the salaries of employees involved in these activities (including long term retention program compensation), chargebacks related to our Mercado Pago operations, branding initiatives, marketing activities for our users and depreciation and amortization expenses.

We enter into agreements with portals, search engines, social networks, ad networks and other sites in order to attract Internet users to the Mercado Libre Marketplace and convert them into registered users and active traders on our platform.

We also work intensively on attracting, developing and growing our seller community through our customer support efforts. We have dedicated professionals in most of our operations that work with sellers through trade show participation, seminars and meetings to provide them with important tools and skills to become effective sellers on our platform.

The following table presents sales and marketing expenses for the periods indicated:

	Nine Mon Septen			C	hange fro 202	om 2024 to 25		Three Mor Septem			С	hange fro 202	m 2024 to 25
	2025		2024	in	Dollars	in %		2025		2024	in	Dollars	in %
	(Ir	mi	llions, excep	t per	centages)	)		(In	mill	lions, exce	ot pe	rcentages	)
Sales and marketing	\$ 2,183	\$	1,555	\$	628	40.4%	\$	833	\$	566	\$	267	47.2%
As a percentage of net revenues	10.8 %		10.6 %				_	11.2 %		10.7 %			

For the nine-month period ended September 30, 2025, the increase in sales and marketing expenses as compared to the same period in 2024 was primarily attributable to a: i) \$359 million increase in online and offline marketing expenses across all of our main segments; ii) \$93 million increase in salaries and wages mainly related to the increase of 60% in our sales and marketing headcount and increases in amounts accrued under the LTRPs as a consequence of the increase in our common stock price; iii) \$82 million increase in our buyer protection program expenses; and iv) \$39 million increase in chargebacks.

For the three-month period ended September 30, 2025, the increase in sales and marketing expenses as compared to the same period in 2024 was primarily attributable to a: i) \$158 million increase in online and offline marketing expenses across all of our main segments; ii) \$44 million increase in our buyer protection program expenses; iii) \$36 million increase in salaries and wages mainly related to the increase of 44% in our sales and marketing headcount; and iv) \$12 million increase in chargebacks.

#### Provision for doubtful accounts

Provision for doubtful accounts consists of the current expected credit losses on our financial assets, mainly loans receivable. The following table presents provision for doubtful accounts expenses for the periods indicated:

	Nine Mon Septen			C	Change from 202			Three Mon Septem				Change fro 202	
	2025		2024	in	Dollars	in %		2025		2024	ir	n Dollars	in %
	(In millions, except percentages)							(In	mil	lions, exc	ept	percentage	s)
Provision for doubtful accounts	\$ 2,108	\$	1,331	\$	777	58.4%	\$	815	\$	507	\$	308	60.7%
As a percentage of net revenues and financial income	10.5 %		9.0 %		·			11.0%		9.5%			

For the nine and three-month periods ended September 30, 2025, as compared to the same periods in 2024, the provision for doubtful accounts increased \$777 million and \$308 million, respectively, mainly due to the increase in originations growing at 59% and 60% (mostly related to the credit card and consumer products), respectively.

## General and administrative expenses

Our general and administrative expenses consist primarily of salaries for management and administrative staff, compensation of non-employee directors, long term retention program compensation, expenses for legal, audit and other professional services, insurance expenses, office space rental expenses, changes in the fair value of digital assets, travel and business expenses, as well as depreciation and amortization expenses. Our general and administrative expenses include the costs of the following areas: general management, finance, treasury, internal audit, administration, accounting, tax, legal and human resources. The following table presents general and administrative expenses for the periods indicated:

	Nine Months Ended September 30,				Change fro		Three Mon Septem	iths Ended iber 30,		Change from 2	2024 to 2025
	2025		2024	i	n Dollars	in %	2025	2024		in Dollars	in %
	(In	mil	lions, exce	ot p	ercentages)	)	(In	millions, e	ХC	ept percentage	s)
General and administrative	\$ 786	\$	709	\$	77	10.9%	\$ 270	\$ 30	5	\$ (35)	(11.5)%
As a percentage of net revenues and financial income	3.9 %		4.8 %				3.6%	5.79	<u>-</u>		<del></del>

For the nine-month period ended September 30, 2025, the increase in general and administrative expenses as compared to the same period in 2024 was primarily attributable to a: i) \$64 million increase in salaries and wages, mainly related to the increase of 17% in general and administrative headcount and increases in amounts accrued under the LTRPs as a consequence of the increase in our common stock price; and ii) \$22 million increase in other general and administrative expenses mainly related to higher tax withholding in connection with intercompany export services billing duties. This was partially offset by a \$15 million decrease in legal, tax and other fees due to higher contingencies losses in the nine-month period ended September 30, 2024.

For the three-month period ended September 30, 2025, the decrease in general and administrative expenses as compared to the same period in 2024 was primarily attributable to a: i) \$38 million decrease in legal, tax and other fees due to higher contingencies losses in the three-month period ended September 30, 2024; and ii) \$11 million gain related to the fair value of digital assets (\$9 million gain in the three-month period ended September 30, 2025 compared to a \$2 million loss in the three-month period ended September 30, 2024). This was partially offset by a \$12 million increase in salaries and wages, mainly related to the increase of 15% in general and administrative headcount.

# Operating income margins

Our operating income margin is defined as income from operations as a percentage of net revenues and financial income.

Our operating income margin is affected by our operating expenses structure, which mainly consists of our employees' salaries, our sales and marketing expenses related to those activities we incurred to promote our services, provision for doubtful accounts mainly related to our loans receivable portfolio and product and technology development expenses, among other operating expenses. As we continue to grow and focus on expanding our leadership in the region, we will continue to invest in product and technology development, and sales and marketing in order to promote our services and capture long-term business opportunities. As a result, we may experience decreases in our operating income margins.

For the nine and three-month periods ended September 30, 2025, as compared to the same periods in 2024, our operating income margin decreased from 12.3% and 10.5% to 11.5% and 9.8%, respectively. This compression was primarily driven by the expansion of our credit card portfolio and marketing investments to support our free shipping and Mercado Pago campaigns.

For the nine-month period ended September 30, 2025, the decrease is mainly explained by the reduction of our free shipping threshold in Brazil, together with an increase in provision of doubtful accounts and cost of net revenues and financial expenses, as a percentage of net revenues and financial income, partially offset by a decrease in product and technology development and general and administrative expenses, as a percentage of net revenues and financial income.

For the three-month period ended September 30, 2025, the decrease is mainly explained by the reduction of our free shipping threshold in Brazil, together with an increase in cost of net revenues and financial expenses, provision of doubtful accounts and sales and marketing related expenses, as a percentage of net revenues and financial income, partially offset by a decrease in general and administrative expenses and product and technology development, as a percentage of net revenues and financial income.

#### Other income (expenses), net

Other income (expenses), net consists primarily of interest income derived from our investments and cash equivalents, interest expense and other financial charges related to financial liabilities not related to Mercado Pago's operations, and foreign currency gains or losses. The following table presents Other income (expenses), net for the periods indicated:

	Nine Mon Septem				Change fro	om 2024 to 25	Three Mor Septen			C	Change from 202	
	2025		2024	i	n Dollars	in %	2025	2	2024	in	Dollars	in %
	(In	m	illions, excep	t p	ercentages	)	(In	millio	ns, exce	ot pe	rcentages)	
Other income (expenses), net	\$ (254)	\$	(142)	\$	(112)	78.9%	\$ (88)	\$	(37)	\$	(51)	137.8%
As a percentage of net revenues and financial income	(1.3)%		(1.0)%				(1.2)%		(0.7)%			

For the nine-month period ended September 30, 2025, the increase in other expense, net as compared to the same period in 2024 was primarily attributable to \$142 million of higher foreign exchange losses mainly due to our Argentine (higher foreign exchange losses of \$222 million), Uruguayan and Spanish subsidiaries, partially offset by foreign exchange gains from our Brazilian and Mexican subsidiaries. This was partially offset by an increase of \$23 million in interest income and other financial gains from financial investments not related to Mercado Pago's operations as a result of higher cash levels invested (mainly in Brazil and Argentina) and higher interest rates (mainly in Brazil).

For the three-month period ended September 30, 2025, the increase in other expense, net as compared to the same period in 2024 was primarily attributable to \$62 million higher foreign exchange losses mainly due to our Argentine subsidiaries, partially offset by higher foreign exchange gains from our Mexican subsidiaries.

# Income tax

We are subject to federal and state income tax in the U.S., as well as foreign taxes in the multiple jurisdictions where we operate. Our tax obligations consist of current and deferred income taxes incurred in these jurisdictions. We account for income taxes following the liability method of accounting. A valuation allowance is recorded when, based on the available evidence, it is more likely than not that all or a portion of our deferred tax assets will not be realized. Therefore, our income tax expense consists of taxes currently payable, if any, plus the change in our deferred tax assets and liabilities as a result of the estimated effective tax rate, adjusted for discrete items that are accounted for in the relevant period.

The following table presents our income tax expense for the nine and three-month periods ended September 30, 2025 and 2024:

	Nine Mon Septen			Cha	ange from	2024 to 2025	Three Mor Septem			CI		om 2024 to )25
	2025		2024	in	Dollars	in %	2025		2024	in D	ollars	in %
	(Ir	n mi	llions, exce	pt pe	rcentage	s)	(in	millio	ns, exce <sub>l</sub>	ot per	centage	s)
Income tax expense	\$ 620	\$	397	\$	223	56.2 %	\$ 215	\$	123	\$	92	74.8 %
As a percentage of net revenues and financial income	3.1 %		2.7 %		-		2.9 %		2.3 %		-	

During the nine and three-month periods ended September 30, 2025 as compared to the same periods in 2024, income tax expense increased mainly as a result of higher income tax expense in Argentina and Mexico due to higher taxable income. This increase was partially offset by income tax gains in Brazil in 2025 mainly driven by the increase in deferred tax assets in Brazil.

The following table summarizes our estimated effective tax rates for the nine and three-month periods ended September 30, 2025 and 2024:

	Nine Months I September	Ended 30,		nths Ended ober 30,
	2025	2024	2025	2024
Estimated effective tax rate	30.1 %	23.8 %	33.8%	23.7%

(1) Percentages have been calculated using whole-dollar amounts rather than the rounded amounts that appear in the table.

Our estimated effective tax rate for the nine and three-month periods ended September 30, 2025 increased as compared to the same periods in 2024, mainly as a result of lower deductions related to tax inflation adjustments in Argentina.

# Segment information

Refer to Note 8 – Segments of our unaudited interim condensed consolidated financial statements for further information regarding the financial performance of the Company's reporting segments for the nine and three-month periods ended September 30, 2025 and 2024.

	Nine Months Ended September 30, 2025								
	Brazil		Mexico		Argentina	0	ther Countries		Total
			(In mill	ion	s, except perce	nta	iges)		
Net revenues and financial income	\$ 10,564	\$	4,379	\$	4,350	\$	841	\$	20,134
Total segment costs	(9,006)		(3,589)		(2,469)		(725)		(15,789)
Direct contribution	\$ 1,558	\$	790	\$	1,881	\$	116	\$	4,345
Margin	 14.7%		18.0%		43.2%		13.8%		21.6%

	Nine Months Ended September 30, 2024								
	Brazil		Mexico		Argentina	Othe	er Countries		Total
	(In millions, except percentages)								
Net revenues and financial income	\$ 8,270	\$	3,317	\$	2,511	\$	620	\$	14,718
Total segment costs	 (6,528)		(2,707)		(1,449)		(543)		(11,227)
Direct contribution	\$ 1,742	\$	610	\$	1,062	\$	77	\$	3,491
Margin	21.1%		18.4%		42.3%		12.4%		23.7%

	Change from	the	Nine Months	Ended September	30, 20	024 to Septemb	oer 3	0, 2025
	Brazil		Mexico	Argentina	Ot	her Countries		Total
			(In milli	ions, except perce	ntage	es)		
Net revenues and financial income								
in U.S. Dollars	\$ 2,294	\$	1,062	\$ 1,83	\$	221	\$	5,416
in %	27.7 %		32.0%	73.2 9	6	35.6%		36.8%
Total segment costs								
in U.S. Dollars	\$ (2,478)	\$	(882)	\$ (1,020	) \$	(182)	\$	(4,562)
in %	38.0 %		32.6%	70.4 9	6	33.5%		40.6%
Direct contribution								
in U.S. Dollars	\$ (184)	\$	180	\$ 81	\$	39	\$	854
in %	(10.6)%		29.5%	77.1 9	6	50.6%		24.5%

	Three Months Ended September 30, 2025									
		Brazil		Mexico		Argentina		her Countries		Total
						(In millions)				
Net revenues and financial income	\$	4,009	\$	1,651	\$	1,441	\$	308	\$	7,409
Total segment costs		(3,534)		(1,346)		(869)		(265)		(6,014)
Direct contribution	\$	475	\$	305	\$	572	\$	43	\$	1,395
Margin	<del></del>	11.8%		18.5%		39.7%		14.0%		18.8%

		Three Months Ended September 30, 2024							
	В	razil	Mexico		Argentina		er Countries		Total
					(In millions)				
Net revenues and financial income	\$	2,913 \$	1,145	\$	1,033	\$	221	\$	5,312
Total segment costs		(2,408)	(953)		(576)		(191)		(4,128)
Direct contribution	\$	505 \$	192	\$	457	\$	30	\$	1,184
Margin		17.3%	16.8%	_	44.2%		13.6%		22.3%

	_	Change fro	m th	ne Three Month	s Eı	nded September	30,	2024 to Septem	ber	30, 2025
		Brazil		Mexico		Argentina	0	ther Countries		Total
				(In mi	llior	ns, except perce	ntag	ges)		
Net revenues and financial income										
in U.S. Dollars	\$	1,096	\$	506	\$	408	\$	87	\$	2,097
in %		37.6 %		44.2 %		39.5 %		39.4 %		39.5 %
Total segment costs										
in U.S. Dollars	\$	(1,126)	\$	(393)	\$	(293)	\$	(74)	\$	(1,886)
in %		46.8 %		41.2 %		50.9 %		38.7 %		45.7 %
Direct contribution										
in U.S. Dollars	\$	(30)	\$	113	\$	115	\$	13	\$	211
in %		(5.9)%		58.9 %		25.2 %		43.3 %		17.8 %

### Net revenues and financial income

Net revenues and financial income for the nine and three-month periods ended September 30, 2025 as compared to the same periods in 2024 are described above in "Item 2 — Management's Discussion and Analysis of Financial Condition and Results of Operations—Principal trends in results of operations — Net revenues and financial income."

### Segment costs

# Brazil

For the nine-month period ended September 30, 2025, as compared to the same period in 2024, segment costs increased mainly driven by a: i) \$1,595 million increase in cost of net revenues and financial expenses, mostly attributable to an increase in shipping operating and carrier costs, cost of goods sold as a consequence of an increase in first-party sales, sales taxes, other fintech costs mainly related to higher funding costs in connection with the growth of our lending business, collection fees as a consequence of the higher transactions volume of our Mercado Pago business and hosting and site operation fees; ii) \$555 million increase in provision for doubtful accounts mainly related to our credit card, consumer and merchant credits product growth; and iii) \$344 million increase in sales and marketing expenses mainly due to an increase in online and offline marketing expenses, buyer protection program expenses, salaries and wages and chargebacks.

For the three-month period ended September 30, 2025, as compared to the same period in 2024, segment costs increased mainly driven by a: i) \$771 million increase in cost of net revenues and financial expenses, mostly attributable to an increase in shipping operating and carrier costs, cost of goods sold as a consequence of an increase in first-party sales, other fintech costs mainly related to higher funding costs in connection with the growth of our lending business, sales taxes, collection fees as a consequence of the higher transactions volume of our Mercado Pago business and hosting and site operation fees; ii) \$221 million increase in provision for doubtful accounts mainly related to our credit card, consumer and merchant credits product growth; and iii) \$154 million increase in sales and marketing expenses mainly due to an increase in online and offline marketing expenses, buyer protection program expenses and salaries and wages.

#### Mexico

For the nine-month period ended September 30, 2025, as compared to the same period in 2024, segment costs increased mainly driven by a: i) \$679 million increase in cost of net revenues and financial expenses, mostly attributable to increases in shipping operating and carrier costs, cost of goods sold as a consequence of an increase in first-party sales, collection fees due to higher Mercado Pago penetration, other fintech costs mainly related to higher funding costs in connection with the growth of our lending business and hosting and site operation fees; ii) \$103 million increase in provision for doubtful accounts mainly related to our credit card and consumer product business growth; and iii) \$81 million increase in sales and marketing expenses mainly due to an increase in online and offline marketing expenses, buyer protection program expenses and salaries and wages.

For the three-month period ended September 30, 2025, as compared to the same period in 2024, segment costs increased mainly driven by a: i) \$283 million increase in cost of net revenues and financial expenses, mostly attributable to increases in shipping operating and carrier costs, cost of goods sold as a consequence of an increase in first-party sales and collection fees due to higher Mercado Pago penetration; ii) \$58 million increase in sales and marketing expenses mainly due to an increase in online and offline marketing expenses and buyer protection program expenses; and iii) \$32 million increase in provision for doubtful accounts mainly related to our credit card and consumer product business growth.

# Argentina

For the nine-month period ended September 30, 2025, as compared to the same period in 2024, segment costs increased mainly driven by a: i) \$738 million increase in cost of net revenues and financial expenses driven by an increase in shipping operating and carrier costs, collection fees due to higher Mercado Pago penetration, sales taxes, other fintech costs mostly related to higher funding cost due to the growth of our lending business and cost of goods sold as a consequence of an increase in first-party sales; ii) \$120 million increase in provision for doubtful accounts mainly related to our consumer product growth; iii) \$110 million increase in sales and marketing expenses mainly due to an increase in online and offline marketing expenses, chargebacks and buyer protection program expenses; and iv) \$40 million increase in general and administrative expenses mainly related to higher withholding tax in connection with intercompany export services billing duties and salaries and wages.

For the three-month period ended September 30, 2025, as compared to the same period in 2024, segment costs increased mainly driven by a: i) \$201 million increase in cost of net revenues and financial expenses driven by an increase in other fintech costs mostly related to higher funding cost due to the growth of our lending business, shipping operating and carrier costs, collection fees due to higher Mercado Pago penetration and sales taxes; ii) \$54 million increase in provision for doubtful accounts mainly related to our consumer product growth; and iii) \$25 million increase in sales and marketing expenses mainly due to an increase in online and offline marketing expenses.

#### Liquidity and capital resources

Our main cash requirement has been working capital to fund Mercado Pago financing operations and our lending business. We also require cash for capital expenditures related to technology infrastructure, software applications, office space, business acquisitions, to build out our logistics capacity and to make interest payments on our loans payable and other financial liabilities.

We have funded Mercado Pago mainly by selling credit card receivables and through credit lines. Additionally, we have financed our Mercado Pago and lending businesses through the securitization of credit card receivables and certain loans through SPEs created in Brazil, Mexico, Chile and Argentina and sales of loans receivable in Mexico. Moreover, we obtained funding in Brazil through deposit certificates, financial bills, commercial notes and loans from banks, in Argentina mainly through loans from banks, secured lines of credit and issuing debt securities, and in Mexico, Chile and Uruguay through loans from banks and secured lines of credit. Finally, we entered into a revolving credit agreement which provides a \$800 million credit commitment. Refer to Note 12 – Loans payable and other financial liabilities and Note 13 – Securitization transactions of our unaudited interim condensed consolidated financial statements for further detail.

We have committed to contract minimum amounts of certain services such as cloud platform and other technology services, logistics services and leases. In addition, we have unconditional purchase obligations related to capital expenditures. Please refer to Note 10 – Commitments and Contingencies of our unaudited interim condensed consolidated financial statements for further detail on purchase commitments.

We and certain financial institutions participate in a supplier finance program ("SFP") that enables certain of our suppliers, at their own election, to request the payment of their invoices to the financial institutions earlier than the terms stated in our payment policy. See Note 2 – Summary of significant accounting policies - Supplier finance programs of our unaudited interim condensed consolidated financial statements for further detail.

As of September 30, 2025, our main source of liquidity was \$4,078 million of cash and cash equivalents and short-term investments, which excludes \$2,219 million of restricted investments mainly related to the Central Bank of Brazil Mandatory Guarantee, and consists of cash generated from operations and proceeds from loans.

As of September 30, 2025, cash and cash equivalents, restricted cash and cash equivalents and investments of our non-U.S. subsidiaries amounted to \$13,240 million, or 92.9% of our consolidated cash and cash equivalents, restricted cash and cash equivalents and investments, and our cash and cash equivalents, restricted cash and cash equivalents and investments held outside U.S. amounted to 81.9% of our consolidated cash and cash equivalents, restricted cash and cash equivalents and investments. Our non-U.S. dollar-denominated cash and investments are located primarily in Brazil, Mexico and Argentina.

The following table presents our cash flows from operating activities, investing activities and financing activities for the nine-month periods ended September 30, 2025 and 2024:

	Nine Mon Septen		
	2025 202		
	(In millions)		
Net cash provided by (used in):			
Operating activities	\$ 6,907	\$	4,994
Investing activities	(4,178)		(6,159)
Financing activities	1,522		1,202
Effect of exchange rate changes on cash, cash equivalents, restricted cash and cash equivalents	249		(407)
Net increase (decrease) in cash, cash equivalents, restricted cash and cash equivalents	\$ 4,500	\$	(370)

#### Net cash provided by operating activities

			ths Ended nber 30,	Change from	m 2024 to 2025
		2025	2024	in Dollars	in %
	_		(In millions, ex	cept percentages)	
Net cash provided by:					
Operating activities	\$	6,907	\$ 4,994	\$ 1,913	38.3 %

Net cash provided by operating activities in the nine-month period ended September 30, 2025 resulted mainly from an increase in funds payable to customers of \$2,607 million, adjustments to net income related to non-cash items of \$2,502 million and our net income of \$1,438 million, partially offset by an increase in credit card receivables and other means of payments of \$1,059 million. The \$1,913 million increase in the net cash provided by operating activities in the nine-month period ended September 30, 2025, as compared to the same period in 2024, is mainly explained by the increase of \$724 million in the adjustments to net income related to non-cash items, the \$727 million higher increase in funds payable to customers and the \$362 million lower increase in credit card receivables and other means of payments.

# Net cash used in investing activities

	Nine Mon Septen	ths Ended aber 30,	Change fror	n 2024 to 2025
	2025	2024	in Dollars	in %
	(In millions, except percentages)			
Net cash used in:				
Investing activities	\$ (4,178)	\$ (6,159)	\$ 1,981	(32.2)%

Net cash used in investing activities in the nine-month period ended September 30, 2025 resulted mainly from the use of \$4,586 million related to changes in loans receivable due to loans granted to merchants and consumers, and Mercado Pago credit card utilization under our lending solution net of collections and \$916 million in the investments of property and equipment (mainly related to our shipping network and information technology assets), intangibles assets and intangibles assets at fair value, partially offset by an increase of \$1,359 million related to the net sale and maturity of investments. The \$1,981 million decrease in net cash used in investing activities in the nine-month period ended September 30, 2025, as compared to the same period in 2024, is mainly explained by the \$3,653 million variation in cash flows from investments (\$1,359 of cash inflows from net sales or maturity of investments in the nine-month period ended September 30, 2025, compared to \$2,294 of cash outflows from net purchases in the same period in 2024), partially offset by the \$1,270 million increase in our loans receivables due to loans granted to merchants and consumers, and Mercado Pago credit card utilization under our lending solution net of collections and the \$361 million increase in our investments of property and equipment, intangibles assets and intangibles assets at fair value.

#### Net cash provided by financing activities

	Nine Mon Septen		ed	Ch	ange from	2024 to 2025
	2025	2	024	in D	ollars	in %
		(In m	illions, ex	cept perc	entages)	
Net cash provided by:						
Financing activities	\$ 1,522	\$	1,202	\$	320	26.6 %

For the nine-month period ended September 30, 2025, our net cash provided by financing activities resulted primarily from \$1,563 million provided by net loans payables and other financing liabilities, partially offset by \$40 million used for the payments of finance lease obligations. The \$320 million increase in net cash provided by financing activities in the nine-month period ended September 30, 2025, as compared to the same period in 2024, is mainly explained by the increase of \$322 million of the cash provided by net loans payables and other financing liabilities.

#### Debt

#### Debt Securities Guaranteed by Subsidiaries

On January 14, 2021, we issued \$400 million aggregate principal amount of 2.375% Sustainability Notes due 2026 (the "2026 Sustainability Notes") and \$700 million aggregate principal amount of 3.125% Notes due 2031 (the "2031 Notes" and collectively, the "Notes"). The payment of principal, premium, if any, interest, and all other amounts in respect of each of the Notes, is fully and unconditionally guaranteed (the "Subsidiary Guarantees"), jointly and severally, on an unsecured basis, by certain of our subsidiaries (the "Subsidiary Guarantors"). The initial Subsidiary Guarantors were MercadoLibre S.R.L., Ibazar.com Atividades de Internet Ltda., eBazar.com.br Ltda., Mercado Envios Servicos de Logistica Ltda., Mercado Pago Instituição de Pagamento Ltda. (formerly known as "MercadoPago.com Representações Ltda."), MercadoLibre Chile Ltda., MercadoLibre, S.A. de C.V., Institución de Fondos de Pago Electrónico (formerly known as "MercadoLibre, S. de R.L. de C.V."), DeRemate.com de México, S. de R.L. de C.V. and MercadoLibre Colombia Ltda. On October 27, 2021, MercadoLibre, S.A. de C.V., Institución de Fondos de Pago Electrónico became an excluded subsidiary pursuant to the terms of the Notes and it was released from its Subsidiary Guaranty. On October 27, 2021, MP Agregador, S. de R.L. de C.V. became a Subsidiary Guarantor under the Notes. On July 1 and October 1, 2022, Ibazar.com Atividades de Internet Ltda. and Mercado Envios Servicos de Logistica Ltda. were merged into eBazar.com.br Ltda., respectively. On May 2, 2025, as a result of the spin-off of DeRemate.com de México, S. de R.L. de C.V. completed in January 2025 (the "DeRemate Spinoff"), MPFS, S. de R.L. de C.V. became a Subsidiary Guarantor under the Notes.

We pay interest on the Notes on January 14 and July 14 of each year, beginning on July 14, 2021. The 2026 Sustainability Notes will mature on January 14, 2026, and the 2031 Notes will mature on January 14, 2031.

The Notes rank equally in right of payment with all of the Company's other existing and future senior unsecured debt obligations. Each Subsidiary Guarantee will rank equally in right of payment with all of the Subsidiary Guarantor's other existing and future senior unsecured debt obligations, except for statutory priorities under applicable local law.

Each Subsidiary Guarantee will be limited to the maximum amount that would not render the Subsidiary Guarantor's obligations subject to avoidance under applicable fraudulent conveyance provisions of applicable law. By virtue of this limitation, a Subsidiary Guarantor's obligation under its Subsidiary Guarantee could be significantly less than amounts payable with respect to the Notes, or a Subsidiary Guarantor may have effectively no obligation under its Subsidiary Guarantee.

Under the indenture governing the Notes, the Subsidiary Guarantee of a Subsidiary Guarantor will terminate upon: (i) the sale, exchange, disposition or other transfer (including by way of consolidation or merger) of the Subsidiary Guarantor or the sale or disposition of all or substantially all the assets of the Subsidiary Guarantor (other than to the Company or a Subsidiary) otherwise permitted by the indenture, (ii) satisfaction of the requirements for legal or covenant defeasance or discharge of the Notes, (iii) the release or discharge of the guarantee by such Subsidiary Guarantor of the Triggering Indebtedness (as defined in the applicable indenture) or the repayment of the Triggering Indebtedness, in each case, that resulted in the obligation of such Subsidiary to become a Subsidiary Guarantor, provided that in no event shall the Subsidiary Guarantee of an Initial Subsidiary Guarantor terminate pursuant to this provision, or (iv) such Subsidiary Guarantor becoming an Excluded Subsidiary (as defined in the applicable indenture) or ceasing to be a Subsidiary.

We may, at our option, redeem the 2026 Sustainability Notes, in whole or in part, at any time prior to December 14, 2025 (the date that is one month prior to the maturity of the 2026 Sustainability Notes) and the 2031 Notes, in whole or in part, at any time prior to October 14, 2030 (the date that is three months prior to the maturity of the 2031 Notes), in each case by paying 100% of the principal amount of such Notes so redeemed plus the applicable "make-whole" amount and accrued and unpaid interest and additional amounts, if any. We may, at our option, redeem the 2026 Sustainability Notes, in whole or in part, on December 14, 2025 or at any time thereafter and the 2031 Notes on October 14, 2030 or at any time thereafter, in each case at the redemption price of 100% of the principal amount of such Notes so redeemed plus accrued and unpaid interest and additional amounts, if any. If we experience certain change of control triggering events, we may be required to offer to purchase the notes at 101% of their principal amount plus any accrued and unpaid interest thereon through the purchase date.

During 2024, we repurchased \$27 million and \$81 million in principal amount of the outstanding 2026 Sustainability Notes and 2031 Notes, respectively. The total amount paid during 2024 for those repurchases amounted to \$98 million. During the nine-month period ended September 30, 2025, we repurchased \$13 million in principal amount of the outstanding 2031 Notes. The total amount paid amounted to \$12 million. During the three-month period ended September 30, 2025, we did not repurchase Notes. See Note 12 – Loans payable and other financial liabilities of our unaudited interim condensed consolidated financial statements for further detail.

September 30.

We are presenting the following summarized financial information for the issuer and the Subsidiary Guarantors (together, the "Obligor Group") pursuant to Rule 13-01 of Regulation S-X, Guarantors and Issuers of Guaranteed Securities Registered or Being Registered. For purposes of the following summarized financial information, transactions between the Company and the Subsidiary Guarantors, presented on a combined basis, have been eliminated. Financial information for the non-guarantor subsidiaries, and any investment in a non-guarantor subsidiary by the Company or by any Subsidiary Guarantor, have been excluded. Amounts due from, due to and transactions with the non-guarantor subsidiaries and other related parties, as applicable, have been separately presented in footnotes.

Summarized balance sheet information for the Obligor Group as of September 30, 2025 and December 31, 2024 is provided in the table below:

	ember 30, 2025		ember 31, 2024
	(In mi	llions)	
Current assets (1) (2)	\$ 20,690	\$	15,510
Non-current assets (3)	5,975		3,849
Current liabilities (4)	20,411		14,935
Non-current liabilities	3,318		2,449

- (1) Includes restricted cash and cash equivalents of \$5,272 million and \$940 million and guarantees in short-term investments of \$2,205 million and \$3,417 million as of September 30, 2025, and December 31, 2024, respectively.
- (2) Includes Current assets with non-guarantor subsidiaries of \$1,335 million and \$2,520 million as of September 30, 2025, and December 31, 2024, respectively.
- (3) Includes Non-current assets with non-quarantor subsidiaries of \$196 million and \$152 million as of September 30, 2025, and December 31, 2024, respectively.
- (4) Includes Current liabilities with non-guarantor subsidiaries of \$2,554 million and \$2,749 million as of September 30, 2025, and December 31, 2024, respectively.

Summarized statement of income information for the Obligor Group for the nine-month period ended September 30, 2025, is provided in the table below:

		2025
	(	In millions)
Net revenues and financial income (1)	\$	15,816
Gross profit (2)		6,187
Income from operations (3)		1,535
Net income (4)		893

- (1) Includes net revenues and financial income from transactions with non-guarantor subsidiaries of \$343 million for the nine-month period ended September 30, 2025.
- (2) Includes charges from transactions with non-guarantor subsidiaries of \$529 million for the nine-month period ended September 30, 2025.
- (3) In addition to the charges included in Gross profit, Income from operations includes charges from transactions with non-guarantor subsidiaries of \$382 million for the nine-month period ended September 30, 2025.
- (4) Includes other income/ (expense), net from transactions with non-guarantor subsidiaries of \$63 million gain for the nine-month period ended September 30, 2025.

#### Capital expenditures

Our capital expenditures comprised of our investments in property and equipment (such as certain assets used in our fulfillment centers) and intangible assets (excluding digital assets) for the nine-month periods ended September 30, 2025 and 2024 amounted to \$900 million and \$555 million, respectively.

During the nine-month period ended September 30, 2025, we invested \$315 million in information and technology assets in Brazil, Mexico and Argentina, and \$498 million in our Brazilian and Mexican shipping premises and offices.

We are continually increasing our level of investment in hardware and software licenses necessary to improve and update our platform's technology and computer software developed internally. We anticipate continued investments in capital expenditures related to information technology and logistics network capacity in the future as we strive to maintain our position in the Latin American e-commerce and fintech market.

We believe that our existing cash and cash equivalents, including the sale of credit card receivables, short-term investments and cash generated from operations, will be sufficient to fund our operating activities, property and equipment expenditures and to pay or repay obligations in the foreseeable future.

#### Other data

The following table includes eight key performance indicators, which are calculated as defined in the footnotes to the table. We continuously assess the adequacy of our key performance indicators based on the growth and ever changing nature of our business. Each of these indicators provides a different measure of the level of activity on our ecosystem, which we use to monitor the performance of the business.

	1	line Months En	ded	September 30,	Three Months En	ded	September 30,
		2025		2024	2025		2024
		(In millions, exc	ept p	ercentages) (1)	(In millions, exce	pt p	ercentages) <sup>(1)</sup>
Fintech monthly active users (2)		72		56	72		56
Unique active buyers (3)		107		87	77		61
Gross merchandise volume (4)	\$	45,131	\$	36,919	\$ 16,543	\$	12,907
Number of items sold (5)		1,677		1,262	635		456
Total payment volume (6)	\$	194,129	\$	137,746	\$ 71,224	\$	50,691
Acquiring total payments volume (7)	\$	132,394	\$	100,367	\$ 47,712	\$	36,042
Total payment transactions (8)		10,964		8,030	4,013		2,936
NIMAL (9)		22.0 %	%	28.3 %	21.0 %		24.2 %
Capital expenditures	\$	900	\$	555	\$ 357	\$	223
Depreciation and amortization	\$	580	\$	465	\$ 209	\$	157

- (1) Figures have been calculated using rounded amounts. Growth calculations based on this table may not total due to rounding.
- (2) Fintech monthly active users is defined as Fintech payers and/or collectors as of September 30, 2025, that, during the last month of the reporting period, performed at least one of the following actions during such month: 1) made a debit or credit card payment, 2) made a QR code payment, 3) made an off-platform online payment using our checkout or link of payment solutions while logged in to our Mercado Pago fintech platform, 4) made an investment or employed any of our savings solutions, 5) purchased an insurance policy, 6) took out a loan through our lending solution, or 7) received the payment from a sale or transaction either on or off marketplace.
- (3) Unique active buyers is defined as users that have performed at least one purchase on the Mercado Libre Marketplace during the reported period. From the second quarter of 2025 onwards, we have included food delivery transactions in the current indicator.
- (4) Total U.S. dollar sum of all transactions completed through the Mercado Libre Marketplace, excluding Classifieds transactions. From the second quarter of 2025 onwards, we have included food delivery transactions in the current indicator.
- (5) Number of items that were sold/purchased through the Mercado Libre Marketplace, excluding Classifieds items. From the second quarter of 2025 onwards, we have included food delivery transactions in the current indicator.
- (6) Total U.S. dollar sum of all transactions paid for using Mercado Pago, including marketplace and non-marketplace transactions, excluding peer-to-peer transactions.
- (7) Total U.S. dollar sum of all transactions settled using our Mercado Pago and Mercado Pago's payment processing and settling services in marketplace and non-marketplace transactions and consist of the following transactions volume: 1) point of sale payment volume, 2) commerce payment volume through our Mercado Libre Marketplace, 3) online payment volume through our checkout or link payment solution for merchants, and 4) QR code payment volume.
- (8) Number of all transactions paid for using Mercado Pago, excluding peer-to-peer transactions.
- (9) Net interest margins after losses ("NIMAL") represents the annualized ratio between the total credit revenues (excluding the results of sale of loans receivables) less funding costs and provision for doubtful accounts for the period (excluding the results of sale of loans receivables) and total average gross loans receivable for the period. Management uses NIMAL to monitor how effective our pricing is and managing the credit products relative to their risk and setting targets. Accordingly, Management is of the opinion that NIMAL provides useful information to investors and others related to our risk appetite through the different periods and shows how we effectively prices risk.

#### Non-GAAP Measures of Financial Performance

To supplement our unaudited interim condensed consolidated financial statements presented in accordance with U.S. GAAP, we present earnings before interest income and other financial gains, interest expense and other financial losses, foreign currency losses, net, income tax expense and depreciation and amortization ("Adjusted EBITDA"), net debt, foreign exchange ("FX") neutral measures and Adjusted free cash flow and Net increase (decrease) in available cash, investments and digital assets as non-GAAP measures. Reconciliation of these non-GAAP financial measures to the most comparable U.S. GAAP financial measures can be found in the tables below.

These non-GAAP measures should not be considered in isolation or as a substitute for measures of performance prepared in accordance with U.S. GAAP and may be different from non-GAAP measures used by other companies. In addition, these non-GAAP measures are not based on any comprehensive set of accounting rules or principles. Non-GAAP measures have limitations in that they do not reflect all of the amounts associated with our results of operations as determined in accordance with U.S. GAAP. These non-GAAP financial measures should only be used to evaluate our results of operations in conjunction with the most comparable U.S. GAAP financial measures.

We believe that reconciliation of these non-GAAP measures to the most directly comparable GAAP measure provides investors an overall understanding of our current financial performance and its prospects for the future.

## **Adjusted EBITDA**

Adjusted EBITDA is a non-GAAP financial measure that represents our net income, adjusted to eliminate the effect of depreciation and amortization charges, interest income and other financial gains, interest expense and other financial losses, foreign currency losses, net and income tax expense. We have included this non-GAAP financial measure because it is used by our Management to evaluate our operating performance and trends, make strategic decisions and the calculation of leverage ratios. Accordingly, we believe this measure provides useful information to investors and others in understanding and evaluating our operating results in the same manner as our Management. In addition, it provides a useful measure for period-to-period comparisons of our business, as it removes the effect of certain items.

The following table presents a reconciliation of net income to Adjusted EBITDA for the periods indicated:

	Ni	ne Months End	led Sep	tember 30,	Three Months End	ded Sep	tember 30,
		2025		2024	2025		2024
		(In mi	llions)	_	(In mi	llions)	
Net income	\$	1,438	\$	1,272	\$ 421	\$	397
Adjustments:							
Depreciation and amortization		580		465	209		157
Interest income and other financial gains		(130)		(107)	(49)		(43)
Interest expense and other financial losses		110		117	35		40
Foreign currency losses, net		274		132	102		40
Income tax expense		620		397	215		123
Adjusted EBITDA	\$	2,892	\$	2,276	\$ 933	\$	714

#### Net debt

We define net debt as total debt which includes current and non-current loans payable and other financial liabilities and current and non-current operating lease liabilities, less cash and cash equivalents (excluding cash and cash equivalents restricted due to management restriction policies) and digital assets, short-term investments and long-term investments, excluding time deposits and foreign government debt securities restricted and held in guarantee, securitization transactions and equity securities held at cost. We have included this non-GAAP financial measure because it is used by our Management to analyze our current leverage ratios and set targets to be met, which will also impact other components of the Company's balance sheet, cash flows and income statement. Accordingly, we believe this measure provides useful information to investors and other market participants in showing the evolution of the Company's indebtedness and its capability of repayment as a means to, alongside other measures, monitor our leverage based on widely-used measures.

The following table presents a reconciliation of net debt for each of the periods indicated:

	Septem	ber 30, 2025	December 3	1, 2024
		(In mil	llions)	
Current Loans payable and other financial liabilities	\$	4,431	\$	2,828
Non-current Loans payable and other financial liabilities		3,409		2,887
Current Operating lease liabilities		401		241
Non-current Operating lease liabilities		1,636		894
Total debt		9,877		6,850
Less:				
Cash and cash equivalents and digital assets (1)		2,527		2,428
Short-term investments (2)		1,496		1,051
Long-term investments (3)		1,249		1,124
Net debt	\$	4,605	\$	2,247

- (1) Includes cash and cash equivalents (excluding cash and cash equivalents restricted due to management restriction policies) and digital assets. Figures as of December 31, 2024 were recast for consistency with the current presentation due to the changes explained in "Adjusted free cash flow".
- (2) Excludes time deposits and foreign government debt securities restricted and held in guarantee.
- (3) Excludes foreign government debt securities restricted, investments held in VIEs as a consequence of securitization transactions and equity securities held at cost.

#### FX neutral

We believe that FX neutral measures provide useful information to both Management and investors by excluding the foreign currency exchange rate impact that may not be indicative of our core operating results and business outlook.

The FX neutral measures were calculated by using the average monthly exchange rates for each month during 2024 and applying them to the corresponding months in 2025, so as to calculate what our results would have been had exchange rates remained stable from one year to the next. The table below excludes intercompany allocation FX effects. Finally, these measures do not include any other macroeconomic effect such as local currency inflation effects, the impact on impairment calculations or any price adjustment to compensate local currency inflation or devaluations.

The following table sets forth the FX neutral measures related to our reported results of the operations for the nine and three-month periods ended September 30, 2025:

	Nine Months Ended September 30,										
	As reported			Percentage				FX Neutral Measures		As reported	Percentage
(Unaudited)	2025		2024	Change		2025	2024		Change		
	(In mi	(In millions, except percentages) (In millions, except percentages)					entages)				
Net revenues and financial income	\$ 20,134	\$	14,718	36.8 %	\$	22,765	\$	14,718	54.7 %		
Cost of net revenues and financial expenses	(11,060)		(7,890)	40.2 %		(12,286)		(7,890)	55.7 %		
Gross profit	 9,074		6,828	32.9 %		10,479		6,828	53.5 %		
Operating expenses	(6,762)		(5,017)	34.8 %		(7,549)		(5,017)	50.5 %		
Income from operations	\$ 2,312	\$	1,811	27.7 %	\$	2,930	\$	1,811	61.8 %		
						,					

	Three Months Ended September 30,								
As reported Percentage		FX Neutral Measures		As ranartad		Percentage Change			
	2025		2024	Change		2025		2024	Change
	(In mil	lions	, except perc	entages)	(In millions, except percentages)				
\$	7,409	\$	5,312	39.5 %	\$	7,908	\$	5,312	48.9 %
	(4,200)		(2,873)	46.2 %		(4,396)		(2,873)	53.0 %
	3,209		2,439	31.6 %		3,512		2,439	44.0 %
	(2,485)		(1,882)	32.0 %		(2,641)		(1,882)	40.3 %
\$	724	\$	557	30.0 %	\$	871	\$	557	56.4 %
		2025 (In mil \$ 7,409 (4,200) 3,209 (2,485)	2025 (In millions \$ 7,409 \$ (4,200)  3,209	2025 2024 (In millions, except perc \$ 7,409 \$ 5,312 (4,200) (2,873)  3,209 2,439  (2,485) (1,882)	As reported         Percentage Change           2025         2024           (In millions, except percentages)           \$ 7,409         \$ 5,312         39.5 %           (4,200)         (2,873)         46.2 %           3,209         2,439         31.6 %           (2,485)         (1,882)         32.0 %	As reported         Percentage Change           2025         2024           (In millions, except percentages)           \$ 7,409         5,312         39.5 %         \$           (4,200)         (2,873)         46.2 %         46.2 %           3,209         2,439         31.6 %         31.6 %	As reported   Percentage Change   FX Neutral Measures   2025   2024   2025   (In millions, except percentages)   (In millions, except pe	As reported   Percentage Change   FX Neutral Measures   2025   2024   2025	As reported         Percentage Change         FX Neutral Measures         As reported           2025         2024           (In millions, except percentages)         (In millions, except percentages)           \$ 7,409         \$ 5,312         39.5 %         7,908         \$ 5,312           (4,200)         (2,873)         46.2 %         (4,396)         (2,873)           3,209         2,439         31.6 %         3,512         2,439           (2,485)         (1,882)         32.0 %         (2,641)         (1,882)

See Note 2 – Summary of significant accounting policies - Foreign currency translation - Argentine currency status and macroeconomic outlook and Argentine exchange regulations of our unaudited interim condensed consolidated financial statements for further detail on the currency status and the exchange regulations of our Argentine segment.

#### Adjusted free cash flow and Net increase (decrease) in available cash, investments and digital assets

#### Adjusted free cash flow

Adjusted free cash flow represents cash from operating activities less the increase (decrease) in cash and cash equivalents and investments related to customer funds due to regulatory requirements and other restrictions and equity securities held at cost, investments in property and equipment and intangible assets, changes in loans receivable, net and net proceeds from/payments on loans payable and other financial liabilities related to our Fintech solutions, since we consider those liabilities as the working capital of the Fintech activities. From the second quarter of 2025 onwards, we have also included increase (decrease) in cash and cash equivalents and investments restricted due to management restriction policies and digital assets as an adjustment in the calculation of our adjusted free cash flow. We consider adjusted free cash flow to be a measure of liquidity generation that provides useful information to management and investors since it shows how much cash the Company generates with its core activities that can be used for discretionary purposes and to repay its corporate and/or commerce debt. A limitation of the utility of adjusted free cash flow as a measure of liquidity generation is that it is a partial representation of the total increase or decrease in our available cash, investments and digital assets balance for the period. Therefore, we believe it is important to view the adjusted free cash flow measure only as a complement to our entire consolidated statements of cash flows.

#### Net increase (decrease) in available cash, investments and digital assets

Net increase (decrease) in available cash, investments and digital assets (from the second quarter of 2025 onwards, our available funds include digital asset holdings) represents adjusted free cash flow less net proceeds from/payments on loans payable and other financial liabilities, related to our Commerce and corporate activities, payments of finance lease obligations, other investing and/or financing activities not considered above and the effect of exchange rates changes on available cash and investments. We consider Net increase (decrease) in available cash, investments and digital assets to be a measure of liquidity availability that provides useful information to management and investors after netting out all other debt and corporate payments and activities from the adjusted free cash flow.

The following table shows a reconciliation of Net cash provided by operating activities to Adjusted free cash flow and Net increase in available cash, investments and digital assets:

	Nine Months End	ed Sei	ntember 30
	2025	lea oc	2024 <sup>(3)</sup>
	(In mi	llions)	
Net cash provided by operating activities ("CFO")	\$ 6,907	\$	4,994
Adjustments to reconcile CFO to Adjusted free cash flow (1)	70		127
Increase in cash and cash equivalents and investments related to customer funds due to regulatory requirements and other restrictions (including management restriction policies) and equity securities held at cost	(2,528)		(1,584)
Investments in property and equipment and intangible assets	(900)		(555)
Changes in loans receivable, net	(4,586)		(3,316)
Proceeds from loans payable and other financial liabilities related to our Fintech solutions, net	1,755		989
Adjusted free cash flow	718		655
Payments on/Proceeds from loans payable and other financial liabilities, related to our Commerce and Corporate activities, net	(232)		214
Other investing and/or financing activities	(36)		5
Effect of exchange rate changes on available cash and investments	219		(219)
Net increase in available cash, investments and digital assets	\$ 669	\$	655
Available cash, investments and digital assets <sup>(2)</sup> , at the beginning of the period	4,603		3,668
Available cash, investments and digital assets (2), at the end of the period	5,272		4,323
Net cash used in investing activities	(4,178)		(6,159)
Net cash provided by financing activities	1,522		1,202

<sup>(1)</sup> Includes accrued interest and financial income net of interest received from available and restricted investments, and results on digital assets.

<sup>(2)</sup> Includes cash and cash equivalents (excluding cash and cash equivalents restricted due to management restriction policies), short-term investments (excluding time deposits and foreign government debt securities restricted and held in guarantee) and long-term investments (excluding foreign government debt securities restricted, investments held in VIEs as a consequence of securitization transactions and equity securities held at cost) and digital assets.

<sup>(3)</sup> Recast for consistency with the current presentation due to the changes explained above.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risks arising from our business operations. These market risks arise mainly from macroeconomic instability and the possibility that changes in interest rates and the U.S. dollar exchange rate with local currencies, particularly the Brazilian Real, Mexican Peso and Argentine Peso due to Brazil's, Mexico's and Argentina's respective share of our revenues, may affect the value of our financial assets and liabilities.

We are also exposed to market risks arising from our LTRPs. These market risks arise from our obligations to pay employees cash payments in amounts that vary based on the market price of our stock.

# Foreign currencies

We have significant operations internationally that are denominated in foreign currencies, primarily the Brazilian Real, Argentine Peso, Mexican Peso, Colombian Peso and Chilean Peso, subjecting us to foreign currency risk, which may adversely impact our financial results. We transact business in various foreign currencies and have significant international revenues and costs. In addition, we charge our international subsidiaries for their use of intellectual property and technology and for certain corporate services. Our cash flows, results of operations and certain of our intercompany balances that are exposed to foreign exchange rate fluctuations may differ materially from expectations and we may record significant gains or losses due to foreign currency fluctuations and related hedging activities.

We use foreign currency exchange forward contracts and currency swaps to protect our foreign currency exposure and our investment in a foreign subsidiary from changes in foreign currency exchange rates. These hedging contracts reduce, but do not entirely eliminate, the impact of foreign currency exchange rate movements. We designate these contracts as cash flow, net investment and fair value hedges for accounting purposes. The derivatives' gain or loss for cash flow and net investment hedges is initially reported as a component of accumulated other comprehensive loss. Cash flow hedges and net investment hedges are subsequently reclassified into the interim condensed consolidated statements of income in the financial statement line item in which the hedged item is recorded in the same period the forecasted transaction affects earnings. The derivatives' gain or loss for fair value hedges is reported in our interim condensed consolidated statements of income in the same line items as the change in the value of the hedged item due to the hedged risks.

As of September 30, 2025, we hold cash and cash equivalents, restricted cash and cash equivalents, short and long-term investments in local currencies in our subsidiaries, and have receivables denominated in local currencies in all of our operations. Our subsidiaries generate revenues and incur most of their expenses in the respective local currencies of the countries in which they operate. As a result, our subsidiaries use their local currency as their functional currency except for our Argentine subsidiaries, whose functional currency is the U.S. dollar due to the inflationary environment. As of September 30, 2025, the total cash and cash equivalents, restricted cash and cash equivalents denominated in foreign currencies totaled \$8,388 million, short-term investments denominated in foreign currencies totaled \$703 million and accounts receivable, credit card receivables and other means of payment (including those presented within non-current other assets) and loans receivable in foreign currencies totaled \$15,235 million. To manage exchange rate risk, our treasury policy is to transfer most cash and cash equivalents in excess of working capital requirements into U.S. dollar-denominated accounts in the United States and to enter into certain foreign exchange derivatives, such as currency forwards contracts, in order to mitigate our exposure to foreign exchange risk. As of September 30, 2025, our U.S. dollar-denominated cash and cash equivalents, restricted cash and cash equivalents totaled \$2,045 million and our U.S. dollar-denominated long-term investments totaled \$633 million.

For the nine and three-month periods ended September 30, 2025, we had a consolidated loss on foreign currency of \$274 million and \$102 million, respectively, mainly related to foreign exchange losses from our Argentine subsidiaries. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Results of operations—Other income (expenses), net" for more information.

#### Foreign currency sensitivity analysis

The table below shows the impact on our net revenues and financial income, cost of net revenues and financial expenses, operating expenses, other income (expenses), net, income tax, net income and equity for a positive and a negative 10% fluctuation on all the foreign currencies to which we are exposed to at the moment of translating our financial statements to U.S. dollars for the nine-month period ended September 30, 2025:

	(1	0)% <sup>(1)</sup>	Acti	ual	10% <sup>(2)</sup>
			(In mill	lions)	
Net revenues and financial income	\$	22,367	\$	20,134	\$ 18,306
Expenses (3)		(19,716)	(	(17,822)	(16,272)
Income from operations		2,651		2,312	2,034
Other income (expenses), net and income tax expense		(964)		(874)	(799)
Net Income	\$	1,687	\$	1,438	\$ 1,235
Total Shareholders' Equity	\$	6,944	\$	6,218	\$ 5,625

- (1) Appreciation of the subsidiaries' local currency against U.S. Dollar.
- (2) Depreciation of the subsidiaries' local currency against U.S. Dollar.
- (3) Includes cost of net revenues and financial expenses and operating expenses.

The table above shows an increase in our net income when the U.S. dollar weakens against foreign currencies because of the positive impact of the increase in income from operations. On the other hand, the table above shows a decrease in our net income when the U.S. dollar strengthens against foreign currencies because of the negative impact of the decrease in income from operations.

# Brazilian segment

Considering a hypothetical increase (depreciation) of 10% of the Brazilian Real exchange rate against the U.S. dollar on September 30, 2025, the reported local currency net assets in our Brazilian subsidiaries would have decreased by approximately \$389 million with the related impact in Other Comprehensive Income. Additionally, we would have recorded a foreign currency loss amounting to approximately \$13 million in our Brazilian subsidiaries regarding our non-functional currency net liability position.

# Mexican segment

Considering a hypothetical increase (depreciation) of 10% of the Mexican Peso exchange rate against the U.S. dollar on September 30, 2025, the reported local currency net assets in our Mexican subsidiaries would have decreased by approximately \$236 million with the related impact in Other Comprehensive Income. Additionally, we would have recorded a foreign currency loss amounting to approximately \$64 million in our Mexican subsidiaries regarding our non-functional currency net liability position.

# Argentine segment

In accordance with U.S. GAAP, we have classified our Argentine operations as highly inflationary since July 1, 2018, using the U.S. dollar as the functional currency for purposes of reporting our financial statements. Therefore, no translation effect has been accounted for in other comprehensive income related to our Argentine operations since July 1, 2018. Argentina's inflation rate for the nine-month periods ended September 30, 2025 and 2024 was 22.0% and 101.6%, respectively.

We use Argentina's official exchange rate to account for transactions in our Argentine segment, which as of September 30, 2025 and December 31, 2024 was 1,380.00 and 1,032.00 Argentine Pesos, respectively, against the U.S. dollar. During the nine-month periods ended September 30, 2025 and 2024 Argentina's official exchange rate against the U.S. dollar increased 33.7% and 20.0%, respectively. The average exchange rate for the nine-month periods ended September 30, 2025 and 2024 was 1,180.36 and 887.76, respectively, resulting in an increase of 33.0%.

Considering a hypothetical increase (depreciation) of 10% of the Argentine Peso exchange rate against the U.S. dollar on September 30, 2025, the effect on non-functional currency net asset position in our Argentine subsidiaries would have been a foreign exchange loss amounting to approximately \$62 million in our Argentine subsidiaries.

See Note 2 – Summary of significant accounting policies - Foreign currency translation - Argentine currency status and Argentine exchange regulations" of our unaudited interim condensed consolidated financial statements for further detail on the currency status and the exchange regulations of our Argentine segment.

#### Interest

Our earnings and cash flows are also affected by changes in interest rates. These changes could have an impact on the interest rates that financial institutions charge us prior to the time we sell our credit card receivables and on the financial debt that we use to fund Mercado Pago and lending's operations. As of September 30, 2025, Credit card receivables and other means of payments, net totaled \$6,746 million (includes \$98 million presented within non-current other assets in the interim condensed consolidated balance sheets). Interest rate fluctuations could also impact interest earned through our lending solution. As of September 30, 2025, loans receivable net of the allowance for doubtful accounts from our lending solution totaled \$8,192 million. Interest rate fluctuations could also negatively affect certain of our fixed rate and floating rate investments comprised primarily of time deposits, money market funds and sovereign debt securities. Investments in both fixed rate and floating rate interest earning products carry a degree of interest rate risk. Fixed rate securities may have their fair value adversely impacted due to a rise in interest rates, while floating rate securities may produce less income than predicted if interest rates fall.

As of September 30, 2025, our short-term investments amounted to \$3,715 million and our long-term investments amounted to \$1,336 million. Our short-term investments can be readily converted at any time into cash or into securities with a shorter remaining time to maturity. We determine the appropriate classification of our investments at the time of purchase and re-evaluate such designations as of each balance sheet date. See Note 3 – Fintech Regulations and Note 4 – Cash, cash equivalents, restricted cash and cash equivalents and investments of our unaudited interim condensed consolidated financial statements for further detail on our restricted investments.

Fluctuations of the interest rate could also have a negative impact on interest expense related to our Loans payable and other financial liabilities, as a portion of these instruments is subject to variable interest rates. As of September 30, 2025, our Loans payable and other financial liabilities which accrue interest based on variable rates amounted to \$5,811 million, while our Loans payable and other financial liabilities, which accrue interest based on fixed rates, amounted to \$2,029 million. See Note 12 – Loans payable and other financial liabilities and Note 13 – Securitization transactions of our unaudited interim condensed consolidated financial statements for further detail. Considering a hypothetical increase of 100 basis points in the interest rates, the reported charge to the interim condensed consolidated statements of income for the nine-month period ended September 30, 2025 would have increased by approximately \$39 million with the impact in Cost of net revenues and financial expenses or in Interest expense and other financial losses. We have entered into swap and future contracts to hedge the interest rate fluctuation of \$909 million notional amount, \$789 million of which have been designated as hedging instruments. See Note 15 – Derivative instruments of our unaudited interim condensed consolidated financial statements for further detail on derivative instruments.

#### **Equity price risk**

Our Board, upon the recommendation of the compensation committee, approved the 2020, 2021, 2022, 2023, 2024 and 2025 Long Term Retention Programs (the "2020, 2021, 2022, 2023, 2024 and 2025 LTRPs," respectively), under which certain eligible employees have the opportunity to receive cash payments annually for a period of six years. In order to receive the full target award under the 2020, 2021, 2022, 2023, 2024 and/or 2025 LTRPs, each eligible employee must remain employed as of each applicable payment date. The 2020, 2021, 2022, 2023, 2024 and 2025 LTRP awards are payable as follows:

- the eligible employee will receive 16.66% of half of his or her target 2020, 2021, 2022, 2023, 2024 and/or 2025 LTRP bonus once a year for a period of six years, with the first payment occurring no later than April 30, 2021, 2022, 2023, 2024, 2025 and 2026, respectively (the "2020, 2021, 2022, 2023, 2024 or 2025 Annual Fixed Payment," respectively); and
- on each date we pay the respective Annual Fixed Payment to an eligible employee, he or she will also receive a payment (the "2020, 2021, 2022, 2023, 2024 or 2025 Variable Payment") equal to the product of (i) 16.66% of half of the target 2020, 2021, 2022, 2023, 2024 and/or 2025 LTRP bonus and (ii) the quotient of (a) divided by (b), where (a), the numerator, equals the Applicable Year Stock Price (as defined below) and (b), the denominator, equals the average closing price of our common stock on the NASDAQ Global Select Market during the final 60 trading days of 2019, 2020, 2021, 2022, 2023 and 2024 defined as \$553.45, \$1,431.26, \$1,391.81, \$888.69, \$1,426.11 and \$1,944.47 for the 2020, 2021, 2022, 2023, 2024 and 2025 LTRPs, respectively. The "Applicable Year Stock Price" shall equal the average closing price of our common stock on the NASDAQ Global Select Market during the final 60 trading days of the year preceding the applicable payment date.

As of September 30, 2025, the total contractual obligation fair value of our outstanding LTRP Variable Payment obligation subject to equity price risk amounted to \$866 million. As of September 30, 2025, the accrued liability related to the outstanding Variable Payment of the LTRP included in Salaries and social security payable in our consolidated balance sheet amounted to \$151 million. The following table shows a sensitivity analysis of the risk associated with our total contractual obligation fair value related to the outstanding LTRP Variable Award Payment subject to equity price risk if our common stock price per share were to increase or decrease by up to 40%:

	As of Septem	nber 30, 2025
Change in equity price in percentage	MercadoLibre, Inc Equity Price	2020, 2021, 2022, 2023, 2024 and 2025 LTRP Variable contractual obligation
	(In millions, exc	ept equity price)
40%	3,287.05	1,212
30%	3,052.26	1,125
20%	2,817.47	1,039
10%	2,582.68	952
Static (1)	2,347.89	866
(10)%	2,113.10	779
(20)%	1,878.31	693
(30)%	1,643.52	606
(40)%	1,408.73	519

<sup>(1)</sup> Present value of average closing stock price for the last 60 trading days of the year preceding the applicable payment date.

#### **ITEM 4. CONTROLS AND PROCEDURES**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports pursuant to the Securities Exchange Act of 1934, as amended (the "Exchange Act") is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to our Management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

#### **Evaluation of Disclosure Controls and Procedures**

Based on the evaluation of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) required by Exchange Act Rules 13a-15(b) or 15d-15(b), our Chief Executive Officer and our Chief Financial Officer have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective.

# **Changes in Internal Control Over Financial Reporting**

There have been no changes in our internal control over financial reporting (as such term is defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) during the three-month period ended September 30, 2025, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# PART II. OTHER INFORMATION

# **ITEM 1. LEGAL PROCEEDINGS**

See Item 1 of Part I, "Financial Statements — Note 10 – Commitments and Contingencies — Litigation and Other Legal Matters."

# **ITEM 1A. RISK FACTORS**

As of September 30, 2025, there have been no material changes in our risk factors from those disclosed in the Company's 2024 10-K.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

#### **Issuer Purchases of Equity Securities**

Period	Total Number of Shares Purchased	Average Price per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>(1)</sup>	Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Program (In millions)
July, 2025	_	_	_	Up to \$_
August, 2025	457	\$2,342.13	457	Up to \$_
September, 2025	_	_	_	Up to \$_

<sup>(1)</sup> As announced on August 1, 2025, our Board of Directors authorized the repurchase of up to \$4.05 million in Company stock at any time and from time to time through open-market repurchases, derivatives and trading plans, including pursuant to a 10b5-1 trading plan. During the third quarter of 2025, we repurchased 457 shares for \$1 million, excluding any broker commissions, under a 10b5-1 trading plan. The 10b5-1 plan pursuant to which such shares were repurchased will expire pursuant to its terms on June 30, 2027 which is also the expiration date of the share repurchase program described above.

# **ITEM 5. OTHER INFORMATION**

# Rule 10b5-1 Trading Plans

During the three-month period ended September 30, 2025, none of the Company's directors or officers (as defined in Rule 16a-1(f) under the Exchange Act) adopted or terminated any contract, instruction or written plan for the purchase or sale of Company securities that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act or any "non-Rule 10b5-1 trading arrangement" as defined in Item 408(c) of Regulation S-K.

# **ITEM 6. EXHIBITS**

The information set forth under "Exhibits Index" below is incorporated herein by reference.

64 | MercadoLibre, Inc.

# **EXHIBIT INDEX**

Exhibit Number	Exhibit Description	Filed (*) or Furnished (**) Herewith		rated by Reference
			Form	Filing Date
3.1	Registrant's Amended and Restated Certificate of Incorporation.		S-1	May 11, 2007
3.2	Registrant's Amended and Restated Bylaws.		S-1	May 11, 2007
4.1	Form of Specimen Certificate for the Registrant's Common Stock.		10-K	February 27, 2009
4.2	Indenture, dated January 14, 2021, between MercadoLibre, Inc., MercadoLibre S.R.L., Ibazar.com Atividades de Internet Ltda., eBazar.com.br Ltda., Mercado Envios Servicos de Logistica Ltda., MercadoPago.com Representações Ltda., MercadoLibre Chile Ltda., MercadoLibre, S. de R.L. de C.V., DeRemate.com de México, S. de R.L. de C.V. and MercadoLibre Colombia Ltda. and The Bank of New York Mellon, as trustee.		8-K	January 14, 2021
4.3	First Supplemental Indenture, dated January 14, 2021, between MercadoLibre, Inc., MercadoLibre S.R.L., Ibazar.com Atividades de Internet Ltda., eBazar.com.br Ltda., Mercado Envios Servicos de Logistica Ltda., MercadoPago.com Representações Ltda., MercadoLibre Chile Ltda., MercadoLibre, S. de R.L. de C.V., DeRemate.com de México, S. de R.L. de C.V. and MercadoLibre Colombia Ltda. and The Bank of New York Mellon, as trustee.		8-K	January 14, 2021
4.4	Form of Global Note representing the Registrant's 2.375% Sustainability Notes due 2026.		8-K	January 14, 2021
4.5	Form of Global Note representing the Registrant's 3.125% Notes due 2031.		8-K	January 14, 2021
4.6	Second Supplemental Indenture, dated October 27, 2021 among MP Agregador, S. de R.L. de C.V., MercadoLibre, Inc. and The Bank of New York Mellon, as Trustee.		10-K	February 23, 2022
4.7	<u>Third Supplemental Indenture, dated May 2, 2025, among MPFS, S. de R.L. de C.V., MercadoLibre, Inc. and The Bank of New York Mellon, as Trustee.</u>		10-Q	May 8, 2025
10.1	Amendment No. 1 to the Amended and Restated Revolving Credit Agreement, dated September 12, 2025, among MercadoLibre, Inc., as borrower, the lenders party thereto, Citibank, N.A., as administrative agent, and MercadoLibre S.R.L., Ebazar.com.br Ltda., Mercado Pago Instituição de Pagamento Ltda, DeRemate.com de Mexico S. de R.L. de C.V., MPFS, S. de R.L. de C.V., MP Agregador, S. de R.L. de C.V., MercadoLibre Chile Ltda., and MercadoLibre Colombia Ltda. as quarantors.		8-K	September 16, 2025
10.2	MercadoLibre, Inc. 2025 Non-Employee Director Deferred Compensation Plan.	*		
10.3	Form of Independent Director Restricted Stock Unit Award Agreement.	*		
22.1	<u>List of Subsidiary Guarantors for the Registrant's 2.375% Sustainability Notes due 2026 and 3.125% Notes due 2031.</u>		10-Q	May 8, 2025
31.1	Certification of Chief Executive Officer pursuant to Securities Exchange Act Rule 13a-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.	*		
31.2	Certification of Chief Financial Officer pursuant to Securities Exchange Act Rule 13a-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.	*		
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.	*		
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.	*		
101	The following financial statements from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2025, formatted in Inline XBRL: (i) Interim Condensed Consolidated Balance Sheets, (ii) Interim Condensed Consolidated Statements of Income, (iii) Interim Condensed Consolidated Statements of Comprehensive Income, (iv) Interim Condensed Statements of Equity, (v) Interim Condensed Consolidated Statements of Cash Flows, and (vi) Notes to Interim Condensed Consolidated Financial Statements.	*		
104	The cover page from the Company's Form 10-Q for the quarterly period ended September 30, 2025, formatted in Inline XBRL and contained in Exhibit 101.	*		

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: October 30, 2025.

# MERCADOLIBRE, INC. Registrant

By:

/s/ Marcos Galperin

Marcos Galperin

President and Chief Executive Officer

By: /s/ Martín de los Santos

Martín de los Santos

Executive Vice President and Chief Financial Officer

66 | MercadoLibre, Inc.

# MERCADOLIBRE, INC. 2025 NON-EMPLOYEE DIRECTOR DEFERRED COMPENSATION PLAN

- 1. <u>Purpose</u>. The purpose of the MercadoLibre, Inc. 2025 Non-Employee Director Deferred Compensation Plan is to provide non-employee members of the Board of Directors of MercadoLibre, Inc., a Delaware corporation (the "<u>Corporation</u>"), with the opportunity to elect to defer all or a portion of the Restricted Stock Units (as defined below) granted to them by the Corporation.
- 2. **Definitions**. For purposes of the Plan:
  - a) "Account" shall mean the separate account maintained on the books of the Corporation for each Participant pursuant to Section 6.
  - b) "Board" shall mean the Board of Directors of the Corporation.
  - c) "Committee" shall mean the Compensation Committee of the Board, or a subcommittee thereof, or such other committee designated by the Board to administer the Plan.
  - d) "Common Stock" shall mean the common stock, par value U.S. \$0.001 per share, of the Corporation, and all rights appurtenant thereto.
  - e) "Deferred Units" shall mean deferred units credited to a Participant's Account pursuant to elections by the Participant under Section 5.
  - f) "<u>Director</u>" shall mean any member of the Board who is not an employee of the Corporation or any of its subsidiaries or affiliates.
  - g) "<u>Fair Market Value</u>" shall mean, as of any date, the closing price of the Common Stock as reported on the National Association of Securities Dealers Automated Quotations (NASDAQ) market for that date or, if no closing price is reported for that date, the closing price on the next preceding date for which a closing price is reported, unless otherwise determined by the Committee.
  - h) "Participant" shall mean a Director who makes a deferral election under Section 5 of the Plan.
  - i) "Plan" shall mean this MercadoLibre, Inc. 2025 Non-Employee Director Deferred Compensation Plan, as set forth herein and as amended from time to time.
  - j) "Restricted Stock Unit" shall mean the right to receive a share of Common Stock upon settlement, granted to the Participant under Section 8 of the Stock Plan.
  - k) "Section 409A" shall mean Section 409A of the Internal Revenue Code of 1986, as amended.
  - I) "<u>Separation from Service</u>" shall mean a "separation from service" from the Corporation, within the meaning of Section 409A and the regulations promulgated thereunder.
  - m) "Stock Plan" shall mean the MercadoLibre, Inc. Amended and Restated 2009 Equity Compensation Plan, as amended from time to time, or any successor equity plan adopted by the Corporation.
- 3. <u>Administration</u>. The Plan shall be administered by the Committee. The Committee shall, subject to the terms of this Plan, interpret this Plan and the application thereof and establish, amend and revoke rules and regulations or impose conditions as it deems necessary or desirable for the administration of the Plan. All such interpretations, rules, regulations and conditions shall be final, binding and conclusive upon the Participants and all other persons having or claiming any right or interest in the Plan or the Deferred Units.

The Committee may approve such addenda to the Plan as it may consider necessary or appropriate for the purpose of facilitating the participation in the Plan of Participants who are foreign nationals, located outside the United States or subject to tax outside of the United States, which addenda may contain such terms and conditions as the Committee deems necessary or appropriate to accommodate differences in local law, tax policy or custom, which, if so required under applicable law, may deviate from the terms and conditions set forth in this Plan. The terms of any such addenda shall supersede the terms of the Plan to the extent necessary to accommodate such differences but shall not otherwise affect the terms of the Plan as in effect for any other purpose. The Committee shall have the authority, in its sole discretion, to modify the terms of any outstanding Deferred Units held by Participants who are foreign nationals, located outside of the United States or subject to tax outside of the United States with such terms and conditions as the Committee deems necessary or appropriate to accommodate differences in local law, tax policy or custom which deviate from the terms and conditions set forth in this Plan to the extent necessary or appropriate to accommodate such differences.

A majority of the Committee shall constitute a quorum. The Committee shall take action either by (i) a majority of the members of the Committee present at any meeting at which a quorum is present or (ii) written approval by all of the members of the Committee without a meeting. The Committee may authorize any one or more of its members or any officer of the Corporation to execute and deliver documents on behalf of the Committee.

No member of the Board or Committee, and no officer of the Corporation to whom the Committee delegates any of its power and authority hereunder, shall be liable for any act, omission, interpretation, construction or determination made in connection with this Plan in good faith, and the members of the Board and the Committee and such officers shall be entitled to indemnification and reimbursement by the Corporation in respect of any claim, loss, damage or expense (including attorneys' fees) arising therefrom to the full extent permitted by law (except as otherwise may be provided in the Corporation's Amended and Restated Certificate of Incorporation and/or Amended and Restated Bylaws) and under any directors' and officers' liability insurance that may be in effect from time to time.

- 4. **Eliqibility**. Each Director shall be eliqible to participate in the Plan and to make the elections provided under Section 5.
- 5. Deferral of Restricted Stock Units.
  - a) Annual Elections. Prior to the first day of each calendar year beginning on or after January 1, 2026, each Director may elect, in accordance with rules and procedures established by the Committee, to defer all or a portion of the Restricted Stock Units to be granted to the Director in such calendar year, which deferred Restricted Stock Units will be credited as Deferred Units to the Participant's Account in accordance with Section 6(b). To be effective, such election must be completed and delivered to the Corporation prior to the first day of such calendar year. Any election made under this Section shall become irrevocable as of December 31 of the year prior to the year in which the Restricted Stock Units relating to the election are granted.
  - b) Initial Participant Elections. An individual who becomes a Director for the first time after a calendar year has commenced may elect, not later than the earlier of (i) the 30th day following the date the individual becomes a Director and (ii) to the extent permitted by Section 409A, the day prior to the grant of Restricted Stock Units in such calendar year to the Director, to defer all or a portion of the Restricted Stock Units to be granted to the Director in such calendar year, which deferred Restricted Stock Units will be credited as Deferred Units to the Participant's Account.
  - c) Calendar Year 2025 Participant Elections. Notwithstanding the foregoing, following the adoption of the Plan by the Board, each Director may elect, not later than the earlier of (i) the 30th day following the date of adoption of the Plan by the Board and (ii) to the extent permitted by Section 409A, the day prior to a contemplated grant of Restricted Stock Units in calendar year 2025 to the Director, to defer all or a portion of the Restricted Stock Units to be granted to the Director in calendar year 2025, which deferred Restricted Stock Units will be credited as Deferred Units to the Participant's Account.

d) <u>Effect of Elections</u>. Any election made pursuant to this Section shall remain in effect for the calendar year of such election. In order to elect to defer Restricted Stock Units for any subsequent calendar year, a Participant must make a new election prior to the calendar year for which the new election is to be effective. If a Participant does not make an election for a calendar year, no Restricted Stock Units will be deferred for such year. A Participant may not change the number of Restricted Stock Units deferred for a particular calendar year after the election is made for such year.

## 6. Account.

- a) Restricted Stock Units. The crediting of Deferred Units to the Participant's Account with respect to the deferral of Restricted Stock Units pursuant to Section 5 shall be made as of the dates the Restricted Stock Units granted to the Participant during the applicable calendar year become vested. The number of Deferred Units to be credited shall be equal to the number of Restricted Stock Units that are deferred by the Participant as of such date.
- b) <u>Cash Dividends</u>. Unless otherwise determined by the Committee, whenever any cash dividends are declared on the Common Stock, the Corporation will credit the Account of each Participant on the date such dividend is paid with an amount of cash equal to the product of (x) the total number of Deferred Units credited to the Account, as applicable, on the record date for such dividend and (y) the per share amount of such dividend.
- c) <u>Capitalization Adjustments</u>. In the event of any change in the Common Stock by reason of a split, reverse split or recapitalization, or conversion into or exchange for other securities as a result of a merger, consolidation or reorganization, in each case, as described in Section 9 of the Stock Plan, the Deferred Units credited to the Account of each Participant shall be increased or decreased proportionately in accordance with Section 9 of the Stock Plan.
- 7. Payment of Account. Payment of the Participant's Account shall be made to the Participant (or, in the event of the Participant's death, to the Participant's beneficiary, as provided in Section 9) in shares of Common Stock equal to the number of Deferred Units credited to the Participant's Account (provided that any fractional Deferred Units shall be paid in cash based on the Fair Market Value of one share of Common Stock on the payment date), as provided below. Deferred Units issued and settled under this Plan shall be granted under the Stock Plan and shall be considered "other awards" granted pursuant to Section 8 of the Stock Plan.
  - a) <u>Distribution Other than upon Death</u>. Amounts credited to the Participant's Account shall be paid, as irrevocably elected by the Participant in accordance with the provisions of, and subject to the deadlines of, <u>Section 5</u>, as applicable, as follows:
    - i) in a single lump sum within 90 days following the date the Participant incurs a Separation from Service for any reason other than his or her death; or
    - ii) in up to ten annual installments beginning within 90 days following the date the Participant incurs a Separation from Service for any reason other than his or her death and, with respect to remaining installments, in January of each calendar year following such Separation from Service.

In the absence of a designation of the form of distribution with respect to a deferral year, payment shall be made in accordance with subparagraph (i) above for such deferral year.

b) <u>Distribution upon Death</u>. If a Participant incurs a Separation from Service due to death or his or her death occurs after Separation from Service but before payment to him or her of the entire balance of his or her Account, all or the remaining balance of his or her Account shall be paid to such Participant's beneficiaries in a lump sum within 90 days following the date of death.

- 8. <u>Material Transaction</u>. Unless otherwise determined by the Committee, in the event of a Material Transaction (as defined in the Stock Plan) that constitutes a "change in control event" within the meaning of Section 409A, the Account of each Participant shall be paid to the Participant (or, in the event of the Participant's death, to the Participant's beneficiary, as provided in <u>Section 9</u>) in a lump sum within ten business days after the date of the Material Transaction.
- 9. <u>Beneficiary Designation</u>. Each Participant shall have the right, at any time, to designate any person or persons, including a trust, as his or her beneficiary or beneficiaries to whom payment under the Plan shall be paid in the event of his or her death prior to payment to the Participant of the entire balance of his or her Account. Any beneficiary designation may be made or changed by a Participant by a written instrument, in such form prescribed by the Committee, which is filed with the Corporation prior to the Participant's death. If a Participant fails to designate a beneficiary, or if all designated beneficiaries predecease the Participant, the Account shall be paid to the Participant's estate.
- 10. <u>Amendment and Termination</u>. The Board may amend or terminate the Plan at any time in whole or in part; <u>provided</u>, <u>however</u>, that no amendment or termination shall reduce the Deferred Units credited to a Participant's Account or adversely affect the rights of a Participant to receive such Deferred Units, without the consent of the Participant (or the Participant's beneficiary in the event of the Participant's death). Notwithstanding the foregoing, the Plan may be amended at any time, without the consent of any Participant (or beneficiary), if necessary or desirable to comply with the requirements, or avoid the application, of Section 409A.

# 11. General Provisions.

- a) <u>Unfunded Plan</u>. All payments hereunder shall be made by the Corporation from its general assets at the time and in the manner provided for in the Plan. No funds, securities or other property of any nature shall be segregated or earmarked for any current or former Participant, beneficiary or other person, and any such person's sole right under the Plan is as a general creditor of the Corporation with an unsecured claim against its general assets.
- b) Non-Alienation of Benefits. Neither a Participant nor any other person shall have any rights to sell, assign, transfer, pledge, anticipate, or otherwise encumber the amounts, if any, payable under the Plan. Any attempted sale, assignment, transfer, pledge, anticipation or encumbrance shall be null and void and without any legal effect. No part of the amounts payable under the Plan shall be subject to seizure or sequestration for the payment of any debts, judgments, alimony or separate maintenance owed by a Participant or any other person, nor be transferable by operation of law in the event of a Participant's or any other person's bankruptcy or insolvency.
- c) Section 409A. Notwithstanding any provision of the Plan to the contrary, the Plan will be construed, administered or deemed amended as necessary to comply with the requirements of Section 409A so as to avoid taxation under Section 409A to the extent Section 409A applies to the Plan. Each payment and benefit hereunder shall constitute a "separately identified" amount within the meaning of Treasury Regulation §1.409A-2(b)(2). The Committee, in its sole discretion, shall determine the requirements of Section 409A that are applicable to the Plan and shall interpret the terms of the Plan in a manner consistent therewith. Under no circumstances, however, shall the Corporation or any affiliate or any of its or their employees, officers, directors, service providers or agents have any liability to any person for any taxes, penalties or interest due on amounts paid or payable under the Plan, including any taxes, penalties or interest imposed under Section 409A.
- d) <u>No Stockholder Rights</u>. Neither a Participant nor any other person shall have any rights as a stockholder of the Corporation with respect to the Deferred Units credited to the Participant's Account until shares of Common Stock are issued to the Participant (or the beneficiary of the Participant) in accordance with Section 7.

- e) **Severability**. If any provision of the Plan shall be held illegal or invalid for any reason, such illegality or invalidity shall not affect the remaining provisions of the Plan, and the Plan shall be enforced as if the invalid provisions had never been set forth therein.
- f) <u>Successors in Interest</u>. The obligation of the Corporation under the Plan shall be binding upon any successor or successors of the Corporation, whether by merger, consolidation, sale of assets or otherwise, and for this purpose reference herein to the Corporation shall be deemed to include any such successor or successors.
- g) **Governing Law**. The Plan shall be construed and enforced in accordance with, and governed by, the laws of the State of Delaware, without giving effect to principles of conflict of laws.

As adopted by the Board of Directors of MercadoLibre, Inc. on July 29, 2025.

# INDEPENDENT DIRECTOR RESTRICTED STOCK UNIT AWARD AGREEMENT

THIS AWARD AGREEMENT (the "Agreement"), made as of August 7, 2025, between MercadoLibre, Inc. (the "Company"), a Delaware corporation, with its principal offices at Dr. Luis Bonavita 1294, Of. 1733, Tower II Montevideo, Uruguay, 11300, and [\_\_\_\_\_\_] (the "Participant").

WHEREAS, the Company has adopted and maintains and the shareholders of the Company have approved the Amended and Restated 2009 Equity Compensation Plan (the "Plan") to further the growth and success of the Company and to provide a means of rewarding outstanding performance;

WHEREAS, the Plan permits the award of equity-based or equity-related awards settleable in shares of Common Stock of the Company to Participants in the Plan (including independent members of the Board of Directors of the Company (the "Board"));

WHEREAS, on July 29, 2025, the Board approved the award and issuance of restricted stock units settleable in shares of Common Stock to the current and future independent directors of the Company (collectively, the "Independent Directors" and each, an "Independent Director") of the Board;

NOW THEREFORE, in consideration of the premises and the mutual covenants hereinafter set forth, the parties hereto hereby agree as follows:

- Award of RSUs. Pursuant to, and subject to, the terms and conditions set forth herein and in the Plan, the Company hereby awards to
  the Participant [●] restricted stock units with respect to shares of Common Stock (the "RSUs") as compensation for the Participant's
  services as an Independent Director during the period from the annual meeting of the Company's shareholders in 2025 until immediately
  prior to the annual meeting of the Company's shareholders in 2026 (the "Service Period" and the date of the annual meeting of the
  Company's shareholders in 2026, the "Vesting Date").
- 2. Grant Date. The Grant Date of the RSUs hereby awarded is August 7, 2025.
- 3. Vesting; Forfeiture.
  - (a) Subject to the Participant's continuous service as an Independent Director of the Board through the Service Period, the RSUs will vest in full on the Vesting Date.
  - (b) Subject to the provisions of the Plan and this Section 3, in the event that the Participant's service on the Board terminates during the Service Period and prior to the Vesting Date, a pro-rata number of RSUs (determined by multiplying the total number of RSUs granted hereunder by a fraction, the numerator of which is the number of days elapsed in the Service Period prior to such termination of service and the denominator of which is the total number of days in the Service Period) will immediately vest and the remainder will be immediately forfeited and canceled at the time of such termination. Any RSUs that vest in accordance with this Section 3(b) shall be settled within 30 days following the Vesting Date in accordance with Section 5 below.
  - (c) In the event that the Participant is removed from the Board at any point during the Service Period, all RSUs will immediately be forfeited and canceled at the time of such removal.
  - (d) In the event of the Participant's death or disability (as such term is defined in Treasury Regulation Section 1.409A-3(i)(4)), all RSUs will immediately vest on the date of such death or disability and settled within 30 days following the Vesting Date in accordance with Section 5 below.
  - (e) All RSUs will vest immediately prior to a Material Transaction and be settled within 30 days thereafter (provided, however, that if such Material Transaction does not constitute an event described under Treasury Regulation Section 1.409A-3(i)(5), such RSUs shall be settled within 30 days following the originally scheduled Vesting Date in accordance with Section 5 below).

- 4. <u>Share Certificates</u>. Upon the settlement of the vested RSUs, the Participant has the right to choose to have a share certificate issued in the Participant's name, to have the shares of Common Stock transferred to a brokerage account of the Participant's choice or to have the shares of Common Stock held in book-entry format with the Company's transfer agent, Computershare. The Participant will also be paid an amount in cash for any fractional share of Common Stock that would otherwise be issuable in settlement of any RSUs in lieu of such fractional share of Common Stock, with such amount of cash determined by multiplying (i) such fraction (rounded to the nearest hundredth) by (ii) the average price paid by the Company to repurchase Common Stock on August 7, 2025.
- 5. <u>Settlement of RSUs.</u> Except as set forth in Section 3 above, no later than 30 days following the Vesting Date, the Company will issue to the Participant one share of Common Stock for each vested RSU. The Company shall be entitled to require as a condition of delivery of shares of Common Stock that the Participant remit or, in appropriate cases, agree to remit if and when due, an amount sufficient to satisfy any and all current or estimated future tax obligations, whether in the United States or otherwise, including, but not limited to, Federal, state and local income tax withholding obligations and any other tax obligations or requirements of any applicable jurisdiction or taxing authority. Notwithstanding the foregoing, subject to any conditions deemed appropriate from time to time by the Compensation Committee of the Board (the "Committee") (including suspension of the right to elect deferrals or to make changes to any existing deferral election), the Participant may elect to defer the delivery of the Common Stock to be delivered in settlement of the RSUs using such deferral election form as approved by the Committee from time to time.
- 6. No Rights as a Shareholder; Dividend Equivalents. Neither the RSUs nor this Agreement shall entitle the Participant to any voting rights or other rights as a shareholder of the Company unless and until shares of Common Stock have been issued in settlement thereof. On the date of settlement of an RSU the Company will pay to the Participant a cash amount equal to the product of (a) all cash dividends or other distributions (other than cash dividends or other distributions pursuant to which the RSUs were adjusted pursuant to Section 9 of the Plan), if any, paid on shares of Common Stock from the Grant Date to the settlement date and (b) the number of shares of Stock delivered to the Participant on such settlement date (including for this purpose any shares of Common Stock which would have been delivered on such settlement date but for being withheld to satisfy tax withholding obligations).
- 7. Non-Assignability. Except as expressly provided in the Plan or herein, RSUs shall not be assigned, transferred, pledged or encumbered, and any purported assignment, transfer, pledge or encumbrance shall be null and void.
- 8. Section 409A. This Agreement constitutes "deferred compensation" within the meaning of Section 409A of the Internal Revenue Code and the regulations and other guidance promulgated thereunder ("Section 409A"). This Agreement, any deferral election made in accordance with Section 5 above and the Plan provisions that apply to this Award are intended to comply with Section 409A and shall be interpreted, administered and construed in a manner consistent with such intent. To the extent necessary to give effect to this intent, in the case of any conflict or potential inconsistency between the provisions of the Plan and this Agreement, the provisions of this Agreement shall govern, and in the case of any conflict or potential inconsistency between this Section 8 and the other provisions of this Agreement, this Section 8 shall govern. The Company shall have no liability to the Participant if the Award is subject to the additional tax and penalties under Section 409A.
- 9. Modification and Waiver. Except as provided in the Plan with respect to determinations of the Committee and subject to the Board's right to amend, modify or terminate the Plan, neither this Agreement nor any provision hereof can be changed, modified, amended, discharged, terminated or waived orally or by any course of dealing or purported course of dealing, but only by an agreement in writing signed by the Participant and the Company. No such agreement shall extend to or affect any provision of this Agreement not expressly changed, modified, amended, discharged, terminated or waived or impair any right consequent on such a provision. The waiver of or failure to enforce any breach of this Agreement shall not be deemed to be a waiver or acquiescence in any other breach thereof.
- 10. Governing Law. This Agreement, the Plan and all rights under this Agreement and the Plan shall be construed and enforced in accordance with the laws of the State of Delaware without regard to the provisions governing conflict of laws.

- 11. <u>Participant Acknowledgment</u>. The Participant hereby acknowledges receipt of a copy of the Plan and that all decisions, determinations and interpretations of the Committee or the Company in respect of this Agreement shall be final, conclusive and binding.
- 12. <u>Incorporation of Plan; Company Policy.</u> All terms and provisions of the Plan are incorporated herein and made part hereof as if stated herein. If any provisions hereof and of the Plan shall be in conflict, the terms of the Plan shall govern. All capitalized terms used herein and not defined herein shall have the meanings assigned to them in the Plan. Any grant of RSUs shall be permitted only to the extent permitted by the Company's policy regarding insider trading or any successors to that policy.
- 13. <u>Entire Agreement</u>. This Agreement represents the final, complete and total agreement of the parties hereto respecting the Restricted Stock and the matters discussed herein and this Agreement supersedes any and all previous agreements and understandings, whether written, oral or otherwise, relating to the Restricted Stock and such matters.

Remainder of this page intentionally left blank.

IN WITNESS WHEREOF, MercadoLibre, Inc. has caused this Agreement to be duly executed by its duly authorized officer and said Participant has hereunto signed this Agreement on his or her own behalf, THEREBY REPRESENTING THAT HE OR SHE HAS CAREFULLY READ AND UNDERSTANDS THIS AGREEMENT AND THE PLAN, as of the day and year first above written.

MERCADOLIBRE, INC.
Ву:
Name: Juan Martín de la Serna
Title: Executive Officer
Ву:
Name:

Title: Independent Director

# CERTIFICATION PURSUANT TO RULE 13A-14 OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Marcos Galperin, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of MercadoLibre, Inc. (the "registrant");
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f)) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's Board of Directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

October 30, 2025 /s/ Marcos Galperin

Marcos Galperin
President and Chief Executive Officer
(Principal Executive Officer)

# CERTIFICATION PURSUANT TO RULE 13A-14 OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Martín de los Santos, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of MercadoLibre, Inc. (the "registrant");
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's Board of Directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

October 30, 2025

/s/ Martín de los Santos

Martín de los Santos Executive Vice President and Chief Financial Officer (Principal Financial Officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of MercadoLibre, Inc. (the "Company") for the period ended September 30, 2025 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Marcos Galperin, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

## /s/ Marcos Galperin

Marcos Galperin
President and Chief Executive Officer
(Principal Executive Officer)

October 30, 2025

The foregoing certification is being furnished solely to accompany this report pursuant to 18 U.S.C. 1350, and is not being filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and is not to be incorporated by reference into any filing of the Company whether made before or after the date hereof, regardless of any general incorporation language in such filing. A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of MercadoLibre, Inc. (the "Company") for the period ended September 30, 2025 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Martín de los Santos, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Martín de los Santos

Martín de los Santos Executive Vice President and Chief Financial Officer (Principal Financial Officer)

October 30, 2025

The foregoing certification is being furnished solely to accompany this report pursuant to 18 U.S.C. 1350, and is not being filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and is not to be incorporated by reference into any filing of the Company whether made before or after the date hereof, regardless of any general incorporation language in such filing. A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.